

# **BRIC:** **Overview of the Emerging Markets** **Brazil, Russia, India, & China**



**SIEMIC, INC.**

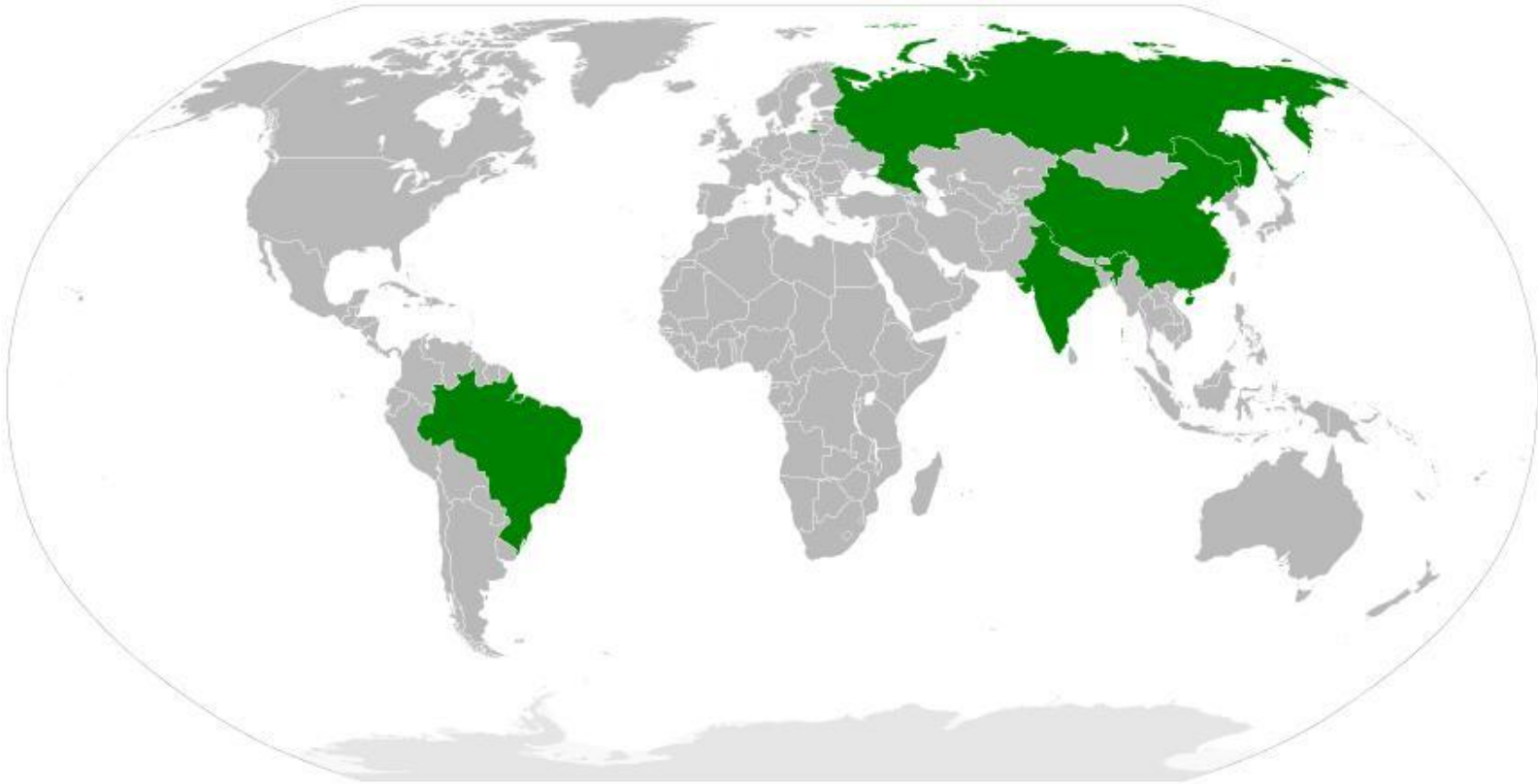
Accessing global markets

Mark Maynard

SIEMIC Testing and Certification Services

# BRIC Overview

**Combined Population of 2.88 Billion**



**40% of the World's Population!**

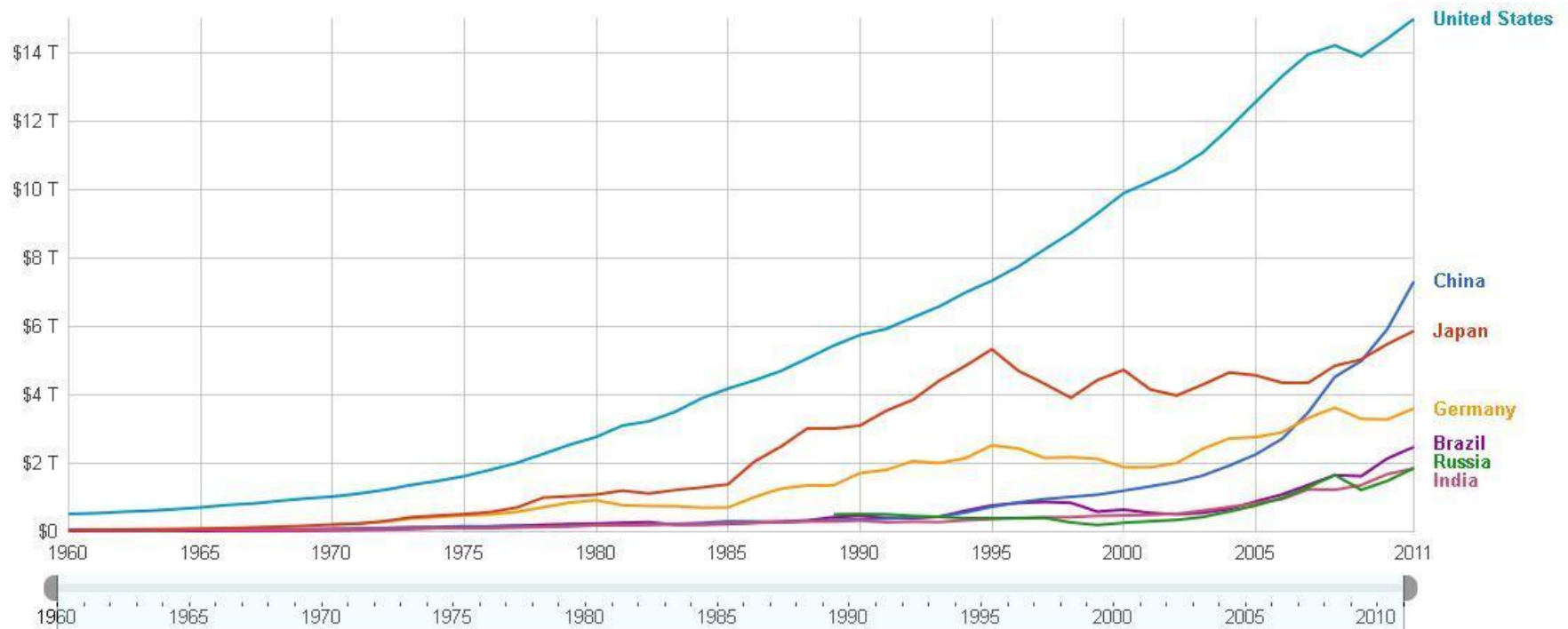
# BRIC Overview



7 Countries with highest GDP (PPP) 1960-2011



Gross Domestic Product



Data from World Bank Last updated: Jan 17, 2013

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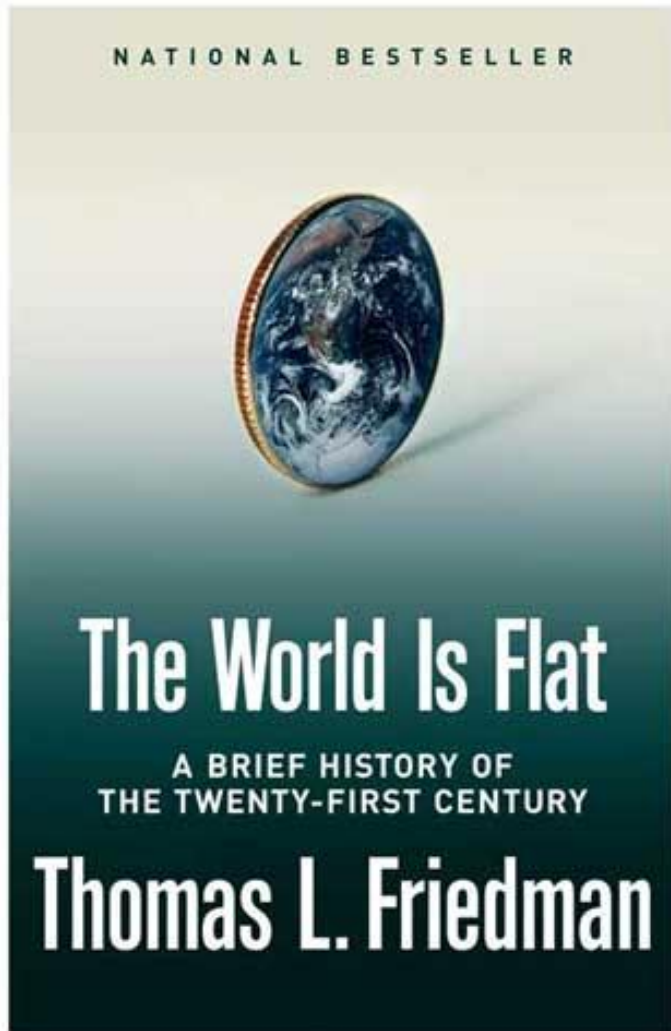
# BRIC Overview

## Why focus on BRIC Countries?

- The “Big Four” currently rank in the top 7 of world economies (GDP PPP)
- Leaders in the shift in global economic power away from the developed G7 economies and towards the developing world
- It is estimated that BRIC economies will overtake G7 economies by 2027
- Goldman Sachs predicts that by 2050 the combined BRIC economies could eclipse the combined economies of the current richest countries of the world.



# BRIC Overview



## Ongoing Presentation:

- **Social Media**
  - **Linked In**
    - **International Approvals / Certifications**

# ***Product Certifications for Brazil***



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# BRAZIL

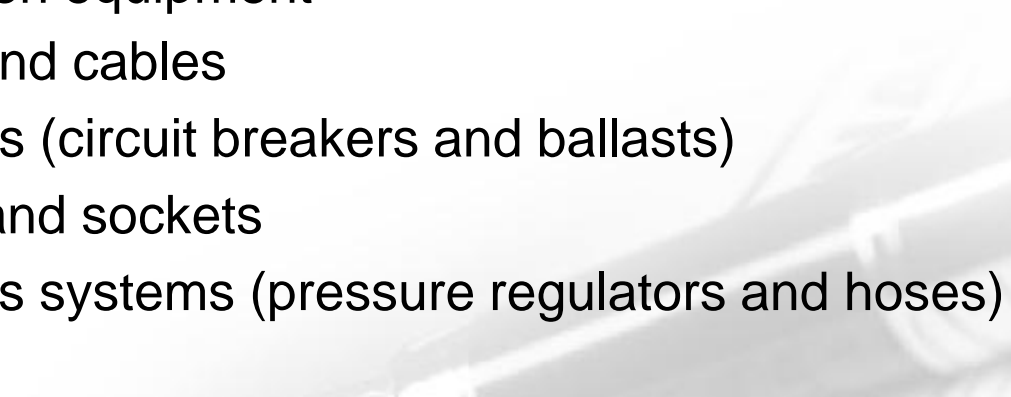
- ▶ INMETRO – Brazil's National Institute of Metrology, Quality and Technology
- ▶ INMETRO was created in December 1973 to support Brazilian enterprises, to increase their productivity and the quality of goods and services
- ▶ Tasked with maintaining the national standards
- ▶ The main Accreditation Body for Brazil certification bodies and laboratories
- ▶ Brazil's national developer of conformity assessment programs
- ▶ Responsible for Brazil's Technical Barriers to Trade (TBT) WTO program, (like US NIST – Notify US)



# INMETRO MANDATORY LIST

INMETRO Mandatory Certification List (80 products),

including:

