

IEEE PES St. Louis Section
Turner Electric Tour Bios
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Richard Louis

President

Turner Electric

Richard Louis is President of Turner Electric, a manufacturer of high voltage switching apparatus for the electric power industry. Following a 25 year career in technical sales, regional, and national sales management, Louis took on the leadership position at Turner in early 2004. He is focused on driving the business to 2X profitable growth by 2013 and on developing an empowered and accountable work force with strong leadership attributes. Turner has production facilities in Edwardsville, IL and provides the equipment to electrical power utilities located throughout the world. The company is a wholly owned subsidiary of Actuant, a Milwaukee based diversified manufacturer operating in 32 countries around the globe.

Greg Dinehart

Eastern Regional Sales Manager

Turner Electric

Greg Dinehart holds the position of Eastern Regional Sales Manager at Turner Electric. Within this role he works closely with engineering and construction groups at many utilities and contractors in the Eastern U.S. and Canada providing solutions for projects in Substation, Transmission, and Distribution. He graduated from Rensselaer Polytechnic Institute with a B.S. in Industrial and Management Engineering and received his M.B.A. from the Kelley School at Indiana University. Before joining Turner he held a Sales position within Acuity and a Senior Sales Engineering position with Lutron Electronics. During his career he has worked and lived throughout the Eastern U.S. and most of Canada and came to St. Louis in 2000.

Nick Offerman

Western Regional Sales Manager

Turner Electric

Nick Offerman is responsible for sales territories in the western half of the US. Offerman received a B.S. in Electrical Engineering from the University of Missouri - Rolla and an M.B.A. from the University of Phoenix. He is a licensed Professional Engineer in the State of Minnesota. Prior to coming to Turner in 2008, Nick has held increasingly more responsible positions in the electrical industry in various capacities in engineering and sales. He worked for Cooper Bussmann as a Sales Engineer in Minneapolis, MN with responsibility for Minnesota, North Dakota and South Dakota. In addition he also worked as a Project Engineer for Ameren in St. Louis, MO. Nick and his wife Erin have a 2 year old daughter and currently reside in O'Fallon, MO.