



Upcoming Meeting

**Speaker: Dan Mazzola,
Ph.D.**

**Topic: How To Be
Employable**

Date: Wednesday, April 5, 2006, 6:00-8:30 PM

Location: DeVry University, 2149 West Dunlap Ave,
Phoenix, AZ 85021 (1 mile east of I-17 on Dunlap, SE corner of 22nd
Ave and Dunlap). Networking will be in the Courtyard (6-7PM with
light meal), presentation at 7PM.

Free, everyone is welcome. Please tell others about this meeting.

Sun Microsystems / W. P. Carey School of Business, ASU

This is a complex work world today. On the bright side, we have seen a strong surge in the demand for IT professionals lately. Google and eBay and alone are looking to hire almost 1,000 technology positions in Arizona during 2006. On the dark side, we have seen a disturbing trend of outsourcing, churn of old technologies in place of newer ones. Being employable is a state in which your marketability and ability to be in a position to make a difference does not depend upon the market. It depends upon you, and the person that you are being. This talk is for anyone that is looking for a first job, happy in the current job, or seeking a change. Bring your resume and your imagination.

During the past ten years, Dan has been responsible for developing and executing strategic sales and marketing campaigns in the fortune 1,000 accounts in Arizona. The role of Engagement Architect requires leading teams to present a unified faced for Sun Microsystems inside corporate accounts by merging the technology and vision with the business and financial requirements to deliver solutions in today's complex market environment. Dan is also responsible for evangelizing Sun Microsystems technologies and visions to the marketplace. In the last few years, Dan has been instrumental in developing strategic partnerships between Sun and the Arizona University, business, and government communities. One result has been in the two year partnership between Sun Microsystems and the Arizona Technology Council. In addition, Dan is currently consulting to new, very large employers in the Phoenix metro area.

One of the greatest methods for contributing to the next generation technology workforce is to contribute in its education. Dan has the unique opportunity to work in the technology industry by day, and teach undergraduate and graduate courses in the evening as an Adjunct Professor. He develops and delivers courses in Java Programming, J2EE, eb, Database, and Unix Technologies and applies them to real world requirements and experiences. Dan has teamed graduate students with Arizona companies in partnerships giving the students the opportunity to work in the corporate environment and apply their technical and business skills acquired in the classroom. He personally involves himself in the careers of the scholars by delivering job placement tutorials, interviewing skills, negotiation skills via regularly scheduled "How To Be Employable" seminars.

Next Meeting

To Be Announced

Speaker:

Topic:

Company:

Date: Wednesday, May 3, 2006, 6:00-8:30 PM

For more information about either meeting, contact c.vasquez-carrera@computer.org