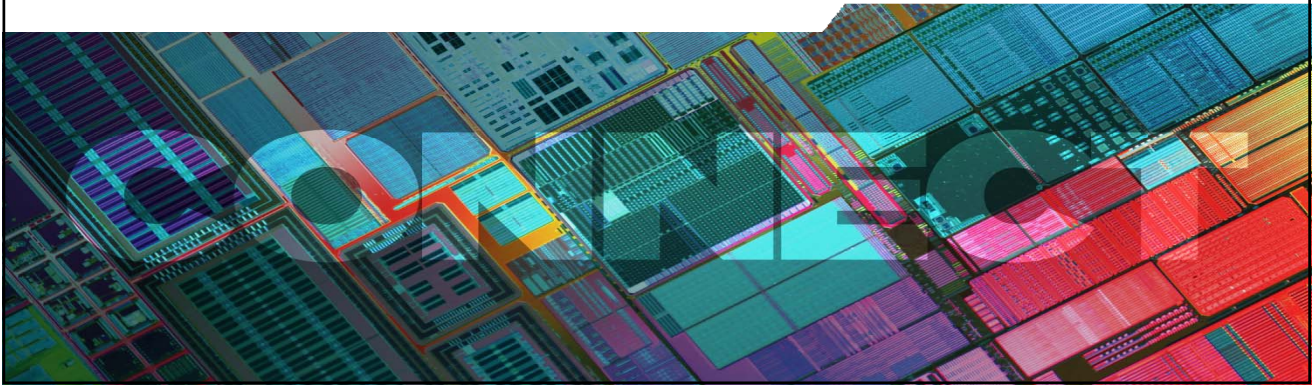




## "Trends, Transitions, and Inflection Points in Semiconductor Packaging"

**February 14, 2018**

Dan Tracy, Sr. Director  
SEMI Industry Research & Statistics



### Outline

- Quick 2017 Overview
- Semiconductor Industry Outlook and Market Drivers
- Packaging Market Trends
  - Business and Technology
  - Material Segments
  - China
- Summary



## 2017 Overview



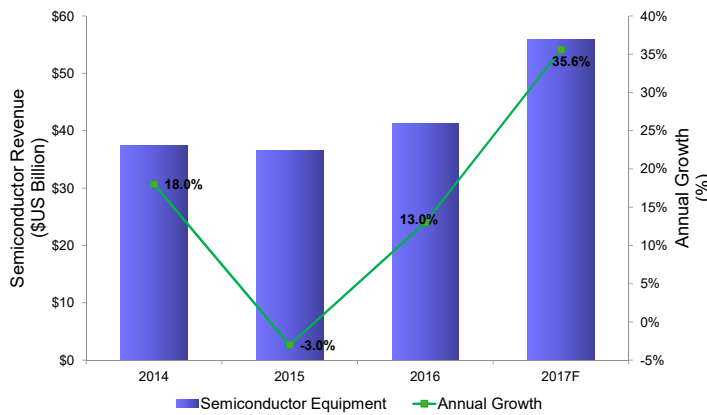
### 2017- A Record Setting Year

- 2017 is a record setting year for the industry
  - Semiconductor sales: **>\$400B** for the first time
  - Fabless sales reach the **\$100B mark** for the first time
  
  - Investments
    - All-time high for CAPEX by single company (Samsung)
    - Equipment spending in Korea will smash previous regional spending record
    - Worldwide equipment billings: **~\$56B**
  
