

The Road Ahead

2015-2017 and beyond

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Desired Result

"I've learned that

people will forget what you said,

people will forget what you did, but

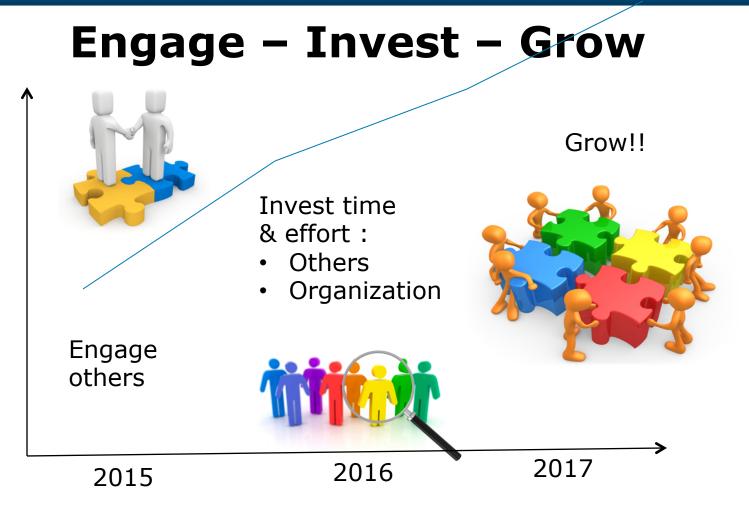
people will never forget how you made them feel."

Maya Angelou

Author & Poet



Roadmap to Success





Tactics for Success

Engage – Invest – Grow

- Students
- Young
 Professionals
- Senior Roundup
- WIE
- Fellow Committee
- MicroVolunteering

- VIP
- Perfect the Ask
- MOVE
- 1st Year Member
- SPAx
- Conferences
- Cookbook
- Recognize success

Build on

Grow!!

relationships!

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2015

2016

2017

Tactics for the Region

- Demonstrate the Collabratec[™] tool at SoutheastCon.
- Package 1 Young Professional Program for use by Sections
- Hold an WIE event at SoutheastCon
- Fellow Committee to become operational
- Train on Cookbook at SoutheastCon
- VIP
 - Provide well running infrastructure for VIP
 - Get 2 more helpers for web research
- Student Branch Initiatives
 - Conduct effective SPAx events in 2015 (8 events) with help from sections
- Conferences
 - Line up a SoutheastCon 2017 site by June 30, 2015 (Review at SoutheastCon)
 - Line up a SoutheastCon 2018 site by December Granding Technology 31, 2015.

Tactics for the Region (continued)

- First Year Members
 - Introduce New Member Webinar Series at SoutheastCon
 - Develop New Member Engagement techniques for Section Leaders
 - New Member Growth Timeline
- MOVE Secure release of funding and start build
 - Set up foundation fund
 - Get BOD approval to solicit funds
 - Secure Red Cross MOU
 - Business Plan July 1
 - Training & Certification program in place



Tactics for Sections

- Hold at least 1 Young Professional event in each section.
- Hold 1 Senior Roundup in each section to exceed yearly goal of new senior members in Region 3.
- Have every section contact every new member (call or email) to welcome.
- Each section utilizes or customizes at least 1 Cookbook recipe
- Increase the percentage of student branches submitting annual reports and new officer updates (50% of Region 3 student branches).
- Have a section officer demonstrate the Collabratec[™] tool at one section meeting



Engage-Invest-Grow



Relationships matter!