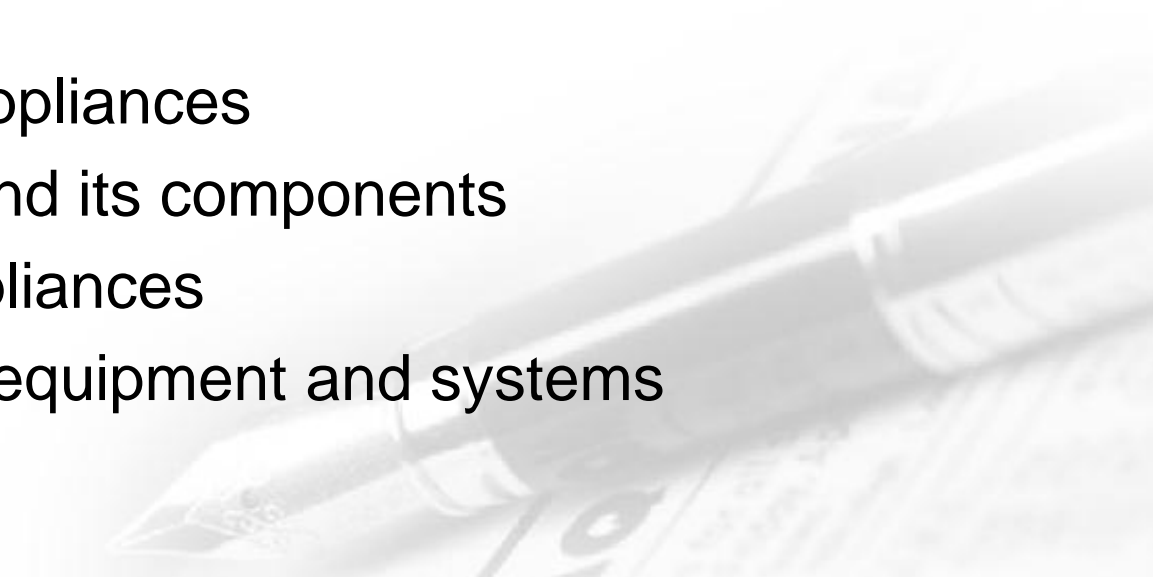
- Medical equipment
  - Hazardous location equipment
  - Electrical cords and cables
  - Protective devices (circuit breakers and ballasts)
  - Switches, plugs and sockets
  - Equipment for gas systems (pressure regulators and hoses)
  - Voltage stabilizer
- 



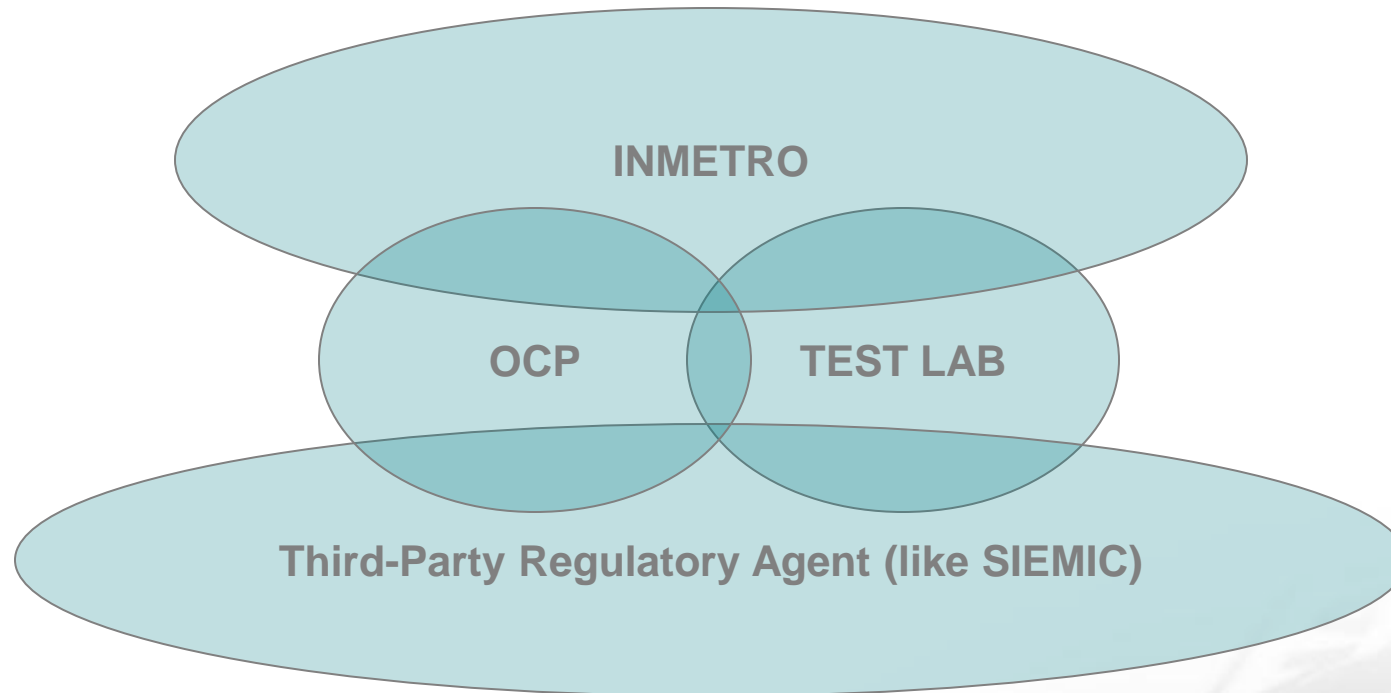
# INMETRO VOLUNTARY LIST

INMETRO Voluntary Certification List (87 products),

including

- Consumer electronics
  - IT equipment
  - Household appliances
  - Luminaries and its components
  - Electrical appliances
  - Photovoltaic equipment and systems
- 

# ORGANIZATION STRUCTURE



In order to obtain INMETRO product certification, it is necessary to interface with a Brazilian certification body or OCP (Product Certification Body) accredited by INMETRO

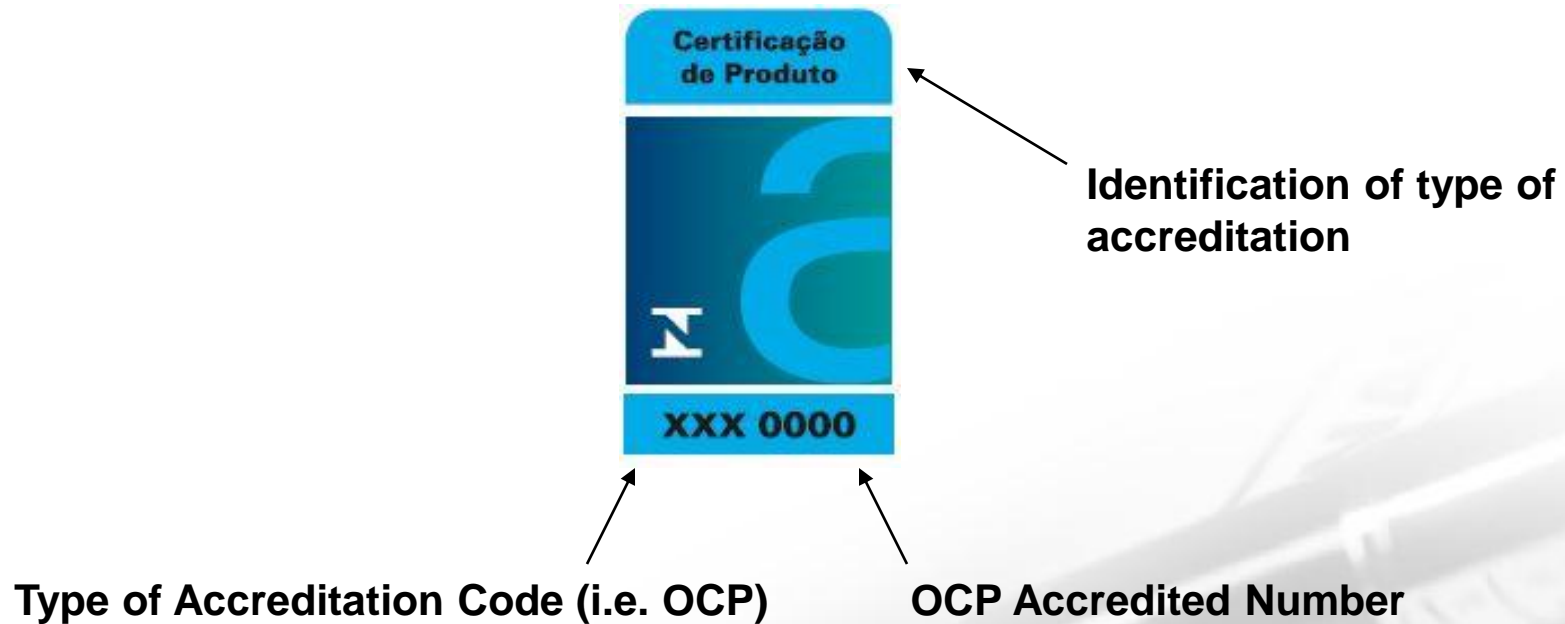
INMETRO has accredited 51 OCP

During certification, product testing must be performed by a laboratory from RBLE (Brazilian network of testing laboratories) which are accredited by INMETRO

RBLE has 372 testing laboratories

# INMETRO LABEL/MARKING

## Required INMETRO Marking



# ANATEL



## **ANATEL – National Telecommunication Agency**

- Promotes development of Brazil's telecommunication infrastructure by exercising standardization, homologation and surveillance.

### **History**

- ▶ Established in July 1997 according to Law 9.472
- ▶ Resolution 242 in November 2000 is the general regulation regarding certification of telecommunication products
- ▶ Resolution 323 in November 2002 complements Resolution 242
- ▶ Instrumento de Gestão 01 (IG01) defines the priority of selected test labs during the Anatel certification process.

# OCD & TEST LABS

## **OCD:**

### **Organismo de Certificacao Designado (Designated Certification Body)**

In order to obtain ANATEL product certification, it is necessary to interface with a Brazilian certification body or OCD accredited by ANATEL

There are 13 accredited OCD's

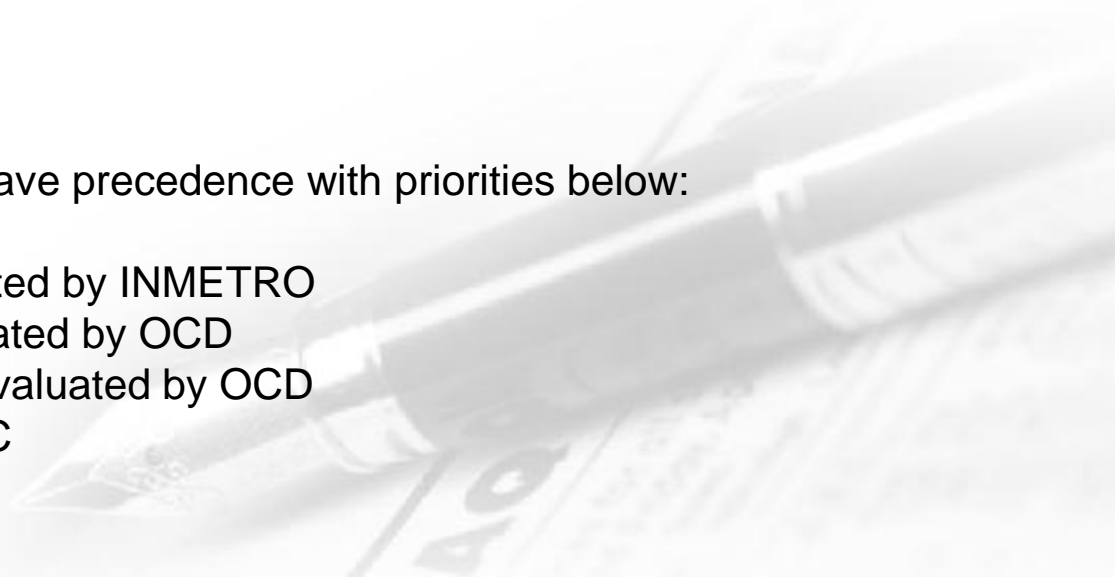
## **Test Laboratories**

During certification, product testing must be performed by a laboratory accredited by INMETRO per SBAC (Brazilian System of Conformity Assessment)