  - Silicon shipments
    - Also, a rebound in wafer pricing



## Semiconductor Equipment Cycles-

*Revenues to approach \$56 billion, a new annual spending record*



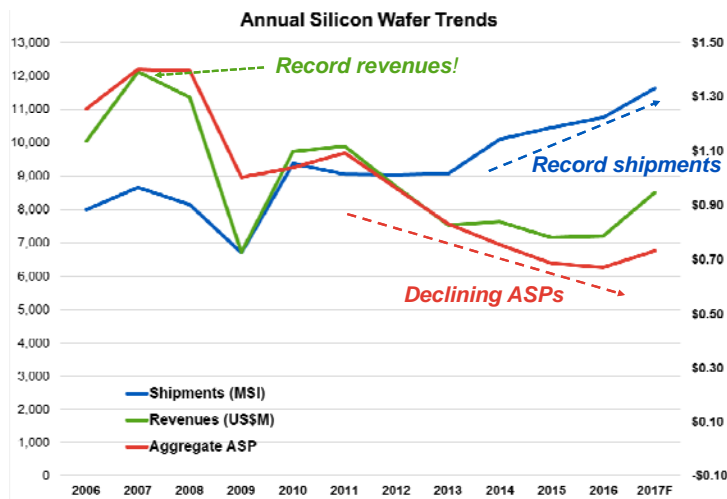
*Previous spending high was in \$48B in 2000*

Source: SEMI/SEAJ WWSEMS



## Silicon Wafer Market-

*Recovery in Aggregated Average Selling Price*



- Peak revenues back in 2007
- Several year period of declining ASPs while shipments increased
- 2017 rebound in ASPs to propel +17% revenue growth

Source: SEMI

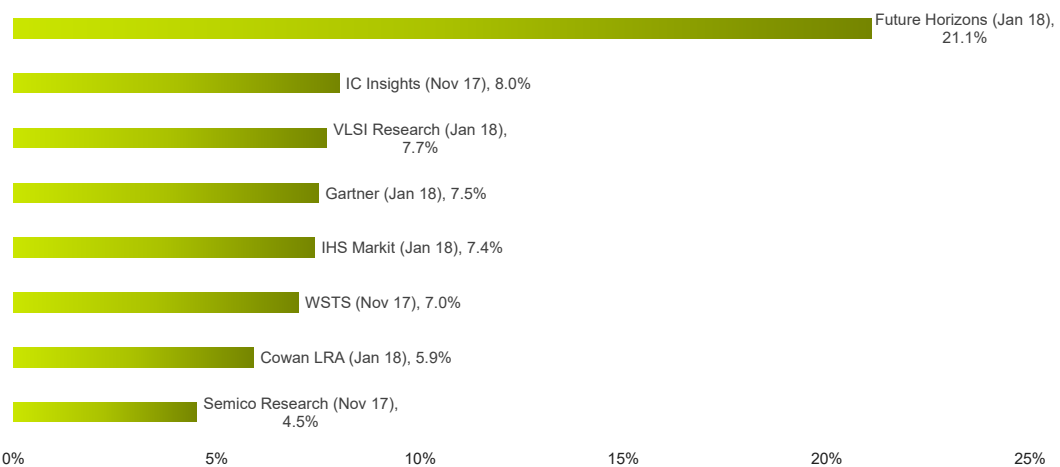


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# Semiconductor Industry Outlook and Market Drivers



