


Proposal - IEEE SoutheastCon 2020

RFP #747000 - The Westin Peachtree Plaza, Atlanta

Created by Sean Haynes

 Proposal viewed by planner for the first time on May 4, 2017

Message from the hotel:

Proposal Introduction: The Westin Peachtree Plaza has transformed with a grand scale \$70 million renovation of all meeting spaces and public areas. With 1,073 newly renovated guestrooms and suites, experience nature-inspired designs, mindful new meeting spaces, well-appointed lobby seating, and exclusive incentives for your next meeting. The Westin Peachtree Plaza features 80,000 sq. ft. of unique meeting space and is conveniently connected via walkways to AmericasMart and 200 Peachtree, offering an additional 315,000 sq. ft. of event space. We look forward to introducing you to a new Westin meeting experience!

Supplier Additional Comments: Sean, thanks for considering The Westin Peachtree Plaza. I would love this great opportunity for March/April 2020! Sean, please let me know if you have any questions. Once again thanks for the opportunity. Many thanks Pam Armstrong

Supplier Contact Additional Information: The Westin Peachtree Plaza, is located in the heart of Atlanta's Downtown Business District. As the second tallest hotel in North America, The Westin Peachtree Plaza has been an iconic fixture on the Atlanta skyline for the past 40 years since it was built by award-winning architect John Portman. St

Hotel



The Westin Peachtree Plaza, Atlanta

210 Peachtree Street NW
Atlanta, Georgia 30303
United States

www.starwoodhotels.com/westin/property/photos/index.html?propertyid=1023 

[View on EliteMeetings.com](#) 

Attachments

-  [Westin Meeting Fact Sheet - December 2016](#)
6.15 MB
-  [Southern-Exchange-at-200Peachtree-Event-Space-Broch](#)
430.09 KB
-  [Capacity Charts and Floor Plans](#)
829.83 KB
-  [The Westin Peachtree Plaza Overview Video](#)
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Sales Contact

Name:	Pam Armstrong
Title:	Account Director
Company:	The Westin Peachtree Plaza

Phone:	404-832-8844
Fax:	404-654-8189
Mobile:	678-414-9954
Email:	pam.armstrong@westin.com
Address:	210 Peachtree Street NW GA 30303-1704 United States

Dates and Guest Rooms

Planner's Date(s)

Flexible Date Pattern
Duration: 4 days
Between: March 11 - April 20, 2020
Starting On: Thu

Hotel's Suggested Date(s)

Date #1 : March 12-15, 2020

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Mar 12					135.00	
2 - Fri, Mar 13		175.00			135.00	
3 - Sat, Mar 14		175.00			135.00	
4 - Sun, Mar 15		175.00			135.00	
5 - Mon, Mar 16		175.00			135.00	
6 - Tue, Mar 17		175.00				

Room rates are per night

Date #2 : March 19-22, 2020

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Mar 19					145.00	
2 - Fri, Mar 20		185.00			145.00	
3 - Sat, Mar 21		185.00			145.00	
4 - Sun, Mar 22		185.00			145.00	
5 - Mon, Mar 23		185.00			145.00	
6 - Tue, Mar 24		185.00				

Room rates are per night

Date #3 : March 26-29, 2020

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Mar 26					135.00	
2 - Fri, Mar 27		175.00			135.00	
3 - Sat, Mar 28		175.00			135.00	
4 - Sun, Mar 29		175.00			135.00	
5 - Mon, Mar 30		175.00			135.00	
6 - Tue, Mar 31		175.00				

Room rates are per night

Date #4 : April 2-5, 2020

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Apr 02					159.00	
2 - Fri, Apr 03		209.00			159.00	
3 - Sat, Apr 04		209.00			159.00	
4 - Sun, Apr 05		209.00			159.00	
5 - Mon, Apr 06		209.00			159.00	
6 - Tue, Apr 07		209.00				

*Room rates are per night***Date #5 : April 9-12, 2020**

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Apr 09					99.00	
2 - Fri, Apr 10		129.00			99.00	
3 - Sat, Apr 11		129.00			99.00	
4 - Sun, Apr 12		129.00			99.00	
5 - Mon, Apr 13		129.00			99.00	
6 - Tue, Apr 14		129.00				