There are 20 accredited laboratories

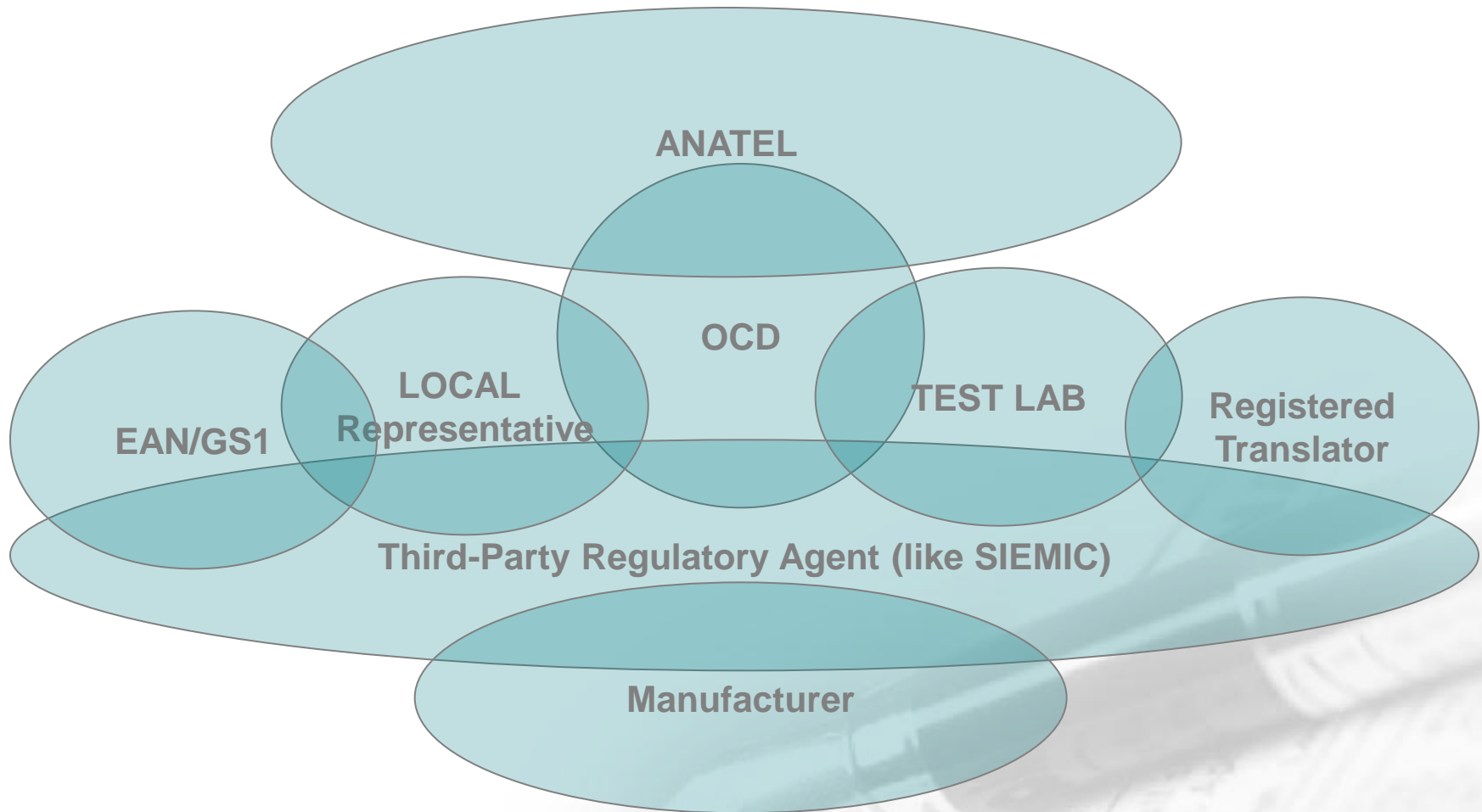
## **Priorities of Test Laboratories**

According to IG01, local test labs have precedence with priorities below:

- 1) Local Brazilian test labs accredited by INMETRO
  - 2) Local third Party test labs evaluated by OCD
  - 3) Local non-third party test labs evaluated by OCD
  - 4) Foreign labs recognized by ILAC
- 



# PARTICIPANTS PARTIES



# CERTIFICATES

 **REPÚBLICA FEDERATIVA DO BRASIL**  
**AGÊNCIA NACIONAL DE TELECOMUNICAÇÕES**

**Certificado de Homologação**  
(Intransferível)  
Nº 0005-11-0091  
Validade: Indeterminada  
Emissão: 20/01/2011

**Fabricante:**  
AUTO TELEMATICA S.A.  
RUA HUNGRIA 214 JARDIM EUROPA  
04550-000 SÃO PAULO SP

**Outras Unidades Fabric:**  
VISUM SISTEMAS ELETRÔNICOS S.A.  
AGÊNCIA DE COMÉRCIO PATO BRANCO 179 RUA JOÃO  
VIGANDI PATO BRANCO  
85221-970 - PATO BRANCO - PR  
VISUM SISTEMAS ELETRÔNICOS S.A.  
RUA DO SENSACION 100 CIDADE INDUSTRIAL  
81270-050 - CURITIBA - PR

**Outras Unidades Fabric:**  
VISUM SISTEMAS ELETRÔNICOS S.A.  
RUA JOSÉ BATISTA DOS SANTOS 702 C/O  
81250-000 - CURITIBA - PR

Este documento homologa, nos termos do Regulamento para Certificação e Homologação de Produtos para Telecomunicações, aprovado pela Resolução Anatel nº 242, de 20 de novembro de 2010, o Certificado de Homologação emitido pelo  
OCD - IBRACE - Instituto Brasileiro de Certificação. Esta homologação é específica para o fabricante aqui identificado e é  
válida somente para o produto e seu(s) derivado(s), cuja utilização deve observar as condições estabelecidas no Regulamento  
para Certificação e Homologação de Produtos para Telecomunicações e que se destina:

**Tipo:**  
Transceptor de Radiação Restrita - Categoria II

**Modelo(s):**  
CBA3100

**Serviço/Aplicação:**  
Radiocomunicação de Radiação Restrita

**Características Técnicas Básicas:**

| Faixa de Frequências To (MHz) | Potência Máxima (W) | Modo de Transmissão | Tecnologia          | Tipo de Modulação           |
|-------------------------------|---------------------|---------------------|---------------------|-----------------------------|
| 2400,0 a 2483,5               | 0,010425            | FM17G7D             | SALTO EM FREQUÊNCIA | QPSK                        |
| 2400,0 a 2483,5               | 0,016331            | FM17G7D             | SALTO EM FREQUÊNCIA | 8PSK, QPSK, DPSK, BPSK, FSK |
| 2400,0 a 2483,5               | 0,016331            | FM17G7D             | SALTO EM FREQUÊNCIA | QPSK                        |
| 2400,0 a 2483,5               | 0,016331            | FM17G7D             | SALTO EM FREQUÊNCIA | 8PSK, QPSK, DPSK, BPSK, FSK |

Taxa máxima de transmissão: 1M bps (1Mbit/s) - 11M bps (11Mbit/s) - 8M bps (8Mbit/s) - 11M bps (11Mbit/s)  
Baseado de SAR não aplicável a equipamentos de radiação restrita

**Observações:**  
Este(s) modelo(s) code(s) ser comercializado(s) nas seguintes configurações: CBA3100B e CBA3100W

Nas instalações do produto, devem ser observadas as condições de uso conforme estabelecidas no Regulamento sobre Equipamentos de Radiocomunicação de Radiação Restrita.

Constitui obrigação do fabricante do produto no Brasil providenciar a identificação do produto homologado, nos termos do art. 39 do Regulamento sobre o Regulamento Anatel nº 242, em todas as unidades comercializadas, antes de sua efetiva distribuição no mercado, assim como observar e manter as características técnicas que fundamentam a certificação original.

As informações constantes deste certificado de homologação podem ser confirmadas no DGCH - Sistema de Gestão de Certificação e Homologação, disponível no portal da Anatel. ([www.anatel.gov.br](http://www.anatel.gov.br)).

## ANATEL Homologation Certificate

- Issued by ANATEL
- No expiration date
- Issued to the local representative

## OCD Technical Certificate

- Issued by OCD
- May have expiration date depending on product
- Typically issued to the manufacturer (owner of design)

# ANATEL PRODUCT CATEGORY I

Category I: Terminal equipment intended for use by the general public for purposes of accessing collective interest telecommunications services

- AC/DC adapters used with cellphones
- UMTS devices
- Cordless phones
- Wired phones
- Lithium battery for cell phone
- Cable/Cord (flexible, coaxial, UTP, STP)
- Fax-modem machine
- PABX
- etc

- ▶ Annual maintenance. Certificate is valid for 1 year
- ▶ Requires product testing and evaluation of factory quality system

## ANATEL PRODUCT CATEGORY II

Category II: Equipment not covered by the definition of Category I products and that make use of the frequency spectrum for the transmission of signals (wireless/radio)

- Antennas
  - Amplifiers
  - Transmitters
  - Transceivers
  - Radio Frequency Devices (Wi-Fi, BT, RFID, radar, etc.)
- 
- ▶ Bi-annual maintenance: Certificate is valid for 2 years
  - ▶ Requires product testing

## ANATEL PRODUCT CATEGORY III

Category III: Equipment not contained in the definitions of Category I and II and that will have interoperability with telecommunication network

- Cables (coaxial, hybrid, fiber optic)
  - Multiplexers
  - Data network equipment
  - Switches, Hubs, Gateways
  - Interconnection Networks Equipment
  - Equipments with E1, E3, STM, FXO, FXS
  - etc
- 
- ▶ Certification is valid until the device is modified or regulation changes
  - ▶ Requires product testing



# PROJECT SCHEDULE

| ANATEL for Handheld Computer and Power Adapter  | Week 1 | Week 2 | Week 3 | Week 4 | Week 5 | Week 6 | Week 7 | Week 8 | Week 9 | Week 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Test setup verification and sample shipment   | ■      |        |        |        |        |        |        |        |        |         |
| Testing (EMC + Safety + RF + Functional + SAR)  |        | ■      | ■      |        |        |        |        |        |        |         |
| Create test reports   |        |        |        | ■      |        |        |        |        |        |         |
| SIEMIC prepares application package   | ■      | ■      | ■      | ■      |        |        |        |        |        |         |
| OCD reviews application package, test reports and issue OCD tech cert for Handheld Computer and Power Adapter |        |        |        |        | ■      | ■      | ■      |        |        |         |
| ANATEL reviews and issue Homologation certificate for Handheld Computer and Power Adapter                     |        |        |        |        |        |        | ■      | ■      | ■      | ■       |

Historically, ANATEL takes about 4 weeks to homologate

Total lead time is 8-10 weeks

# ANATEL STANDARDS

## Similar to USA/EU Standards:

- **EMC: ANATEL No. 442 (~CISPR 22 & 24)**
  - **Product Safety: ANATEL No. 529 (~IEC 60950)**
  - **WiFi/Bluetooth: ANATEL No. 506, Sec. IX (~FCC 15.247)**
  - **SAR: ANATEL No. 533**
  - **GSM: ETSI TS 151 010-1**
  - **UMTS: ETSI TS 134-121-1**
- 

# ANATEL STANDARDS

## Example: Safety Standards Listing

| SAFETY Tests   |   |                |           |  |
|--|---|----------------|-----------|--|
| Brazil: ANATEL STANDARD Nº 529 (reference standard IEC 60950 (2005)) |   |                |           |  |
| Regulatory Standard (Item)   | Compliance Test   | Requirement to |           | Limits   |
|  |   | Mobile - ETA   | WIFI - BT |  |
| Titulo III (Art. 09º)  | Protection Against Fire Hazards (when the EUT has telecommunications external port)               |                |           | When subjected to a voltage of 230 Vef (60 Hz), during fifteen (15) minutes, between a telecommunications terminal corresponding to the outside plant and the grounding terminal, the EUT shall not present fire hazard  |
| Titulo IV (Art. 11º)   | Protection Against Electric Shock - EUT under normal conditions                                   | ✓              | ✓         | When the EUT is energized under normal conditions (nominal voltage), all its accessible parts shall present a leakage current lower than 0.25 mAef.  |
| Titulo V (Art. 14º)  | Protection Against Electric Shock - EUT under overvoltage at the telecommunications external port |                |           | When the EUT is energized under vervoltage at the telecommunications external port, all its accessible parts shall present a leakage current lower than 10 mAef.   |
| Titulo VI (Art. 19º)   | Protection Against Electric Shock - EUT under overvoltage at the power supply external ports      | ✓              | ✓         | When the EUT is energized under vervoltage at the power supply external ports, all its accessible parts shall present a leakage current lower than 10 mAef.  |
| Titulo VII (Art. 23º)  | Protection Against Overheat   | ✓              | ✓         | The temperature rise of any part external to the EUT, accessible to man, in relation to the environment shall not exceed the limits below:<br>Parts frequently touched Metal Surface: 30°C / Non-Metal: 40 °C<br>Parts Ecentually touched Metal Surface: 45°C / Non-Metal: 55 °C |

## Brazil SAR Resolution 533

**Portable terminal stations:** transmitting stations characterized by the portability of the equipment utilized and whose radiant structures, when in use, are located less than 20 cm from the body of the user.