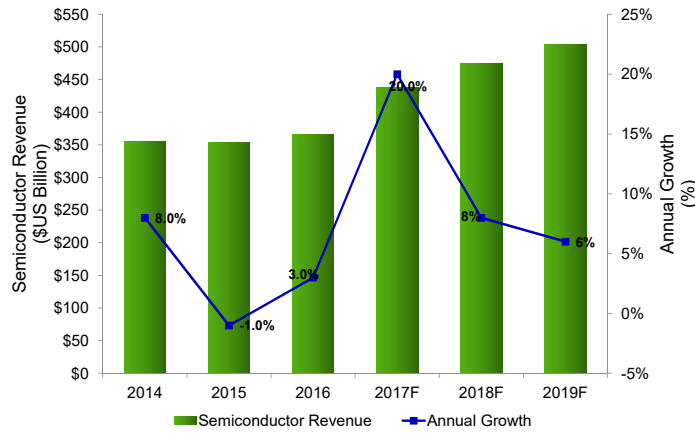
## 2018 Semiconductor Forecasts



Source: SEMI January 2018



## Semiconductor Cycles- Revenues to reach \$500 billion by 2019



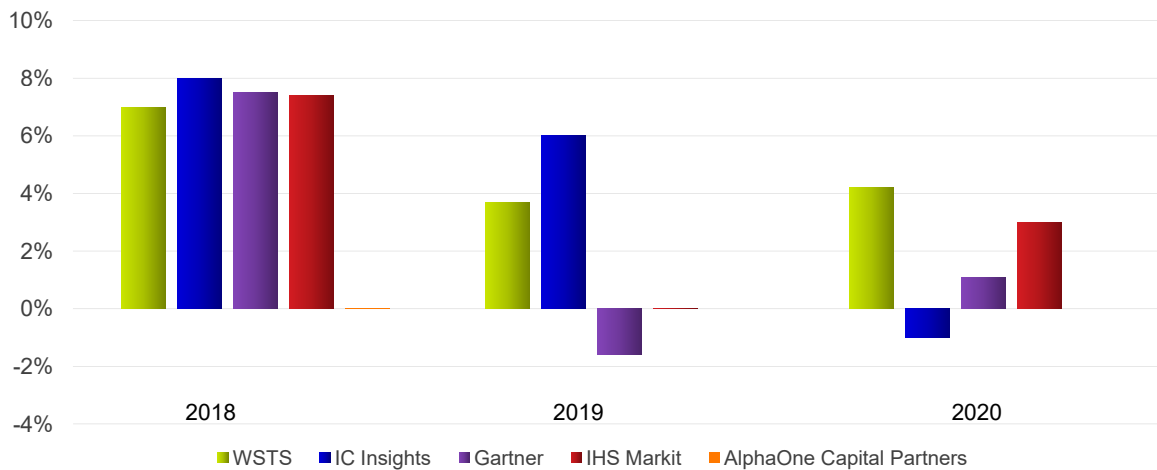
### Semiconductors are pervasive

- Key drivers in 2018 are high-performance computing, IoT, and automotive

Source: IC Insights McClean Report, January 2018



## Semiconductor Revenue Outlook Beyond 2018

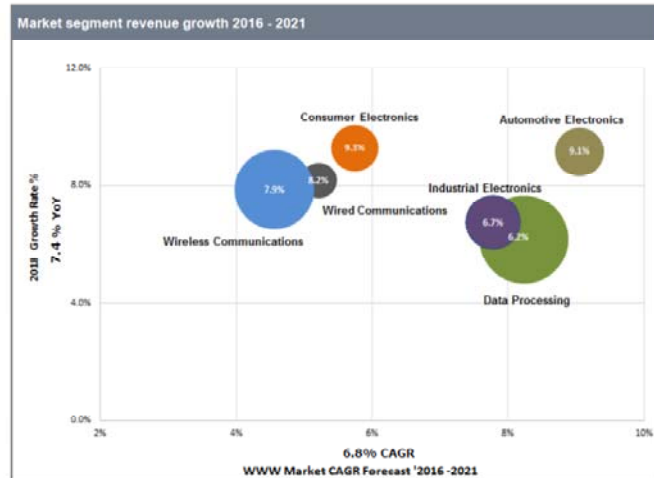


Source: SEMI January 2018



## Industry Trends and Growth Drivers

- Data Centers
  - Big Digital SoCs
  - Storage – Solid State Memory
- Gateways
  - Data Collection Hubs
- IoT Nodes
  - Sensors
  - Actuators
  - Imagers
  - Transmitters