*Room rates are per night***Date #6 : April 16-19, 2020**

Available First Option - Not Holding Space

Night	Singles	Doubles	Suites Min	Suites Max	Staff	Run of House
1 - Thu, Apr 16					135.00	
2 - Fri, Apr 17		175.00			135.00	
3 - Sat, Apr 18		175.00			135.00	
4 - Sun, Apr 19		175.00			135.00	
5 - Mon, Apr 20		175.00			135.00	
6 - Tue, Apr 21		175.00				

Room rates are per night

Sleeping Room Additional Info:

*Guestroom Taxes: 16.9% includes Sales Tax 8.9% & Occupancy Tax 8% - currently

Fee for the State of Georgia all Hotels: Hotel / Motel Daily Fee \$5.00 per day per room no exception this is a mandate from the State of Georgia

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Event Availability Additional Info: The Westin Peachtree Plaza understands an inspiring and productive environment is one of the most important factors when deciding on a venue to make your stay successful. With personalized service and thoughtful amenities your attendees will leave feeling better than when they arrived.

Guest Room Comments:

Estimated Costs							
Item	Cost Type	Category	Amount	Quantity	Tax/Service	Applicable Tax	Note
Continental Breakfast	Per Person	Average Food/Beverage Costs	29	0	Tax and Service		
Guest Room Internet	Per Day	Miscellaneous Costs	14.95	0	Tax		
PM Break	Per Person	Average Food/Beverage Costs	24	0	Tax and Service		
Housekeeping	Per Day	Miscellaneous Costs	3	0	Inclusive		This is at the guests discretion
Dinner Buffet	Per Person	Average Food/Beverage Costs	85	0	Tax and Service		

Airport Transportation	Per Person	Transportation Costs	0	0	None		Marta - \$2.50 each way Shuttle - \$16.95 each way Taxi - \$30 each way
Buffet Breakfast	Per Person	Average Food/Beverage Costs	39	0	Tax and Service		
Resort Fee	N/A	Miscellaneous Costs	0	0	None		
Reception Beverage	Per Person	Average Food/Beverage Costs	25	0	Tax and Service		
Reception Food	Per Person	Average Food/Beverage Costs	45	0	Tax and Service		
AM Break	Per Person	Average Food/Beverage Costs	18	0	Tax and Service		
Plated Dinner	Per Person	Average Food/Beverage Costs	79	0	Tax and Service		
Other Food/Beverage	Per Person	Average Food/Beverage Costs	0	0	Tax and Service		All day service of soft drinks and bottled water
Valet Parking Fee	Per Day	Miscellaneous Costs	38	0	Inclusive		
Self-Parking Fee	Per Day	Miscellaneous Costs	22	0	Inclusive		
Lunch Buffet	Per Person	Average Food/Beverage Costs	50	0	Tax and Service		

Additional Information: Please See Below For The Link To Our Online E-Menus:
<http://peachtreeplaza.westinemenus.com/index.asp> **All prices subject to change

Additional Fees

Name	Fee Type	Category	Value
Applicable Tax	Other	Tax	8.9%
Occupancy	Occupancy	Tax	8%
State	State	Tax	8.9%
Service Charge	N/A	Fee	24%

Additional Information: The unique design of the Westin Peachtree Plaza, with its floor-to-ceiling windows, allows each guest a fantastic panoramic view of downtown Atlanta and surrounding attractions. The Heavenly Bed® and Heavenly Bath®, standard within each guest room. Rooms for your guests in this block will be upgraded to Deluxe guestrooms and will receive complimentary wireless internet in rooms as well as two complimentary bottled waters.

Function Space

Food & Beverage Service Tax/Charge:	32.90 %
Food & Beverage Minimum Fee:	100,000

Meeting Space Is currently available, however, we are not holding space at this time. Meeting Set for Success:

- ? SuperfoodsRx™ Meeting Breaks and Linenless tables
- ? Sustainable and Clutter-Free Meetings and thoughtfully-created Menus
- ? On-site PSAV services and FedEx Office Business Center
- ? Digital Meeting Room and Lobby signage throughout hotel
- ? Designated Executive Meetings Specialist
- ? Atlanta's most experienced Banquet and Set-up Staff

Function Details Comments:

The Westin Peachtree Plaza offers fantastic "Stacked Meeting Space" with ease of accessibility we offer Escalators floor to floor; (10) Elevator Bays; Winding Staircase from 10th Floor to 5th Floor; with our newly renovated Meeting Space and we offer fantastic Signage throughout the hotel and all Meeting Room Floors. In addition located on the 8th Floor is (2) Express Elevators with direct access to 12th Floor Piedmont Level and 14th Floor Ansley Level.

Comments [view all planner comments](#)

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