**Low Power Portable Terminal Stations:** portable terminal station where the average power emitted in an average of 6 (six) minutes is equal or less than 20 mW and the peak power emitted is less than 20W.

Resolution 533 is applicable when equipment meet all requirements below *simultaneously*:

- portable
- operate close to human body, with distance no greater than 20 cm
- operate with frequency between 300MHz and 6 GHz
- operate with average output power greater than 20mW, measured in a time average of 6min; or peak power emitted is greater than 20W

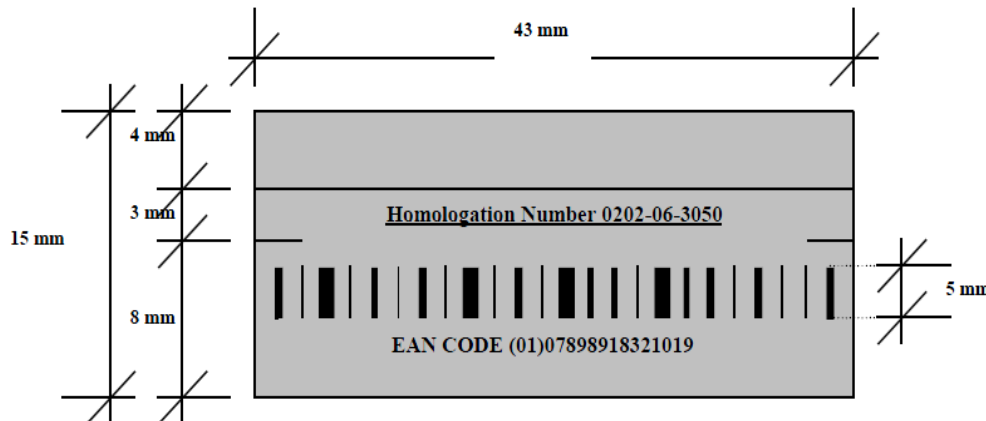
# ANATEL LABEL/MARKING

## Product label must contain:

- ANATEL homologation number
- ANATEL logo
- EAN bar code
- Trademark
- Model Number
- Compliance Warning statements



Anatel Label – Minimum Dimensions



## Note:

- EAN bar code must meet GS1-128

- ANATEL homologation number breakdown

HHHH: number of ANATEL approval

AA: year

FFFF: identification of local representative





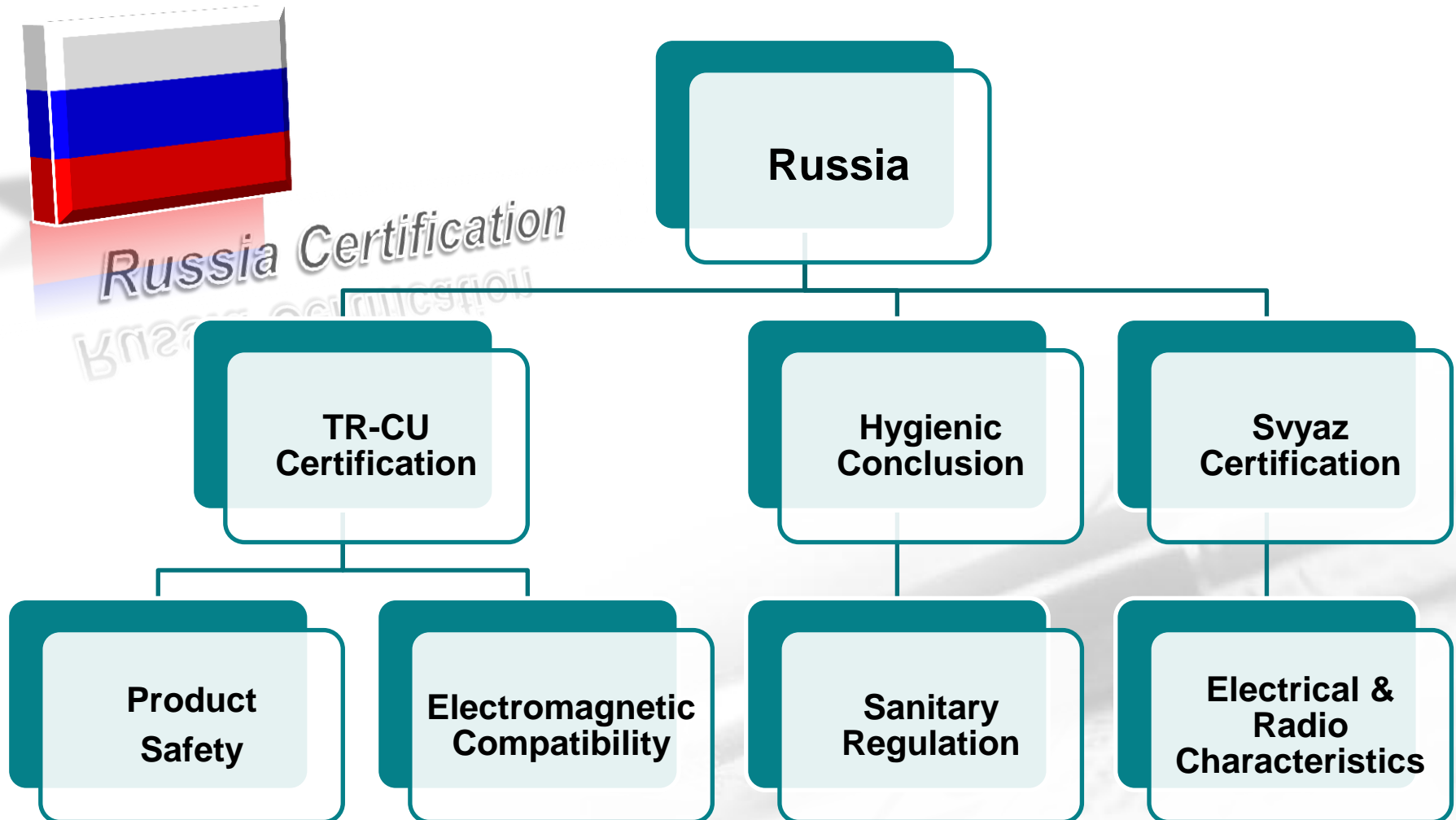
# CERTIFICATION PROCESS IN RUSSIA



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# Introduction



## ***New Program: TR-CU***

- ☐ In Russia, the former GOST certification system was withdrawn on 15 February 2013, and replaced by the new Customs Union (CU) regime.
- ☐ Existing certificates issued prior to 15 February 2013 (including GOST) shall remain valid until March 2015, assuming the products are unchanged from the original certification.
- ☐ 3-for-1 Certification: Obtain TR-CU Certification , and you gain market access for your product in Russia, Belarus, and Kazakhstan.
- ☐ More countries are expected to join over time (mostly former USSR members, non-EU)

# ***TR-CU Certificate***

***Introduction***

***TR-CU Certification***

- General Information for TR-CU
- Product Categories
- Required Documents and Other Information

***Hygienic Certification***

- General Information for Hygienic Certification
- Required Documents and Product Categories
- Organization

***Svyaz Certification***

- General Information for Svyaz Certification
- Customs

***Process Flow***

- Radio Product Certification Process

***Conclusion***

# ***TR-CU Certificate***



TR Mark of  
Conformity

Regulation 2



CU Mark of  
Conformity



- ☐ Almost any electronic product to be imported to Russia requires the new TR-CU Certification to assure compliance with existing **safety, technical, and quality standards.**
- ☐ **TR-CU logos** are as above, and required on the product
- ☐ **The identification code of certification body** should be shown above the logo.
- ☐ The initial grant of TR-CU Certification is valid for **terms of 1 to 5 years.**



# ***TR-CU Certificate***

## ***Product Categories***

- ☐ Information Technology Equipment (ITE)
- ☐ Audio/Video Equipment
- ☐ Household Appliances
- ☐ Wireless and Wired Telecommunication Equipment
- ☐ Scientific Instrumentation & Measurement Equipment
- ☐ Medical Equipment



# ***Hygienic Certificate***

***Introduction***

***TR-CU Certification***

- General Information for TR-CU Application
- Required Documents and Other Information

***Hygienic  
Certification***

- General Information for Hygienic Application
- Product Categories subject to Hygienic Conclusion
- Organization

***Svyaz Certification***

- General Information for Svyaz Certification
- Customs

***Process Flow***

- Radio Product Certification Process

***Conclusion***

# ***Hygienic Certificate***



- ❑ The Hygienic Certification also called the ***Sanitary-Epidemiological Conclusion Certificate***.
- ❑ The hygienic certificate confirms **conformity of products and services to the sanitary norms** and **strict observance of the established rules** in the process of manufacture, storage, transportation and the sale of products and services.

# Hygienic Certificate

## Product Categories (partial list)

### ☐ Products that produce noise / vibration

- Copy Machines
- Printers
- Air-conditioners

### ☐ Individual protection means

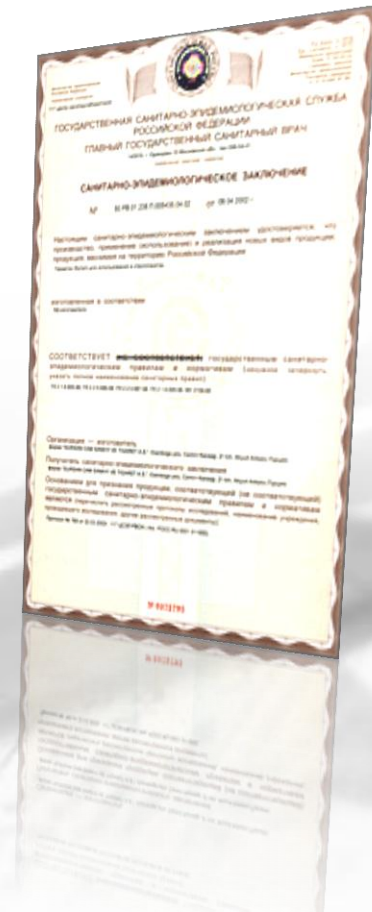
### ☐ Tobacco products and raw materials

### ☐ Products emitting X-radiation

- Video Monitors
- Television Receivers

### ☐ Products emitting microwave radiation

- Cellular Phones
- Wireless Telephones
- Computer Components
- Laptop Computers



# ***Hygienic Certificate***

- ❑ Issued only by the Russian Federal Service for Supervision in the Area of Consumer Rights and Welfare Protection or Rospotrebnadzor (formerly Gossanepidnadzor).
- ❑ Two independent organizations, both part of Rospotrebnadzor, are involved in hygienic certification:
  - **Center of Hygienic and Epidemiology**
    - Test protocol analysis and other documentation
  - **Territorial Office of Rospotrebnadzor**
    - Issues final certificate based on the expert conclusion drawn by the Center of Hygiene and Epidemiology provided that the product conforms the compliance of the goods to the Russian Hygienic Standard.
- ❑ Valid for **One year**