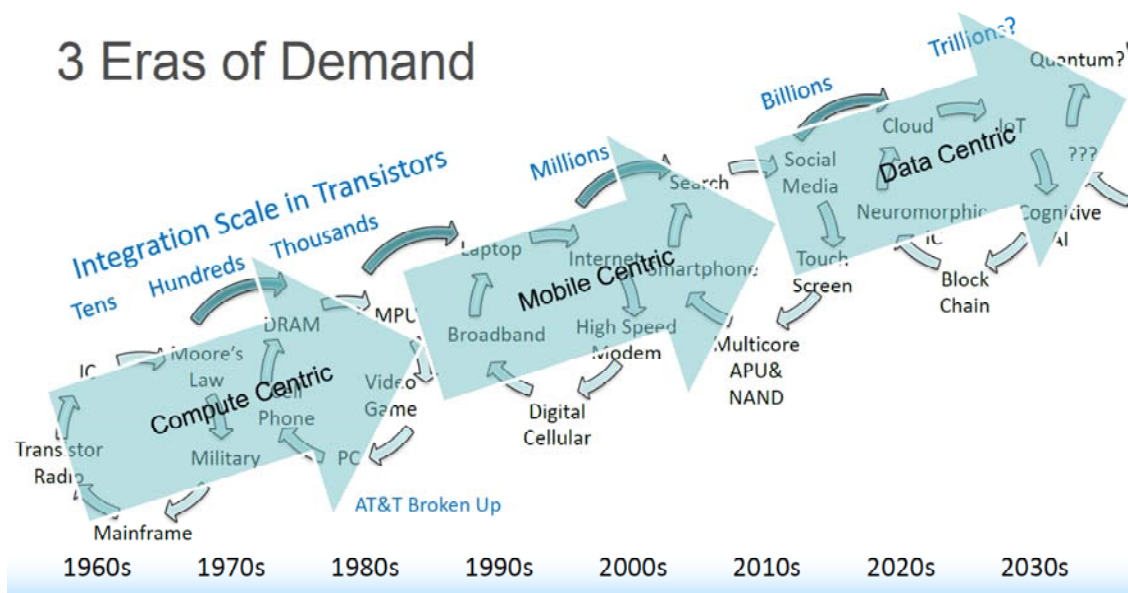


Source: Mentor, A Siemens Business, presented at ISS US January 2018

Source: IHS Markit, presented at ISS US January 2018



## 3 Eras of Demand



# Packaging Market Trends



## Business and Technology

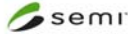


## Packaging Trends and Transitions

- Wire bond is not dead, but industry evolving to increased packaging and assembly at the wafer level
- Memory inflection point:
  - Leadframe to organic substrate packages
  - WB to FC
- FO-WLP is a disruptive technology
- Traditional model:
  - Wafer is processed in fab then sent to assembly facility for singulation, assembly, and test
- New model:
  - Some wafers stay at the foundry for packaging and assembly
  - Some OSATs install wafer processing (“like”) equipment to create package on the wafer



Image Source: TechSearch International

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## Emergence of Outsource Packaging

### Today:

- >50+% of packaging revenues
- Leading new packaging development...Cu pillar, FO-WLP, SiP, and more...

### 2005:

- ~40% of packaging revenues
- Fabless companies grow; IDMs shift to outsourcing

### 1995:

- ~18% of packaging revenues
- Emergence of leading Taiwanese and Korean OSAT companies

### 1985:

- ~5% of packaging revenues
- Manufacturing focus in the Philippines
- PDIP & Transistors



Image Source: ASE



Image Source: Siliconware

Source: Gartner and SEMI  




## Packaging and Assembly Trends

- SiP remains a hot topic
  - Drivers remain the same...miniaturization #1
  - Heterogeneous integration drives this into high-performance applications
- Silicon interposer finally moved into volume production (but small volumes)
  - FPGA with homogeneous and heterogeneous solution
  - GPU + stacked memory
  - Network systems
  - Artificial intelligence
- Still waiting for the big TSV market, but we have production volume
  - DRAM with TSVs for servers
  - HMC
  - HBM

