

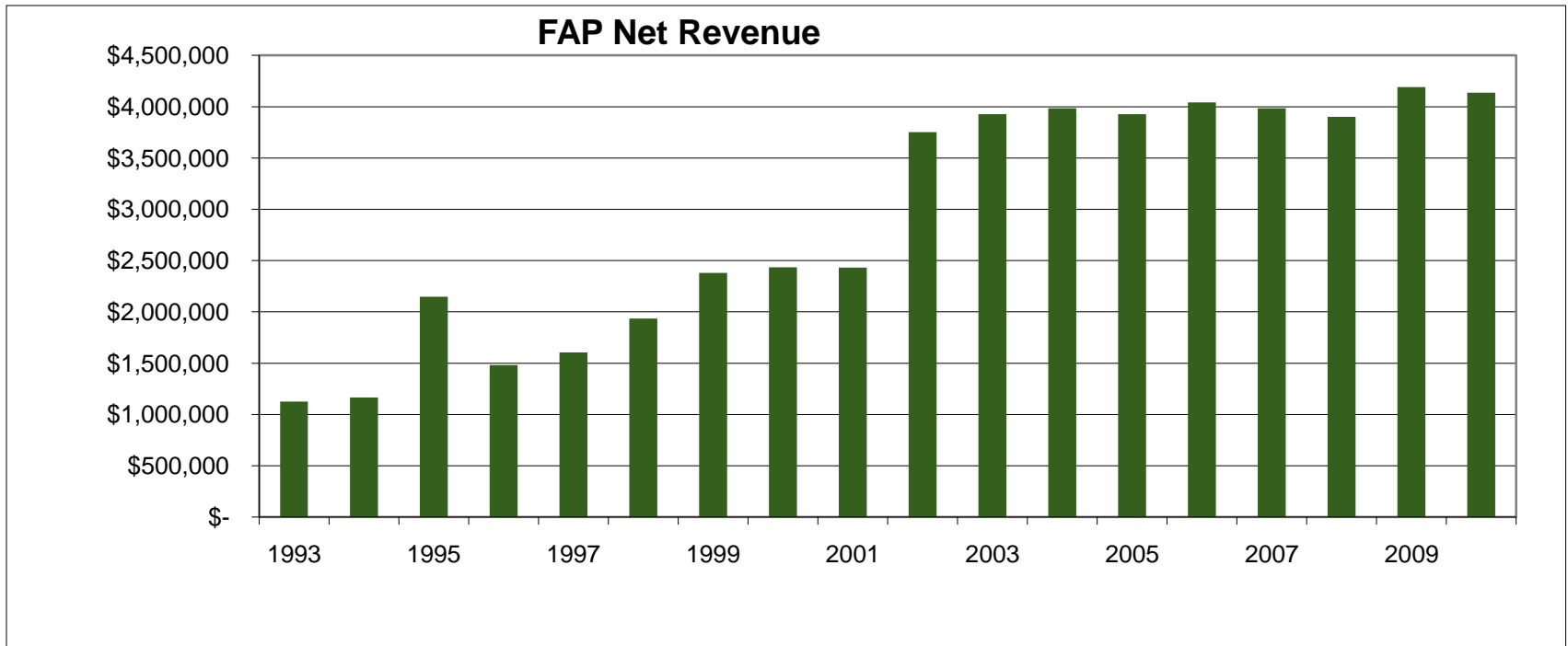
IEEE Financial Advantage Program

**Report of the Treasurer
Peter Staecker
Region 10 Annual Meeting
27 & 28 Feb. 2010**

IEEE Financial Advantage Program (FAP)

- **FAP is a group discounted of third-party products and services, sponsored by IEEE through contractual relationships between IEEE and these select vendors**
- **Products are selected based on criteria such as members' needs, quality of product or service, attractiveness of negotiated terms, and sustainability**
- **IEEE Individual Benefits & Services Committee assesses and recommends new programs, and monitors existing programs**
- **IEEE MGA Board reviews/approves IB&SC recommendations**
- **IEEE staff advocates on behalf of members and maintains a working relationship with the vendor**
- **According to US non-profit association law and IEEE policy, the IEEE may provide visibility to the sponsored products to a limited degree and at no cost to IEEE; all marketing is funded by the vendors**
- **IEEE receives royalty revenue from these programs**