# ***Svyaz Certificate***

***Introduction***

***TR-CU Certification***

- General Information for TR-CU Application
- Required Documents and Other Information

***Hygienic  
Certification***

- General Information for Hygienic Application
- Required Documents
- Organization

***Svyaz Certification***

- General Information for Svyaz Certification
- Customs

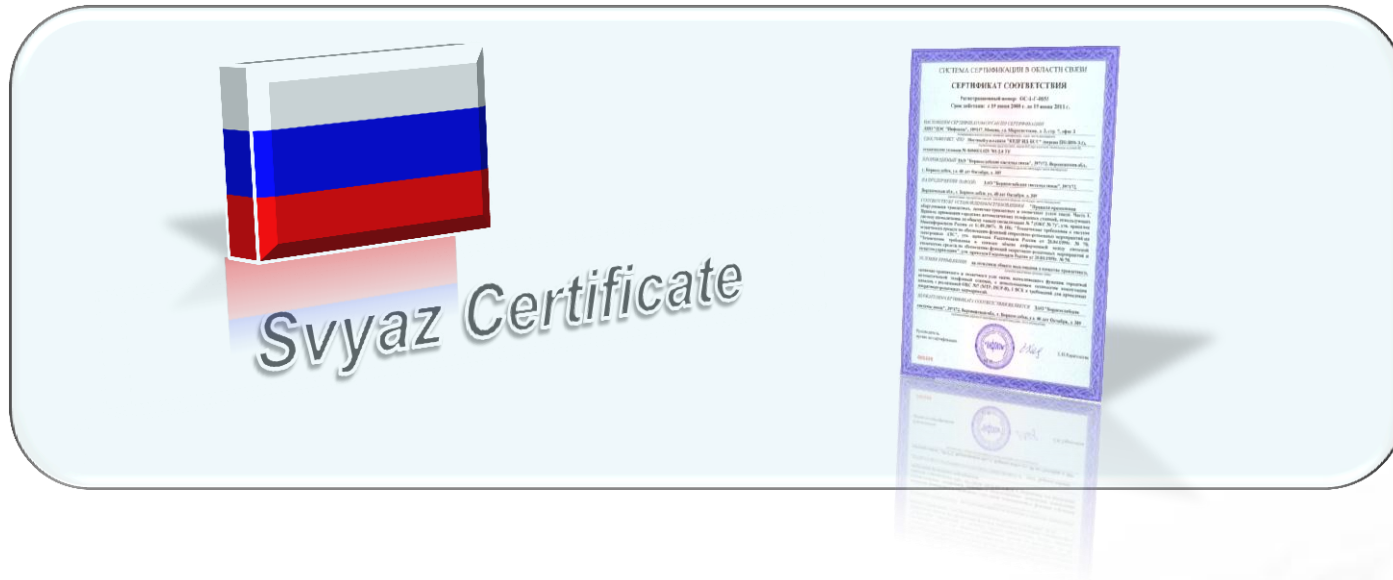
***Process Flow***

- Radio Product Certification Process

***Conclusion***



# Svyaz Certificate



- ☐ ***Applies to Telecommunications Equipment***
- ☐ ***All technical means of the integrated communications networks (both shared and corporate) are subject to mandatory certification.***

**- Article 16 of the Russian Federation Law "On Communications"**

# ***Svyaz Certificate***

**Application Submission**



**The Certification Department of Goskomsvyaz**  
**Technical Review**

Performs a preliminary analysis to determine if the equipment is compatible with the telecommunications technology currently used in Russia or not



**Testing Equipments (Type & Quality Assurance)**

**Lab A**

**Lab B**



**Grant of Svyaz Certificate (Valid for 3 years)**

# ***Svyaz Certificate***

## ***Process of Customs***

**Start the process of customs clearance before the products arrive in Russia**

- ☐ **Regardless of secured product certifications, Customs clearance of any product imported to Russia is a very challenging process.**
- ☐ **Customs duty**
  - **For telecommunications equipment, customs duty varies from 5% to 20% depending on its purpose.**
  - **Calculated as a Percentage of the customs value of goods**
- ☐ **Value Added Tax**
  - **20% of a percentage of the customs value + the customs duty**

# Process Flow

*Introduction*

*TR-CU Certification*

- General Information for TR-CU Application
- Required Documents and Other Information

*Hygienic  
Certification*

- General Information for Hygienic Application
- Required Documents
- Organization

*Svyaz Certification*

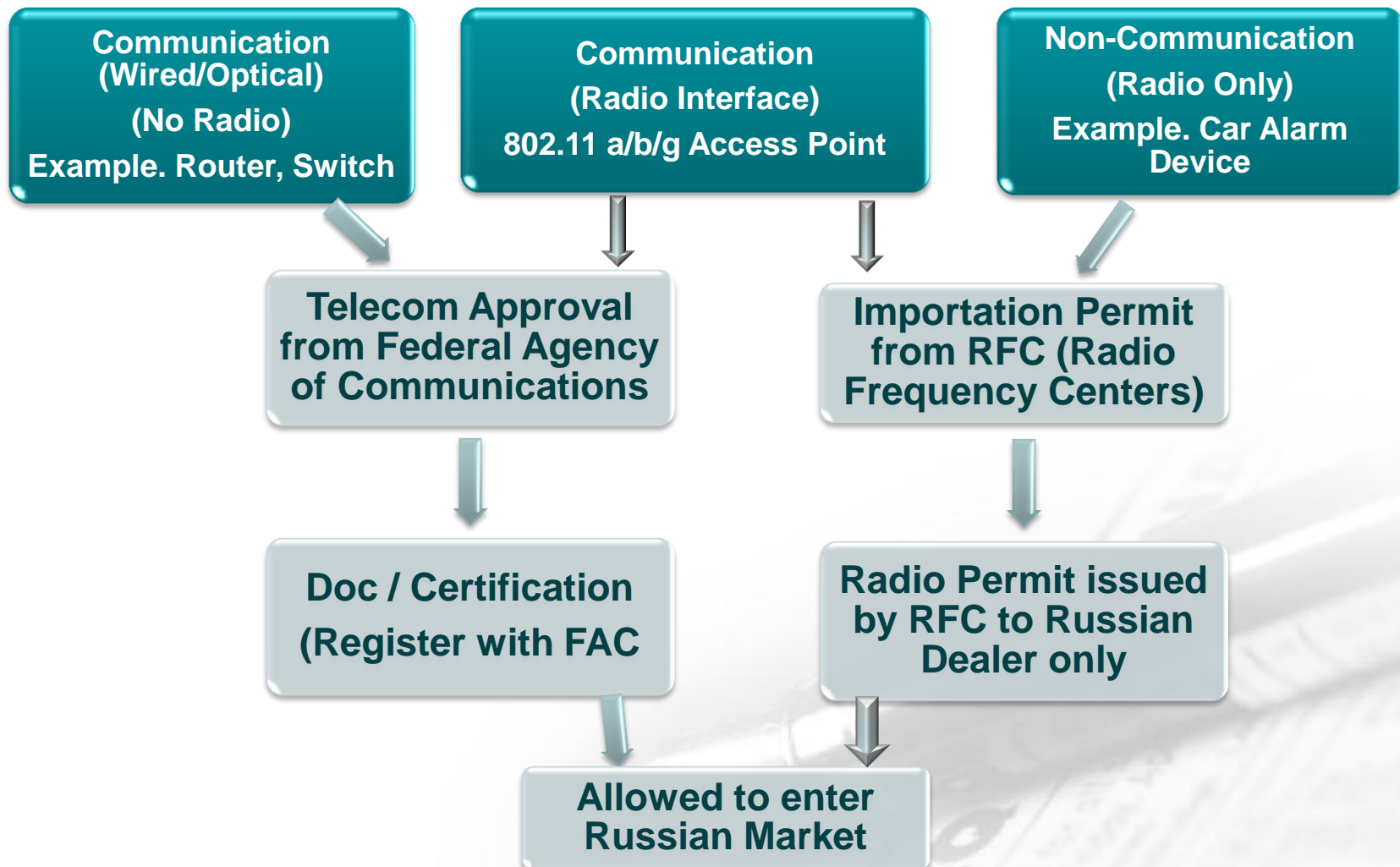
- General Information for Svyaz Certification
- Customs

*Process Flow*

- Radio Product Certification Process

*Conclusion*

# ***Certification Flow***





# ***Product Certifications for India***



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# AGENDA

**INTRODUCTION**

**WPC**

**TEC**

**STQC**

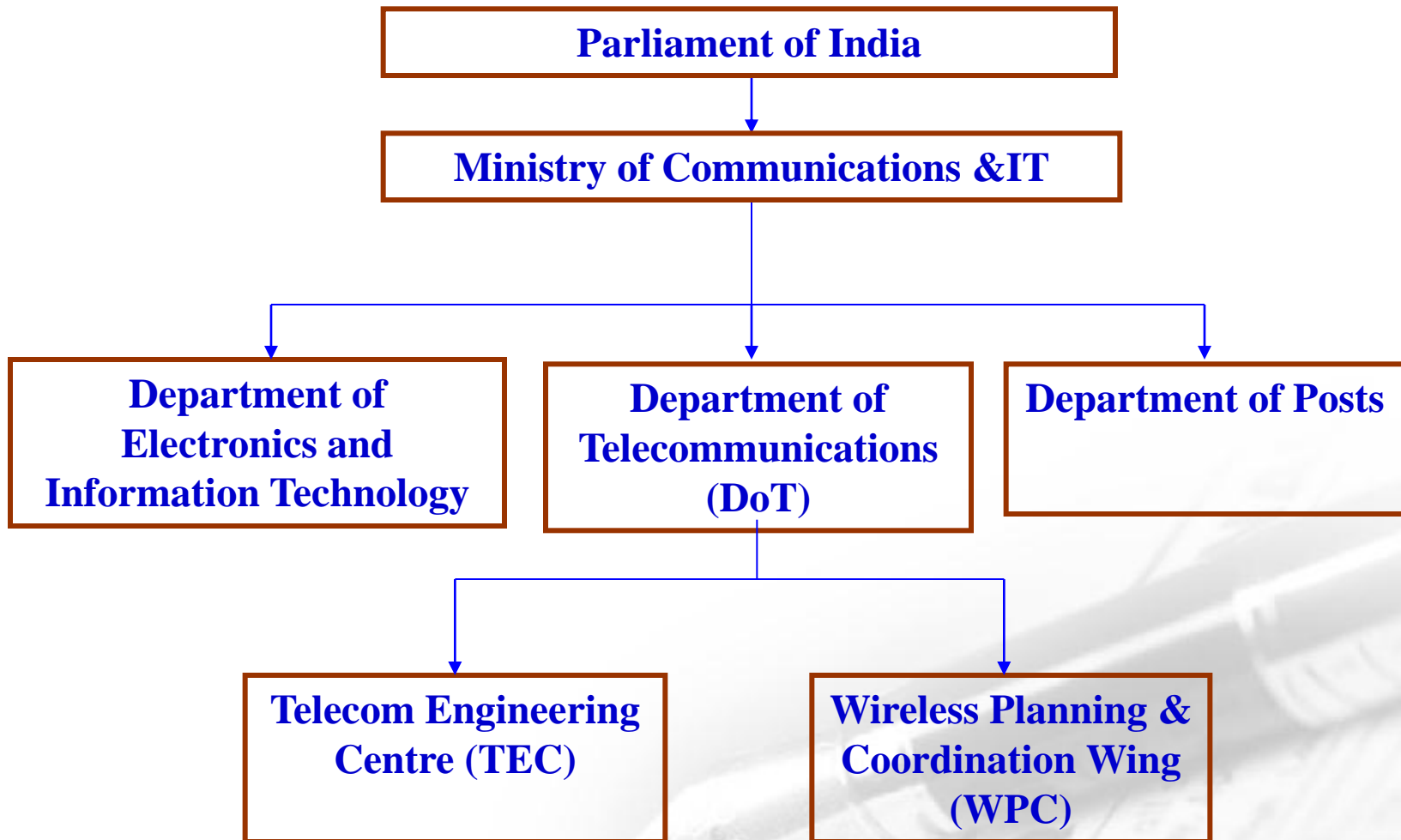
**BIS**

**Questions and Answers**



सत्यमेव जयते

# INDIA AUTHORITIES



## WIRELESS PLANNING & COORDINATION WING

### WIRELESS PLANNING & COORDINATION (WPC)

- ▶ National Radio Regulatory Authority
- ▶ Created in 1952
- ▶ Responsible for Frequency Spectrum Management
- ▶ Exercises the statutory functions of the Central Government and issues licenses to establish, maintain and operate wireless stations