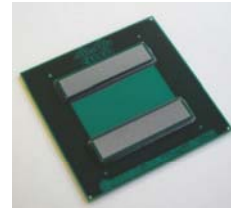


Image Source: Xilinx

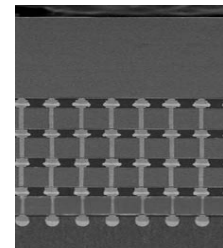


Image Source: SK Hynix

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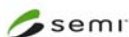


## Trends Driving Heterogeneous Integration

- As the industry moves to the next silicon nodes (10nm, 7nm, etc.) new packaging solutions are needed to achieve the economic advantages that were previously met with silicon scaling
- Heterogeneous integration is considered the answer and is taking various forms:
  - Silicon interposers
  - Alternatives such as Intel's EMIB or Fan-out on Substrate
  - Future organic interposers

***Requires collaboration across the entire supply chain***

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## Growing Number of FO-WLP Applications

- Baseband processors
- Application processors
- RF transceivers, switches, etc.
- Power management integrated circuits (PMIC)
- Audio CODECs
- Connectivity modules
- Radar modules (77GHz) for automotive
- Microcontrollers
- Sensors
- Logic + memory for data centers and cloud servers

Audio CODEC (4.25mm x 3.9 mm)

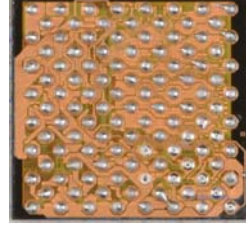
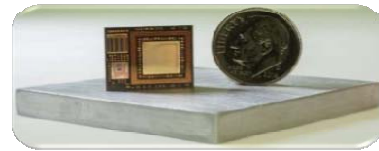


Image Source: TechInsights.

IoT Module



Source: Nepes

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## Materials



## Laminate Substrates

- ~\$7B market
- Stable supply base
- Wire bond CSP and BGA are declining; while flip chip CSP and BGA are seeing some increase
- Flat growth in PC; slowing growth in mobile
- Some substrate suppliers have reduced production with the transition to FO-WLP
- Some customers relaxing extensive price pressure on suppliers
- China suppliers increasing capabilities

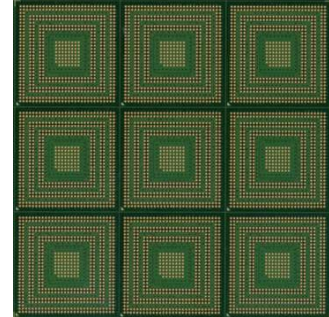


Image Source: Unimicon

Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Wafer Level Dielectrics

- ~\$200M market currently
- Numerous suppliers currently in the market
- New RDL formulations still in development, especially for multi-layer applications
- Low cure temperatures a must
- WLP dielectrics with good adhesion to metal (Cu) layers and epoxy (in the case of FO-WLP reconstituted wafer) without delamination
- Low stress WLP dielectric (to match the CTE of the chip) and/or low modulus (for less wafer bow)

Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Mold Compounds

- ~\$1.3B market
- Stable supply base with Japanese suppliers maintaining strong market position
- Formulations to pass Moisture Sensitivity Level 1 (MSL1) for small packages.
  - Critical for board-level reliability
- Need smaller fillers and narrower particle size distribution for better warpage control. Especially critical in FOWLP.
- Clear compounds for optical devices: limited material available as warpage and adhesion issues need to be addressed.



Image Source: Kyocera Chemical



Image Source: Towa Corp.

Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Underfill

- >\$200M market for flip chip (higher if under package is included)
- Stable supply base led by Japanese suppliers
- Capillary applications challenged with void-free filling for finer pitched Cu pillar
- Flip chip dimensions:

| Flip Chip | Key Features  | Current                               | 2021 Estimate                        |
|-----------|---------------|---------------------------------------|--------------------------------------|
| Cu Pillar | Bump Pitch    | 100 $\mu\text{m}$ to 50 $\mu\text{m}$ | 40 $\mu\text{m}$ to 30 $\mu\text{m}$ |
|           | Bump Diameter | 40 $\mu\text{m}$                      | 25 $\mu\text{m}$                     |

- Affordable Non-Conductive Film (NCF) underfill with higher throughput

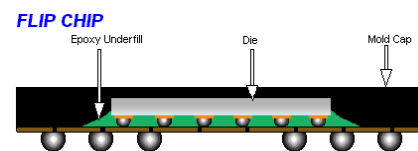


Image Source: Amkor

Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Leadframes

- ~\$3.1B market
- Copper alloy supply constraints affecting lead-times
- Growing etch capacity and capabilities for surface treatments
- Routable QFN/MIS to increase I/O count
  - *Currently limited sources/supply*
- Pre-molded QFN is a new technology
  - *Improved handling, though needs to provide attractive cost-down benefit*
- RF and analog expected to switch from QFN to WLCSP



Image Source: Shinko

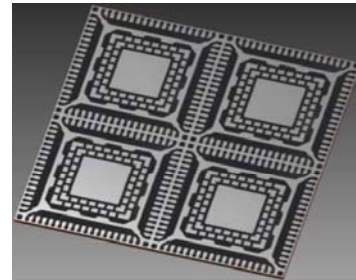


Image Source: Chang Wah Technology Co.

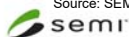
Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Other Packaging Material Issues and Needs

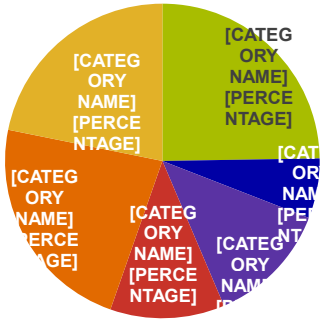
| Material Segment   | Need/Issues  |
|--------------------|--|
| Other Issue/Topics | <p><u>Plating</u></p> <ul style="list-style-type: none"> <li>• Higher throughput for Cu pillar</li> </ul> <p><u>Panel Fan-out</u></p> <ul style="list-style-type: none"> <li>• Driven by desire for a lower cost solution</li> <li>• Need big product volume to drive the economics</li> <li>• Need standards (equipment companies waiting for standards to “fully” support initiatives)</li> <li>• &lt;10µm/10µm lines and spaces may be difficult to achieve with multiple layers with high yield</li> </ul> <p><u>Dicing/Grinding</u></p> <ul style="list-style-type: none"> <li>• Dicing and Grinding for thin wafers: 80µm in production, developing 50µm, looking at 30µm and below</li> <li>• Non-blade techniques need to get Cost of Ownership equal to blade processing</li> </ul> <p><u>Sustainability</u></p> <ul style="list-style-type: none"> <li>• Sustainability—recycle and reuse—is a major issue. Also pertains to shipping and packing materials used for packaged devices</li> </ul> |

Source: SEMI/TechSearch International, *Global Semiconductor Packaging Materials Outlook (to be published 1Q 2018)*



## Semiconductor Packaging Materials Markets

*4% Revenue Growth in 2017; 2% Growth Forecasted for 2018*



| Region            | 2017F<br>\$US B | 2018F<br>\$US B |
|-------------------|-----------------|-----------------|
| China             | \$5.11          | \$5.30          |
| N. America/Europe | 1.21            | 1.23            |
| Japan             | 2.53            | 2.57            |
| South Korea       | 2.26            | 2.35            |
| SEA/ROW           | 4.45            | 4.50            |
| Taiwan            | 4.24            | 4.29            |
| <b>Total</b>      | <b>\$19.8</b>   | <b>\$20.2</b>   |

