

Job Opportunities in Hampton Roads



Edward E. Edgar, III (Ed)
Keane, Inc.

The New World Order

- According to Seth Godin, author of *Survival Is Not Enough*, the idea of a career doesn't work anymore



Let's Take a Look Back in History...



100 Years Ago



- Most people did not have a career, they had a trade
- They learned their trade as a kid and did it until they died
- The industrial revolution changed everything

The Industrial Revolution

- Jobs became more complicated
- Talent and skill were not as important as knowledge
- You did a job that would lead to the next, more complicated job



As a Result of the Industrial Revolution...



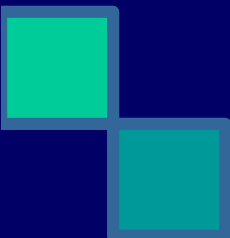

A Career Path

- Booker
- Assistant Accountant
- Accountant
- Senior Accountant
- Partner





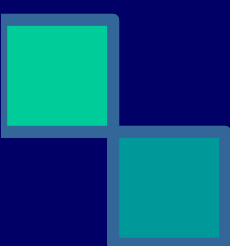

The Challenge with Careers

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- The longer you are in a career, the perception is that you are less likely to change
 - Jobs exist today that didn't exist 10 or even 5 years ago
 - Industries are disappearing along with careers that made those industries work
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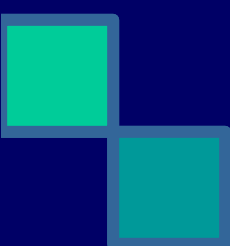

What Should You Do?



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- If your skills are dated, then learn a new skill fast
 - Continue to re-invent yourself (The Brand Called You – Tom Peters)
 - Find a prospective employer that respects your “eclectic” career path
 - Keep your resume up to date and in circulation
 - Network at every opportunity



What Should You Do? (cont'd)


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- Don't do the same thing for twenty years, do something different every year for twenty years
 - Maintain professional relationships with people and companies that will assist you in obtaining your career goals
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New Careers and Career Transitions...






Transitioning From the Military to Civilian Life

- Give yourself a good 12 to 18 months to assess and plan your future
 - Utilize career-planning services to help you with your transition. The public-affairs office at your base or duty station should have referrals to available services
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Transitioning From the Military to Civilian Life (continued)

- Develop a focused and functional resume that describes accomplishments
 - Network with former military colleagues that are now civilians
 - Join professional associations and groups
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Recent Graduates

- Take advantage of your campus Career Center
 - Use the resume writing workshops
 - Review your goals and resume with a career counselor



Recent Graduates (continued)

- Define your goals
- Develop a To Do list
 - Research companies
 - Network
 - Attend Job Fairs and Career Week
 - Apply Early and Apply Often
 - Co-op



Recent Graduates (continued)

- Stay Motivated!



Job Trends...



The Next Hot Fields

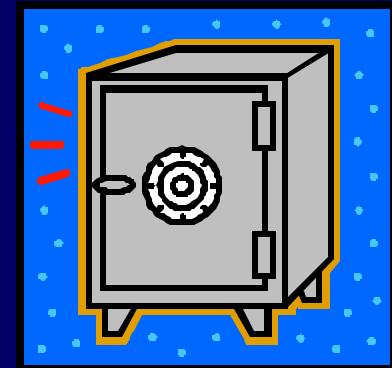


- Healthcare: The baby boomers are getting older - in Hampton Roads, this is one of the biggest growing industries next to defense
- Insurance: Current world uncertainty and shifting demographics will continue to grow this industry