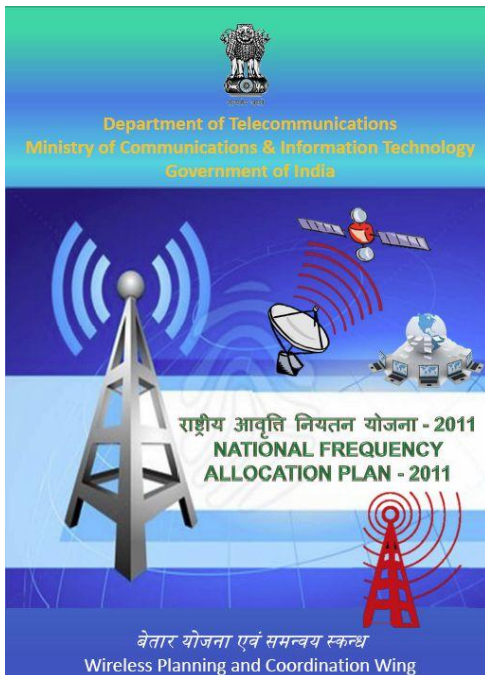
### WPC is divided into three major sections:

- 1) Licensing and Regulation (LR)
- 2) New Technology Group (NTG)
- 3) Standing Advisory Committee on Radio Frequency Allocation (SACFA)

## WPC Certification Schemes

**In India, radio frequencies for wireless communications were arbitrarily defined between 3 kHz and 3000 GHz.**

**So, if it is outside of these frequencies, WPC does not regulate.**



**There are two certification schemes:**

**1) License**

**1a) Network License (35 types)**

**1b) Non-Network License (9 types)**

**2) Equipment Type Approval (ETA)**

## WPC Network License

### Network License to operate (35 types):

- 1) Beacon
- 2) CORDECT/CDMA
- 3) Captive Radio paging
- 4) Wide Area Radio Paging
- 5) Captive Radio Trunking
- 6) Public Mobile Radio Trunking Service (PMRTS)
- 7) Captive VSAT
- 8) Commercial VSAT
- 9) GSM
- 10) Earth station for foreign mission
- 11) Experimental
- 12) FM Community Broadcast
- 13) FM Broadcast
- 14) SW Broadcast
- 15) Terrestrial Broadcast
- 16) Fixed/Mobile-HF/VHF/UHF-Land Based
- 17) Fixed/Mobile-HF/VHF/UHF-Land Based (additional category)
- 18) HF/VHF for Foreign Mission
- 19) MW Broadcast
- 20) MW link for Foreign Mission
- 21) MW link for Cellular(GSM)
- 22) MW link for WLL(CDMA)
- 23) MW link for Point to Point Communication
- 24) MW link for Point to Multipoint (for ISP, ILD, NLD)
- 25) MW link for wide area Radio Paging
- 26) Radar
- 27) Remote Controller
- 28) SCADA
- 29) Satellite Broadcast
- 30) Satellite Network-Gateway for ISP, ILD, NLD
- 31) Satellite Network-Receive only Earth Station
- 32) Satellite News Gathering
- 33) Shot Range UHF Hand Held Radio (USR)
- 34) Spread Spectrum
- 35) TV Receive Only Dish Antenna (TVRO) for Foreign Mission



## WPC Non-network License

### **Non-Network License to operate (9 types):**

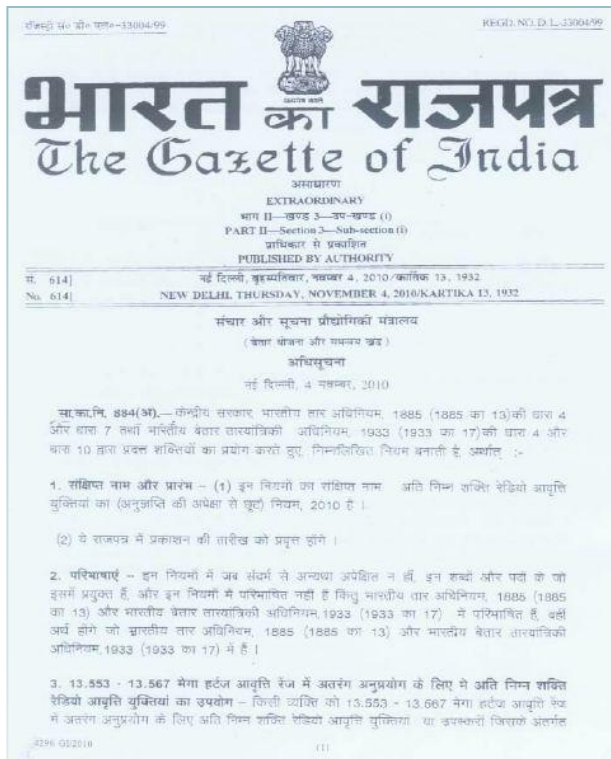
- 1) Aero mobile Station
- 2) Dealer Possession License (DPL)
- 3) Non-Dealer Possession License (NDPL)
- 4) Demonstration
- 5) Import
- 6) Maritime Mobile Station
- 7) Operator's License For GMDSS
- 8) Operator's License For COP
- 9) Operator's License For Amateurs

- ▶ Import License – license to import. It is a clearance letter issued by WPC to clear customs importation of wireless equipment.
- ▶ Dealer Possession License (DPL) – license to sell. All distributors/dealers of wireless equipment are required to have this license.
- ▶ Non-Dealer Possession License (NDPL) or End User License - license to use/operate wireless devices for each and every end-user. An End-User License may be seen as an exclusive ownership of a particular frequency band for a specified period (usually 2 years) bestowed on the licensee. WPC charges a license fee depending on band and application.



## WPC ETA

In order to meet the market's need and to match the international market trends, WPC amended its regulations such that certain frequency bands have been de-regulated. WPC calls them “de-licensed” bands.



WPC no longer controls products that fall in the “de-licensed” category.

In other words, wireless devices are exempt from licenses if they fall under “de-licensed” frequency band and meets the specified RF power limit, but they must obtain ETA approvals.

## TELECOMMUNICATION ENGINEERING CENTRE



### TEC Functions:

- Technical body representing the interests of DoT and Indian Government
- Specification of common standards for telecom network equipment, services, and interoperability
- Generic Requirements (GR) & Interface Requirements (IR)
- Issues Interface Approvals, Certificate of Approvals, Service Approvals & Type Approvals
- Formulation of Standards and Fundamental Technical Plans
- Interact with multilateral agencies for standardization (e.g. ETSI, ITU) for standardization
- Develops expertise to incorporate the latest technologies and R & D
- Provide technical support to DoT, and technical advice to TRAI & TDSAT
- Coordinates with C-DOT on the technological developments in the Telecom Sector for policy planning by DOT

# TEC approval types and requirements

GOVERNMENT OF INDIA  
TELECOMMUNICATION ENGINEERING CENTRE  
(Department of Telecommunications)  
Khurshid Lal Bhawan, Janpath, New Delhi-110001



**INTERFACE APPROVAL CERTIFICATE**

No. : TEC/WR/I/PST-01/01/032.MAR.12      Date: 05<sup>th</sup> March, 2012

This is to certify that the product described below conforms to the TEC specification (IR) number indicated below and is approved for interconnection to the Indian telecom network. This certificate is issued subject to the terms and conditions stipulated overleaf.

|                                   |  |                           |                               |
|-----------------------------------|--|---------------------------|-------------------------------|
| PRODUCT                           | Terminal for Connecting to PSTN  | MODEL No.                 | Converge Pro 880TA            |
| MANUFACTURER                      | M/s ClearOne Communications Inc.<br>3225 Wiley Post Way, Suite 200,<br>Salt Lake City, Utah,<br>84116, USA.                | (SOFTWARE<br>VER. IF ANY) | 3.0.6.15                      |
| TEC SPECIFICATION<br>NO. (IR No.) | IR/PST-01/01/SEP 2005<br>(Terminal for Connecting to PSTN)   |                           |                               |
| ISSUED TO<br>(TRADER)             | M/s Satyam Technical Solutions Pvt. Ltd.,<br>6/19, Jagan Industrial Complex,<br>V.N. Purav Marg, Son (Et), Munhai-400 022. | VALID UP TO               | 17 <sup>th</sup> August, 2014 |
| REMARKS                           | Facilities and features other than the specified one in IR have not been checked and certified.                            |                           |                               |

Cont.-2

**TEC issues the following certificates:**

- ▶ Interface Approval
- ▶ Type Approval
- ▶ Certificate Approval
- ▶ Technology Approval

**There are four types of technical requirements:**

|                                    |            |
|------------------------------------|------------|
| <b>Generic Requirements (GR)</b>   | <b>526</b> |
| <b>Interface Requirements (IR)</b> | <b>52</b>  |
| <b>Service Requirements (SR)</b>   | <b>24</b>  |
| <b>Standards Documents (SD)</b>    | <b>11</b>  |
| <b>Total</b>                       | <b>613</b> |

## TEC approval types

### **Interface Approval**

Interface Approval is issued against Interface Requirements (IR) standards. Interface Approval is intended for products to be sold in general market for public use and connected to the public network services. Product examples are modems, Fax, ISDN terminals, etc.

### **Type Approval**

Type approval is issued against Generic Requirement (GR). Type Approval is intended for products that will be procured by the DOT or India's former government carriers. Product examples are cellular towers, cables, exchange switch, etc. Type Approval not only requires in-country telecom testing, but may also require environmental and field testing. Infrastructure Assessment of the applicant's test and repair facilities in India are also a requirement.

### **Technology Approval**

Technology Approval is issued against Generic Requirement (GR). Technology Approval is granted to R&D organization for development of equipment for transfer of technology to other manufacturers. The testing of the equipment is done by the specialized Core Group at TEC (HQ) in association with RTEC.

### **Certificate of Approval**

Certificate of Approval is issued for the product for which the IR/GR/SD standards do not exist. Certificate of Approval is issued against applicant's own specification.



# INDIA SAR FOR MOBILE HANDSETS

## Mobile Handsets

- India has adopted the most stringent FCC norms for mobile handsets.
- All the new design of mobile handsets shall comply with the SAR values of 1.6 W/kg averaged over 1 gram of human tissue with effective date of Sept 1st 2012.
- The mobile handsets with existing designs which are compliant with 2.0 W/kg averaged over 10 gram of human tissue, continue to co-exist up to August 31<sup>st</sup>, 2013.
- From Sept 1st 2013, only the mobile handsets with revised SAR value of 1.6 W/kg would be permitted to be manufactured or imported in India.
- SAR value information shall be displayed on the mobile handsets as done with IMEI (International Mobile Equipment Identity). The information on SAR values to be made available to the consumer at the point of sale. The SAR information shall be available on the manufacturer's web site & in the handset's manual.



**STQC**



Government of India

Department of Electronics & Information Technology  
Standardisation Testing and Quality Certification Directorate

**Standardization Testing and Quality Certification (STQC) Directorate is an office from the Department of Electronics and Information Technology (DEIT), Government of India, which provides quality assurance services in the area of Electronics and IT through countrywide network of laboratories and centers. STQC have their own S-mark (for safety approval).**

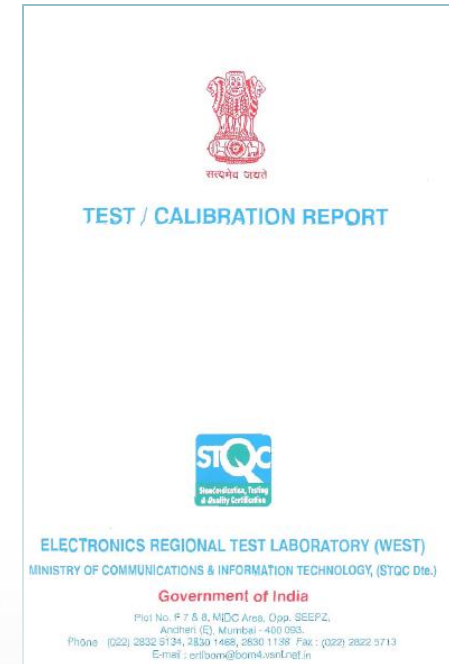
**This product certification scheme is intended to provide adequate level of confidence regarding safety of product by means of factory inspection, product testing (as per appropriate IEC safety standard) and subsequent surveillance of the manufacturer.**

# STQC S-Mark

## Use of Safety Mark

As far as possible, Safety Mark shall be applied on the product itself. If a product is very small for the marking than it may be applied on packaging only.