Totals may not add due to rounding

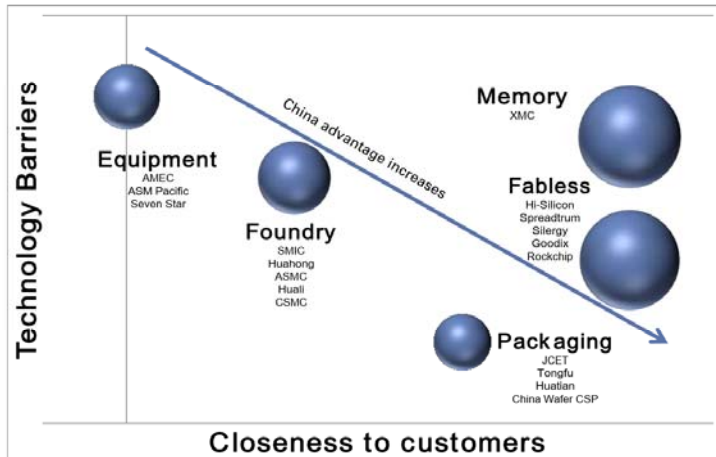
Source: SEMI Materials Market Data Subscription, January 2018



China



## China IC Industry Faces Challenges and Opportunities



Source: Reuters, Goldman Sachs Global Investment Research, Gao Hua Securities Research



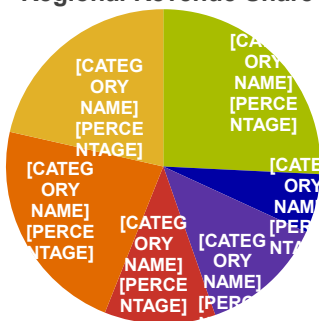
### Packaging Opportunities in China

- Lowest barriers to success and is poised for growth and technical advancement
- Closeness to customer
  - *Large electronics manufacturing base there*
- Technology barriers
  - *Lower capex requirements (compared to wafer fabrication)*

## China Packaging Market

*China is the largest market consuming packaging materials*

2017 Packaging Materials Regional Revenue Share



Source: SEMI Materials Market Data Subscription, January 2018



- Packaging is a mature industry in China
  - *45% of bonding wire shipments are to China*
- 150+ package & assembly plants located in China
  - *80+ OSAT Plants*
  - *17 Bumping Facilities*
- China OSAT companies mainly focused on traditional packaging, though are increasing capabilities and offerings of advanced packaging solutions

## Domestic Packaging Materials Suppliers in China

| Category  | Company   | Est. Market Share   |
|---|---|---|
| Leadframes  | Kangqiang, Hualong, Trinity Sanjia, Others                  | 11% Revenue Share WW Total<br>~30% Revenue Share of China Market  |
| Substrates  | Shennan Circuits, Zhuhai Yueya, AKM                         | N/A   |
| Bonding Wire                                      | Doublink, Kangqiang, Yes/No, Youk Wire, (Many, many) Others | 10% Shipment Share WW Total<br>20% Shipment Share of China Market |
| Encapsulation Resins (including LED applications) | Sinopaco, HHCK, ANPIN Silicone, BJKMT, Darbond, Others      | ~6% Revenue Share WW Total<br>~20% Revenue Share of China Market  |
| Die Attach  | Darbond, Others   | N/A   |
| Ceramic Packages                                  | Zhongwei, Yixing  | N/A   |



Source: CSIA, SEMI, December 2017

## Summary





## Summary

- 2017 was record setting year for the industry
  - *Record fab investments; All-time high for total equipment spending*
  - *Spending in Korea will smash previous regional spending record*
- Significant packaging transitions underway as function of mobility, connectivity, and performance
- Need to address materials challenges pertaining to package performance and reliability, e.g. warpage, adhesion, interfacial/surface interactions, etc., for 3D, SiP, and Heterogenous Integration
- Packaging will continue to grow rapidly in China
  - *Domestic companies increasing capabilities; demand for locally produced materials to grow*

