

# Verizon's 4G Platform: LTE Sarnoff Symposium Panel April 29, 2008

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#### 4G Drivers for VZ



- Fourth Generation platform will deliver unprecedented performance and will usher in a new era of wireless broadband services, consumer electronic devices and applications
- Leverage International roaming potential of next generation technology
- Improve CAPEX and OPEX efficiencies
- Enable improved user experience and new rich services
- Generate new revenues
- Establish healthy IPR model

#### **Technology Evolution Timetable**



2005 2006 2007 2008 2009 2010 **EV-DO Rev A** EV-DO Rev 0 **EV-DO Rev B** UMB/Rev. C 2x 1.25 MHz FDD 2x 1.25 MHz FDD ■ 1.25-20 MHz FDD • 1.25 -20 MHz 2.4/0.15 Mbps (DL/UL) ■ 3.1/1.8 Mbps • 4.9/1.8 Mbps • 70-90 Mbps/UL ■ 850/1900 MHz ■ 850/1900 MHz ■ 850/1900 MHz Cellular Est:17-33 Mbps) **WCDMA HSDPA HSUPA** HSPA+ LTE 2x 5 MHz FDD 2x 5 MHz FDD 2x 5 MHz FDD ■ 1.4-20 MHz ■ 2x 5 MHz FDD • 0.384/0.384 Mbps ■ 14.4/2.0 Mbps ■ 14.4/5.8 Mbps 40/10 Mbps • 86/28 Mbps ■ 850/1900 MHz ■ 850/1900 MHz ■ 850/1900 MHz ■ 850/1900 MHz Fixed WiMAX Mobile WiMAX Mobile WiMAX ■ 1x 10 MHz TDD ■ 1x 10 MHz TDD ■ 1x 10 MHz TDD 14/5.3 Mbps 15/5.3 Mbps • 32/7 Mbps • 2.5/5.8 GHz • 2.5 GHz ■ 2.5 GHz

VZ Current

– VZ Target

#### Economics & Global Scale Advantages with LTE



#### Operational Costs

- High spectral efficiency, 2x 4x increase vs. 3G
- Significant reduction in cost per bit
- Flexible deployment 1.4 MHz to 20 MHz, many bands
- Flat network architecture / packet-based low cost options
- Best scale economies
- Broad device and infrastructure vendor ecosystem
- Healthy IPR environment
  - IPR is spread among many companies no single dominant company

#### **Revenue Opportunities**



- Fourth Generation platform coupled with Open Development Initiative, announced by VZ on 11/29, present a major growth opportunity for Verizon Wireless
- International roaming
- New VoIP services
- New IP broadband rich call services
- Advertising
- New connected electronics
- Machine-to-machine communications
- Complementary to FiOS reach under-served markets
- New home services

#### LTE Global Ecosystem





- 3GPP Ecosystem represents 80% of the global mobile subscribers today
- LTE is the next generation 3GPP technology
- LTE will offer the best roaming capabilities, largest vendor ecosystem and best scale economies

### International Roaming with LTE



- A common 4G platform for VZ and VF allows widespread roaming potential
  - Creates a unique opportunity for VZ and VF to jointly develop new innovative services on a common platform, including: voice connectivity via VoIP
- 4G/3G interworking
  - Both companies will support Interworking between LTE and their legacy 3G technologies
  - The 3GPP and 3GPP2 standards groups are currently developing specifications to support interworking
  - Both companies will continue to support their legacy 3G technologies for many more years

#### LTE Devices and Consumer Electronics Ecosystem



- 4G/LTE addresses more than just handsets. A new class of mobile internet-enabled devices are envisioned:
  - Internet tables
  - Game consoles
  - Ultra-mobile PC's
  - Personal movie players
  - Music players
  - Cameras (pictures, mobile video blogging)
  - Navigation devices (e.g., 3-D navigation)
- Network-enabled consumer devices are expected to grow from tens of millions today to hundreds of millions by 2012

















#### LTE Anticipated Timeline



- Standards
  - Ongoing development
  - Publication is expected in 2H'08
- LTE trials
  - Radio trials starting in 2008
  - End-to-end field trials phased
- Initial commercial deployment
  - 2010-2011 depending upon 4G spectrum, device and marketplace readiness



## **Backup Slides**

### VZ Target Converged IMS Architecture