The Safety Mark shall be accompanied by the IEC standard reference below it.





## Bureau of Indian Standards (BIS)

The Product Certification Scheme of BIS aims at providing Third Party Guarantee of quality, safety and reliability of products to the ultimate customer.

Presence of The Indian Standards Institution (ISI) certification mark known as Standard Mark on a product is an assurance of conformity to the specifications. The conformity is ensured by regular surveillance of the licensee's performance by surprise inspections and testing of samples, drawn both from the market and factory.

## BIS ISI Mark

### LIST OF STANDARDS UNDER MANDATORY CERTIFICATION

| Sl No.     | Parent Act   | Rules/ QC Order   | Notification   | Implementing Authority  |
|------------|--|---|--|---|
| <b>I</b>   | Food Safety & Standards Act, 2006                        | Food Safety & Standards (Prohibition & Restriction on sales) Regulations 2011 | <i>Ministry of Health and Family Welfare, Dept of Health, Notification dated : 1 Aug 2011</i><br><br>Date of Implementation: 5 Aug 2011                                | <i>Food (Health) Authority of the State</i>   |
| 1.         | IS 1165  | Milk powder   |  |   |
| 2.         | IS 1166  | Condensed milk, partly skimmed and skimmed condensed milk                     |  |   |
| 3.         | IS 1656  | Milk-cereal based weaning foods   |  |   |
| 4.         | IS 11536   | Processed cereal based complementary foods for infants                        |  |   |
| 5.         | IS 12176   | Sweetened ultra high temperature treated condensed milk                       |  |   |
| 6.         | IS 13334(Part 1)   | Skimmed milk powder, standard grade   |  |   |
| 7.         | IS 13334(Part 2)   | Skimmed milk powder, extra grade  |  |   |
| 8.         | IS 14542   | Partly skimmed milk powder  |  |   |
| 9.         | IS 14433   | Infant milk substitute, Milk protein based                                    |  |   |
| 10.        | IS 13428   | Packaged Natural Mineral Water  |  |   |
| 11.        | IS 14543   | Packaged Drinking Water (Other than Packaged Natural Mineral Water)           |  |   |
| 12.        | IS 15757   | Follow-up - formula- Complementary Food-Specification                         |  |   |
| <b>II</b>  | Bureau of Indian Standards Act, 1986 (63 of 1986) Sec 14 | Cement (Quality Control ) Order.2003  | <i>Ministry of Commerce &amp; Industry, Dept. of Industrial Policy and Promotion</i><br><i>S.O. No. 191(E) Dt. 17 Feb 2003</i><br>Date of Implementation : 17 Feb 2003 | <i>Officers appointed by State Govt.(not below the rank of General Manager, District Industries Centre)/ Central Govt.(not below the rank of Under Secretary)</i> |
| 13.        | IS 269   | 33 Grade Ordinary Portland cement   |  |   |
| 14.        | IS 455   | Portland Slag cement  |  |   |
| 15.        | IS 1489(Pt 1)  | Portland pozzolana cement - Part 1 Fly Ash based.                             |  |   |
| 16.        | IS 1489(Pt 2)  | Portland pozzolana cement- Part 2 Calcined Clay based                         |  |   |
| 17.        | IS 3466  | Masonry cement  |  |   |
| 18.        | IS 6452  | High alumina cement for structural use  |  |   |
| 19.        | IS 6909  | Super sulphated cement  |  |   |
| 20.        | IS 8041  | Rapid hardening Portland cement   |  |   |
| 21.        | IS 8042  | White Portland Cement   |  |   |
| 22.        | IS 8043  | Hydrophobic Portland Cement   |  |   |
| 23.        | IS 8112  | 43 Grade Ordinary Portland cement   |  |   |
| 24.        | IS 8229  | Oil well cement   |  |   |
| 25.        | IS 12269   | 53 Grade Ordinary Portland cement   |  |   |
| 26.        | IS 12330   | Sulphate resisting Portland cement  |  |   |
| 27.        | IS 12600   | Low heat Portland Cement  |  |   |
| <b>III</b> | Bureau of Indian Standards Act,                          | Electrical Wires, Cables, Appliances  | <i>Ministry of Commerce &amp; Industry, Dept. of Industrial</i>  | <i>Officers appointed by State Govt.(not below</i>  |

Although, the scheme itself was voluntary in nature, the Government of India, on considerations of public health and safety, security, infrastructure requirements and mass consumption has enforced mandatory certification on various products through Orders issued from time to time under various Acts.

BIS published a list of items brought under mandatory certification, together with the corresponding Indian Standard Number, and the authorities responsible for enforcing the orders.

## **Latest Updates: India Registration System**

### **New Registration System for India (Product Safety)**

**India has announced the implementation of the new mandatory registration system for 15 specific types of electrical equipment, with a new labeling requirement.**

**Originally scheduled to be implemented in 3 April 2013, but now delayed until 3 July 2013, with implementation delayed for an additional 3 months for specific categories, until 3 October 2013.**

**Discussions are still ongoing between the Department of Electronics and Information Technology, the Ministry of Communication and Information Technology and the Government of India, so further adjustments to this new program are possible.**





## Latest Updates: India Registration System

### New India Registration System

The Ministry of Communications and Information Technology (MCIT) has decreed that **products imported to India, stored in India, distributed in India, or sold in India must (shall) conform to the Indian (safety) standards specified in the schedule, and products must be registered as compliant.**

#### New Labeling Requirement:

Products covered under the scope of this new registration scheme must have the following text on the product label or smallest packaging utilized:

**“Self Declaration – Conforming to IS **XXXX**”**

where “**XXXX**” is the specific Indian Standard reference number

-Products cannot be cleared at customs without the self-declaration mark

## **Latest Updates: India Registration System**

### **New India Registration System (cont.)**

#### **India Product Safety Standards/IEC Equivalents:**

##### **ITE: IS 13252:2010 / IEC 60950-1:2005**

Covers: Laptop/Notebook/Tablet, Printer/Plotter, Scanner, Wireless Keyboard, Telephone Answering Machine, Cable Set Top Box, Automatic Data Processing Machine (PC), Visual Display Units/Video Monitors.

##### **Audio/Video Equipment: IS 616:2010 / IEC 60065:2005**

Covers: Plasma/LCD/LED TV, Optical Disc Player with built-in amplifier (200 watts or greater), Amplifier with input power (2000 watts or greater), Electronic Music System (200 watts or greater), Electronic Video Games.

##### **Appliances: IS 302-1:2008, IS 302-2-25/26:1994 / IEC 60335-2-25/26**

Covers: Microwave ovens, Electronic Clocks powered by main.



# ***Product Certifications for China***



**SIEMIC, INC.**

Accessing global markets

## CERTIFICATIONS IN CHINA



## CERTIFICATIONS IN CHINA

### ❑ Three Major China Approvals:

*China Compulsory Certification (CCC)*

*MII Network Access License (NAL)*

*SRRC Radio Type Approval (RTA)*



## CERTIFICATIONS IN CHINA

- In addition to CCC certification, other certifications may also apply, SRRC, MII, MPE, Golden Sun Mark, etc.

### EXAMPLE:

Multiple functional Fax / Printer Machine with Bluetooth connection with other device

- SRRC for bluetooth
- MII for Fax functionality
- CCC



## CCC MARK ORGANIZATIONS

**CNCA:**

**China Certification and Accreditation  
Administration**

**CNAB:**

**China Accreditation  
Board for Certifiers**

**9 Accredited  
Bodies**

**CNAL:**

**China  
Accreditation  
Board for  
Laboratories**

**882 Labs  
Accredited**

**CNAT:**

**China Auditor  
and Training  
Accreditation  
Board**

## CCC MARK CERTIFICATION

- HS Code of Products Required for CCC mark
  - The first issue of CNCA CCC Implementation Rules covers 19 categories, 132 types of products
- With the update of HS code, **total of 22 categories, 159 types of products** are now required under CCC certification system,
  - Wireless LAN is now mandatory for CCC Mark Certification
- Almost everything else not in the CCC list falls into CQC Certification

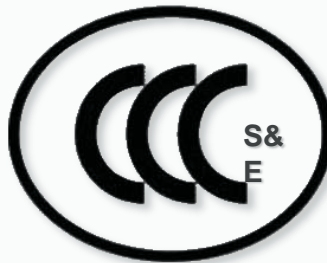
# CCC MARK CERTIFICATION

- Updated HS code of products required for CCC Mark

| Category | Name of the product category   | No of products |
|----------|--|----------------|
| 1        | <i>Electric Wires and Cables</i>   | 5              |
| 2        | <i>Connectors such as Plugs and Sockets for Household and Industry Appliance</i> | 6              |
| 3        | <i>Low-voltage Circuit Switches and Protective Devices</i>                       | 9              |
| 4        | <i>Small-Power Motor</i>   | 1              |
| 5        | <i>Electric Tools</i>  | 16             |
| 6        | <i>Electric welding machines</i>   | 15             |
| 7        | <i>Household and Similar Electrical Appliances</i>                               | 18             |
| 8        | <i>Audio &amp; Video products</i>  | 16             |
| 9        | <i>Information Technology Equipments</i>   | 12             |
| 10       | <i>Lighting Electrical Appliances</i>  | 2              |
| 11       | <i>Motor Vehicle Products</i>  | 4              |
| 12       | <i>Tire Products</i>   | 2              |
| 13       | <i>Safety Windows for Car and Buildings</i>                                      | 4              |
| 14       | <i>Rubber Products</i>   | 1              |
| 15       | <i>Equipments for Crop Protection Purpose</i>                                    | 3              |
| 16       | <i>Telecommunication Terminal Equipments</i>                                     | 9              |
| 17       | <i>Medical Equipment</i>   | 12             |
| 18       | <i>Fire fighting Products</i>  | 3              |
| 19       | <i>Intruder Alarm Systems for Security Purpose</i>                               | 1              |
| 20       | <b>Wireless Local Area Networks</b>  | <b>40</b>      |
| 21       | <b>Decoration materials for Construction Industry e.g. Wallpaper</b>             | <b>2</b>       |
| 22       | <b>Chemistries Product for Carpentry</b>   | <b>1</b>       |

## CCC MARK CERTIFICATION

- Manufacturers are not allowed to print CCC Mark logo without permission from CNCA
  - Purchase Standard CCC Mark Logo
  - Apply for CNCA approval on printing CCC mark logo



**Purchase Limited  
Number of CCC Mark**



**Unlimited Number of  
Label Printing**



## CHINA PRODUCT LABELS

The diagram shows a product label for a Siemic label printer. Red callout boxes and arrows point to specific fields on the label:

- Model Number**: Points to the 'Model' field, which includes a QR code and the text 'Model 型号: 型號:'. The value is partially obscured by a red box.
- Company Name**: Points to the top right area of the label, which contains the company name in Chinese characters, partially obscured by a red box.
- Product Name In Chinese**: Points to the '标签打印机' (Label Printer) and '標籤打印機' (Label Printer) text.
- Product Specification / Rating**: Points to the technical specifications section, which includes:
  - 自动电压范围 / 自動電壓範圍 (Auto Voltage Range)
  - 许可的输入电压 / 許可的輸入電壓 (Input Voltage): 100-240 VAC
  - 最大工作电流 / 最大工作電流 (Current): 5A
  - 频率 / 頻率 (Frequency): 47-63 Hz
- Country of Origin In Chinese**: Points to the 'MADE IN CHINA' and '中国制造 / 中國製造' (Made in China) text.