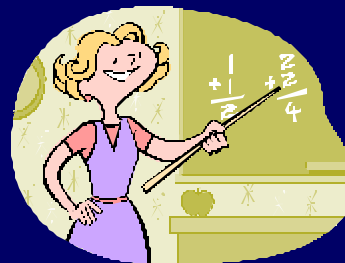
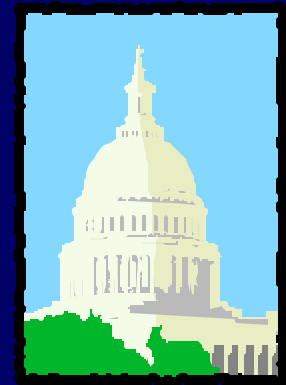
The Next Hot Fields (cont'd)

- Security: With recent events, this field needs people at all levels
- Construction: Low interest rates will continue to fuel this segment of the economy



The Next Hot Fields (cont'd)

- Government: Within the next three years, nearly half of government executives are slated to retire
- Education: In the next six years, nearly 2 million teachers are expected to retire



Contacts...





Contacts



Ed Edgar
Keane Inc.

Edward_E_Edgar@Keane.com

(757) 486-1700 (work)

(757) 630-7011 (cell)






Contacts continued



Terry E. Riley, Executive Director
Hampton Roads Technology Council

www.hrtc.org
(757) 518-2530






Contacts continued



Michael J. Goldman

Network 2000

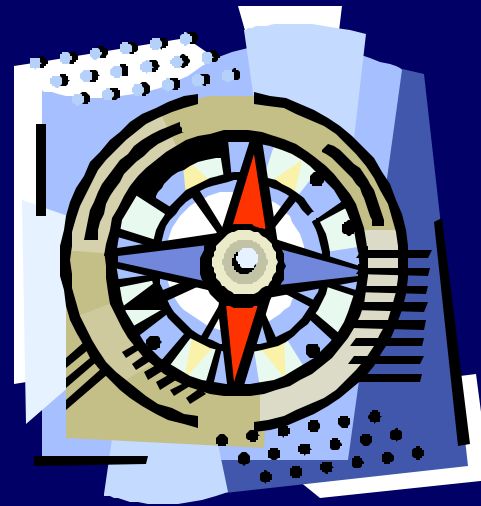
Information Technology Professionals
Technical Recruiter/Account Executive



mike@nwk2000.com

(757) 490-7720

Resources...



Resources - Military



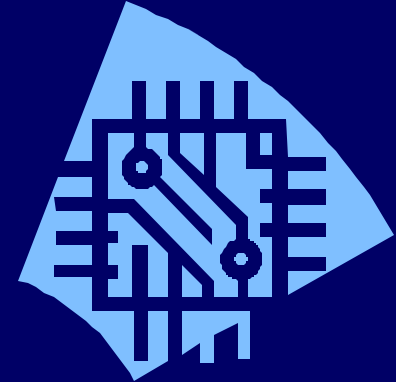
- <http://www.troa.org/> (Retired Officers Assoc.)
- <http://www.vetjobs.com/>

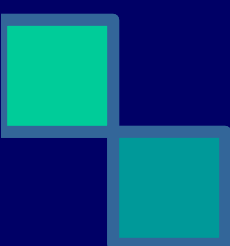

Books:

- *Does Your Resume Wear Combat Boots?* by William Fitzpatrick and C. Edward Good
- *Re-Entry: How to Turn Your Military Experience into Civilian Success* by Keith Nyman
- *Job Search: Marketing Your Military Experience* by David Henderson



Resources – EE



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- <http://www.electricalengineer.com/>
 - <http://www.planetee.com/>
 - <http://www.eet.com/> (EE Times)
 - <http://www.ieee.org/portal/index.jsp>
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Resources - Local

- <http://jobs.hamptonroads.com/>
- <http://www.hrtide.com/shared/jobs/>
- <http://www.flipdog.com/>
- <http://www.hreda.com/>





Resources - Local continued

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- City Business Directories (Companies are listed by SIC Code)
 - Peninsula Alliance for Economic Development
 - Hampton Roads Chamber of Commerce
 - Peninsula Chamber of Commerce
 - Inside Business Magazine
 - Business & Technology Section (V/P on Monday)
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Thanks and Good Luck!