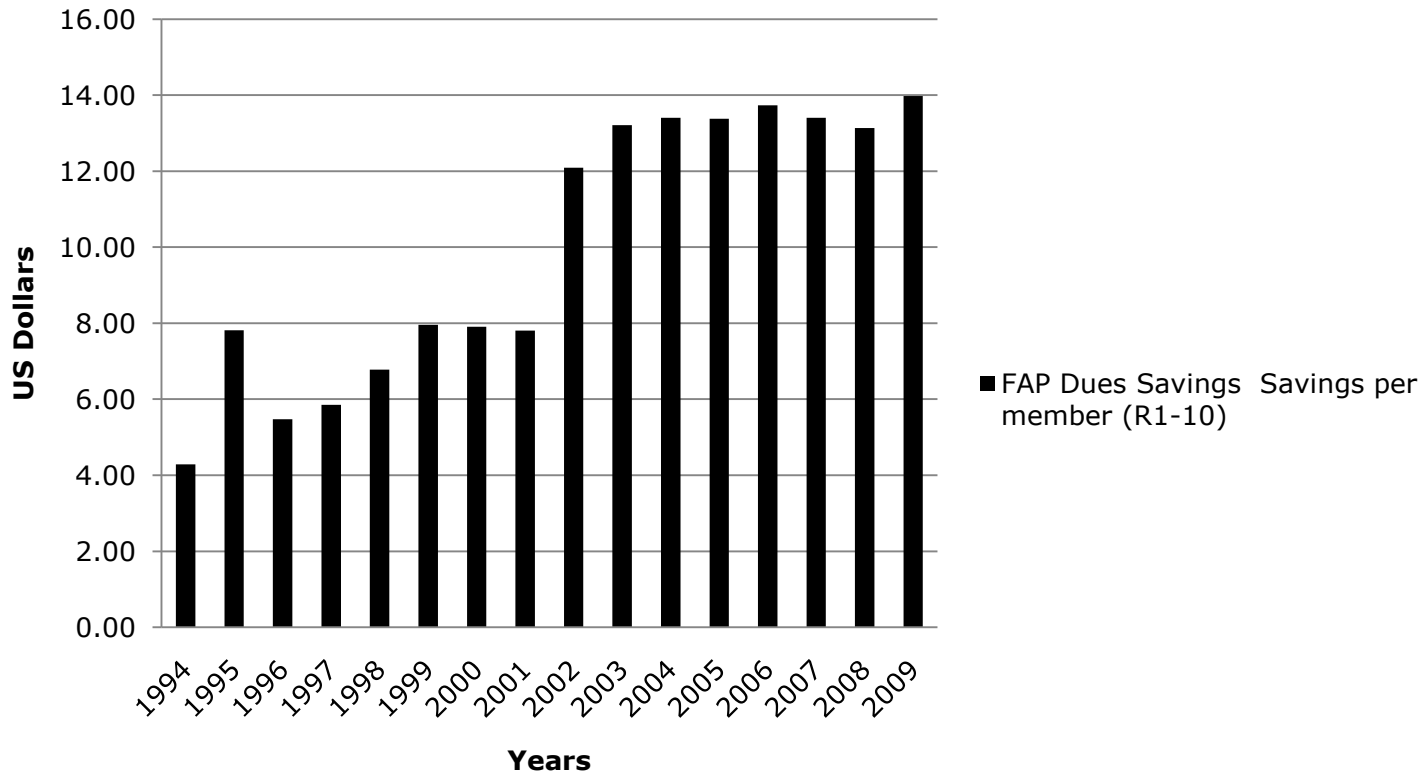
FAP Delivers Consistent Source of Royalties to IEEE



Funds in USD

FAP Equates to Dues Savings

FAP Dues Savings Savings per member (R1-10)



FAP Benefits Eligible Members at Every Stage of Life*

For more information see www.ieee.org/fap

(Green Font indicates FAP available in some R10 locations)

FAP Type	Student/ Pre-Career	Early Career	Mid-Career	Senior/Retiree
Protection	Renter/auto Ins.	Renter/auto/ home Ins.	Home/auto, Ins.	Home/auto, Ins.
			Cancer Insurance	Cancer Insurance
	Short Term Medical	Short Term Medical	Short Term Medical	Medicare Supplement
			Catastrophe Major Medical	Catastrophe Major Medical
	Dental Insurance	Dental Insurance	Dental Insurance	Dental Insurance
	RX Card	RX card	Rx card	RX card
	Life Ins.	Life Ins.	Life Ins.	
		AD&D	AD&D	AD&D
			Long Term Care	Long Term Care
	Travel Insurance	Travel Insurance	Travel Insurance	Travel Insurance
		Prof. Liability Insurance	Prof. Liability Insurance	Prof. Liability Insurance
	Risk Management Course	Risk Management Course	Risk Management Course	Risk Management Course
	Small Employer Plan	Small Employer Plan	Small Employer Plan	
Transportation		Moving /Storage	Moving /Storage	Moving /Storage
	Rental car	Rental car	Rental car	Rental car
	Express Delivery	Express Delivery	Express Delivery	Express Delivery
Home/office	Data Recovery	Data Recovery	Data Recovery	Data Recovery
	Office Supplies	Office Supplies	Office Supplies	Office Supplies
	Computer Products	Computer Products	Computer Products	Computer Products
Finance	Tuition Loan Finder	Tuition Loan Finder	Tuition Loan Finder	
	Student Credit Card	Credit Card	Credit Card	Credit Card

*Sample product recommendations; actual eligibility age may vary by benefit provider and location; see product information for details.

FAP Available in Select R10 Areas*

- DELL employee and member purchase program (EPP)*
- Mozy.com** online data recovery, launching March 2010
- Travel insurance**
- Credit cards: Singapore Diners Club***
- Car rental service* (launching mid-2010)

* Availability is determined by the vendor's capacity and business model. FAP seeks vendors having the ability to serve large numbers of members and multiple countries whenever possible.

** Available from any country

*** Singapore residents only

Future Plans

- 2010 IB&SC Region 10 representative is Hidenori Nakazato from Japan
- R10 Sections are encouraged to survey their members, and communicate their interests in certain types of benefits to him for IB&SC review and recommendation to MGA Board
- IB&SC and staff continue to work with industry partners to develop the marketing agreements with desirable companies