Other visible elements on the label include a barcode, a serial number '序列号: 序號: @1', and two certification logos (CCC and a circular logo with the number 6).



## CCC MARK FACTORY INSPECTION

- **Factory**
  - Both applications can be filed simultaneously.
  - If there are more than one factories to be certified, the first factory must be certified to get the additional factory certified.
- **Initial Factory Inspection (Ten aspects to be inspected)**
  - Responsibilities and Resources
  - Documents and Records
  - Purchasing and Receiving Inspection
  - Routine Tests and Verification Tests
  - Inspection and Test Equipment
  - Control of Non-conforming Products
  - Internal Audit
  - Changes to Certified Product
  - Packing, Handling, and Storage
- **Annual Follow-up Inspection**

## CCC MARK: CB SCHEME

- China (as a member of the CB Scheme) accepts a CB Test Report with China deviations.
  - If the CB report does not cover China deviations (and a China deviation is applicable), additional safety testing will be performed in accordance with Chinese standards.
- There are four different CB scheme
  - **TMP (Tested at Manufacturer Premises)**
  - **WMT (Witness Manufacturer Testing)**
  - SMT (S Manufacturer Testing)
  - RMT (Recognized Manufacturer Testing)
  - ☐ **CQC only accept the two CB scheme (TMP and WMT).**
  - ☐ **The other two schemes (SMT and RMT) are not accepted.**

## CCC MARK: GB9254-2008

- Highest frequency of a product > 108 MHz
  - Then conducted on the Telecom Port
  - Radiated up to 6 GHz is required
- Is a sample required to update CCC based on new GB standard (GB9254-2008)
  - Two conditions need to be checked
    - Does the product have RJ45 Port ?
    - Is the highest clock frequency higher than 108 MHz ?
  - If both conditions are satisfied, then a sample is required for EMC testing based on the new GB9254 standard

## CCC: CLASS A vs. CLASS B

- Class Definition
  - Class A : Product for business use
  - Class B : Product for Home use
- The class A product will have the information shown on the CCC certificate

### 产品标准和技术要求

GB4943-2001 GB9254-1998 (CLASS A) GB17625.1-2003

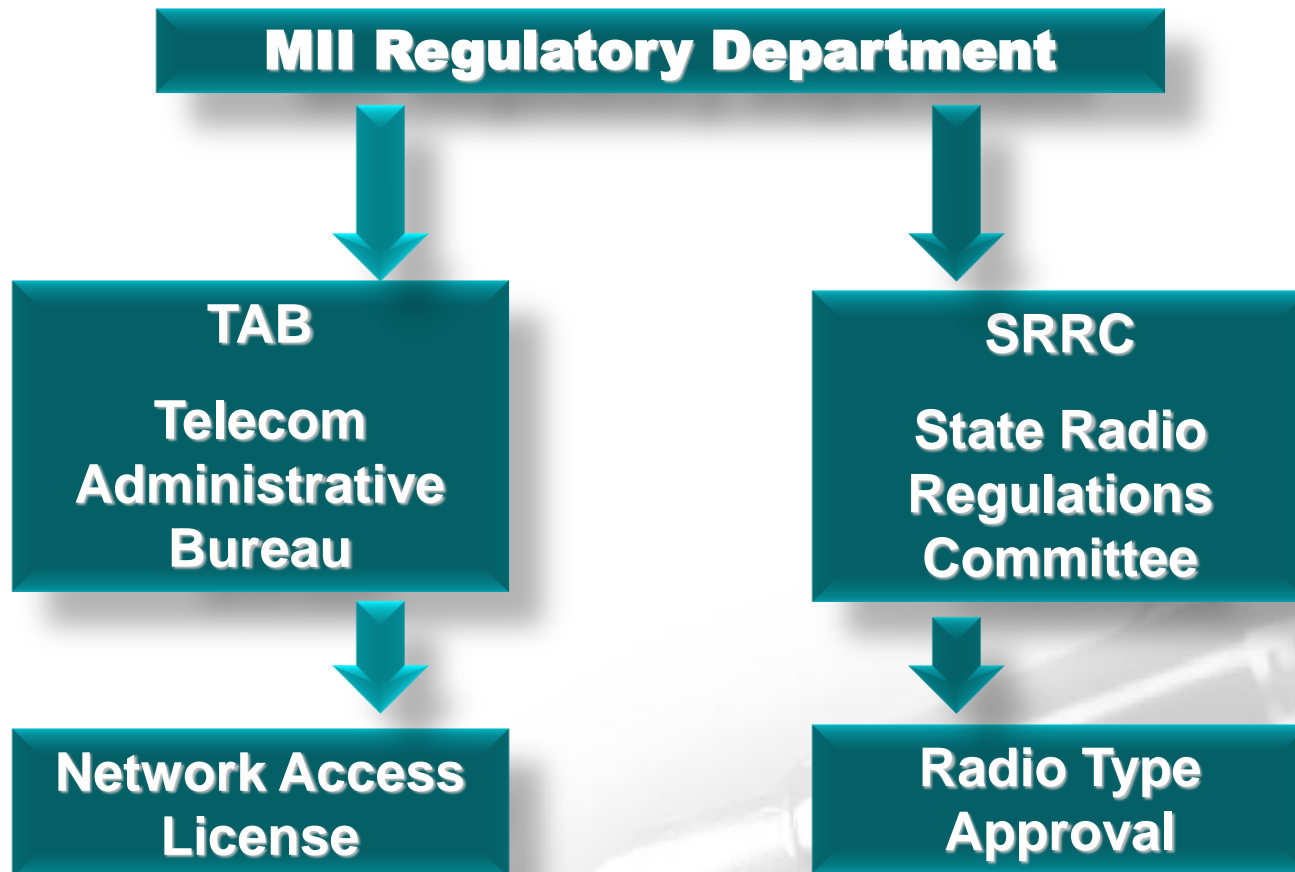
- The following **Class A warning statement** needs to be placed in the user manual

### 声 明

此为A级产品，在生活环境中，该产品可能会造成无线电干扰。在这种情况下，可能需要用户对其干扰采取切实可行的措施。



## CHINA: NAL AND RADIO-TYPE APPROVAL



## CHINA: NAL/MII

# MII Network Access License - NAL

Documents Review

Product Testing

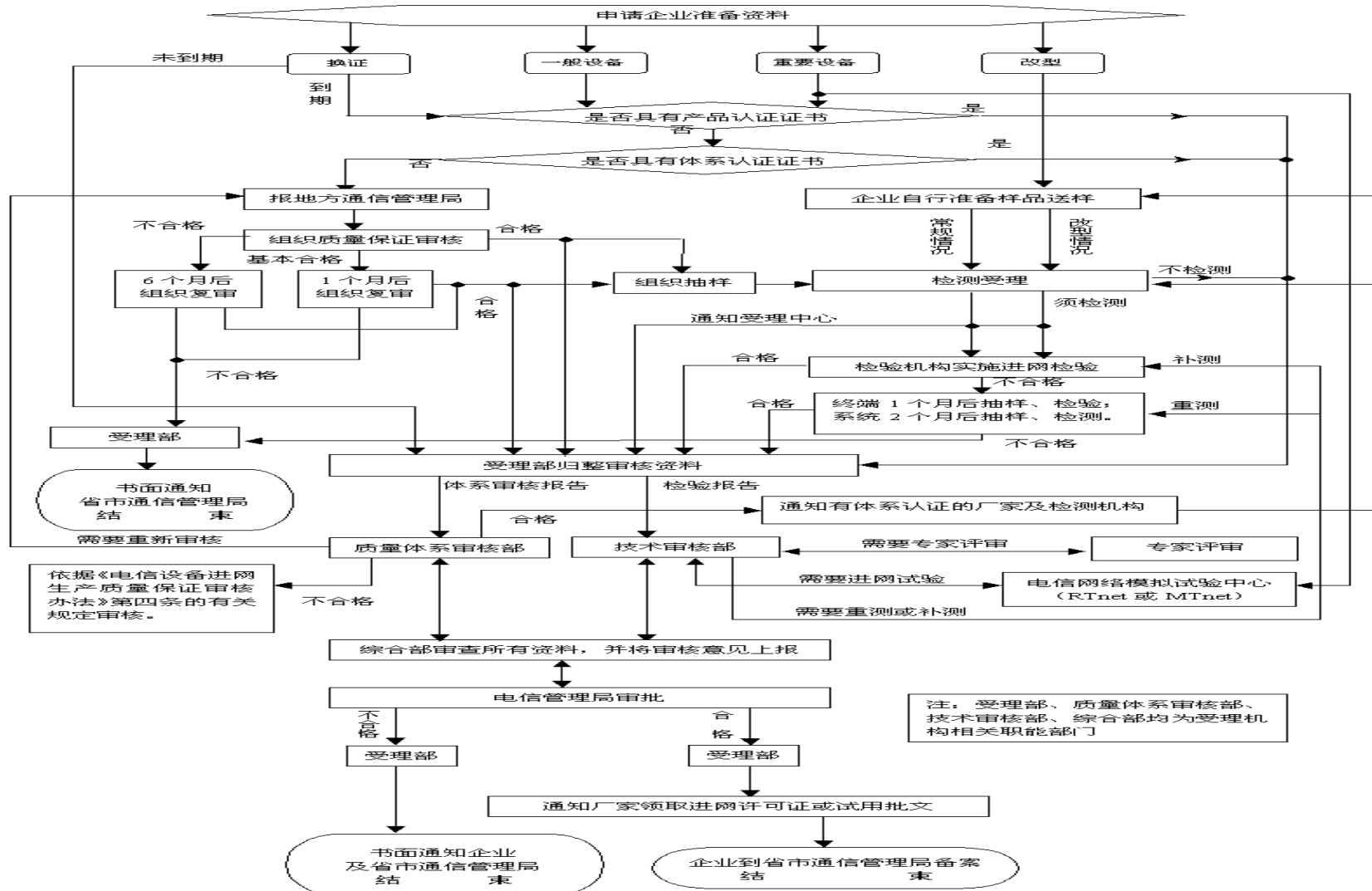
Quality Assurance



## NAL LABELS



# NAL PROCESS



## RADIO TYPE APPROVALS: PRODUCTS

**Category I:**  
**Wireless Base Station**

Subtotal of 10 types

**Category II:**  
**Microwave Com Eq**

Subtotal of 5 types

**Category III:**  
**Short Range Devices**

Subtotal of 12 types

**Total  
of 27  
types**



# SRRC: RADIO IMPORT PERMIT

信息产业部无线电管理局  
无线电设备进关审查批件

编号: 2002-123

天津 海关:

兹有 美国菲乐耐公司北京代表处 自 美国 进口下列无线电设备, 其合同号(或协议)为: 00238865(6), 经审查, 符合我国无线电管理有关规定, 请你关办理设备进口手续。

有效期: 2002年12月31日 前到货有效

经办人: 焦晓涛

(核发机关盖章)  
2002年11月28日  
无线电设备进口审查专用章

Any Questions?

**Questions?**

[info@siemic.com](mailto:info@siemic.com)

[www.siemic.com](http://www.siemic.com)

408-526-1188

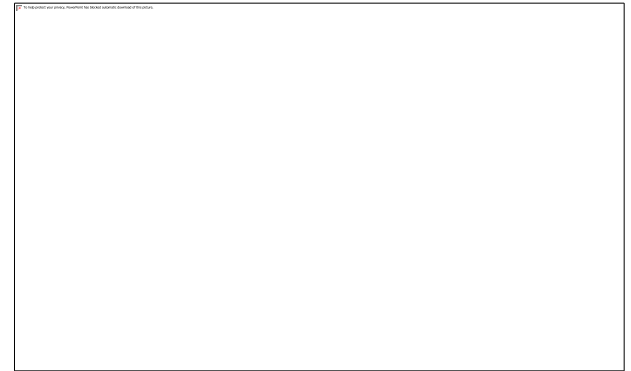
[mark.maynard@siemic.com](mailto:mark.maynard@siemic.com)

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- Sales Representative

<http://www.siemic.com/US/about/career.html>

