



# ***Storing Your Life***

## **Consumer Digital Storage— Personal, Shared, Hierarchical and Virtual**

Thomas Coughlin  
Coughlin Associates  
[www.tomcoughlin.com](http://www.tomcoughlin.com)

EMBEDDED TECHNOLOGY™ SERIES



# **Digital Storage in Consumer Electronics**

The Essential Guide

**Thomas Coughlin**



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division of  
Elsevier  
Publishing)



# Outline



- Drivers for Digital Storage in the Home
- The Consumer Electronics Storage Hierarchy
- New and Emerging Digital Storage Applications
- Intelligence in CE Storage Devices
- Connecting Everything in the Home and Home Virtualization
- Conclusions



# Drivers for Storage in the Home





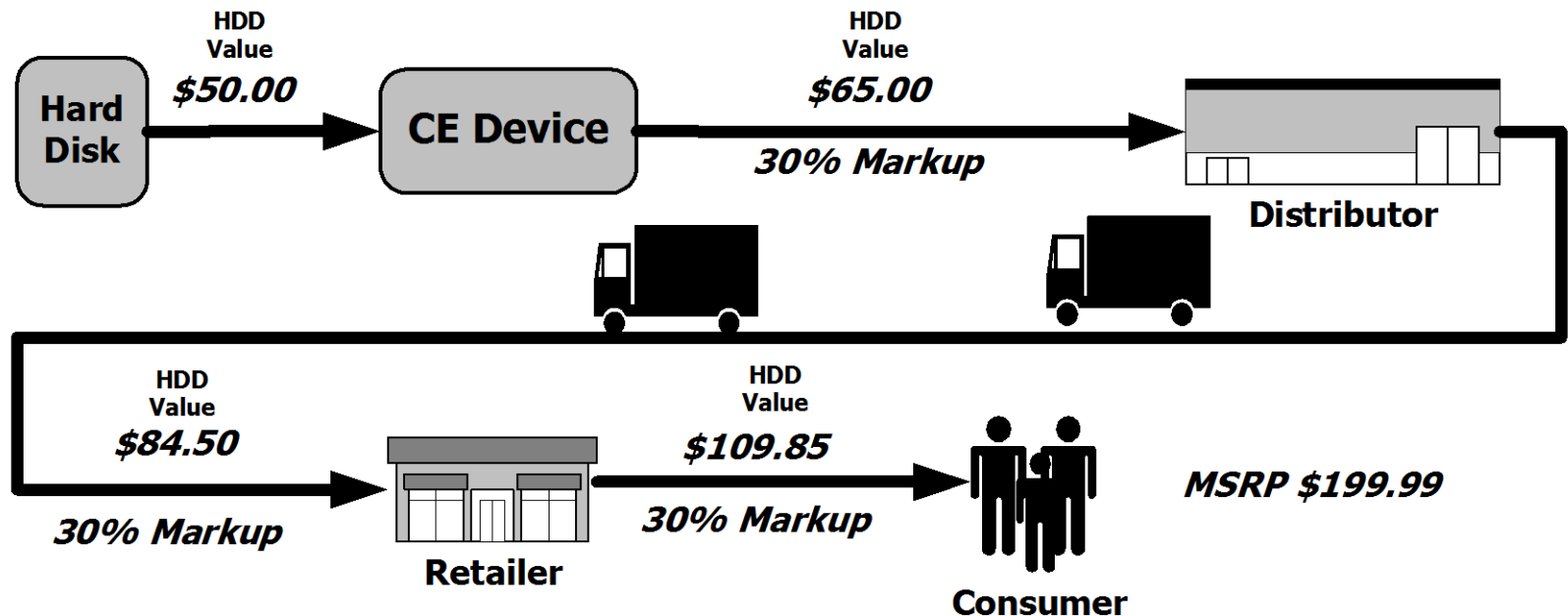
# *The Cosmic Wheel of Storage Karma*



Content Creation  
Content Editing  
Content Archiving  
Content Distribution  
Content Reception



# Consumer Storage Mark-up Through the Retail Distribution Chain



$$(1.30 \times 1.30 \times 1.30) = 220\%$$

$$\$199.99 / 220\% = \$90.90 \text{ BOM Cost}$$

$$\$50.00 / \$90.90 = \text{HDD is 55\% of BOM}$$

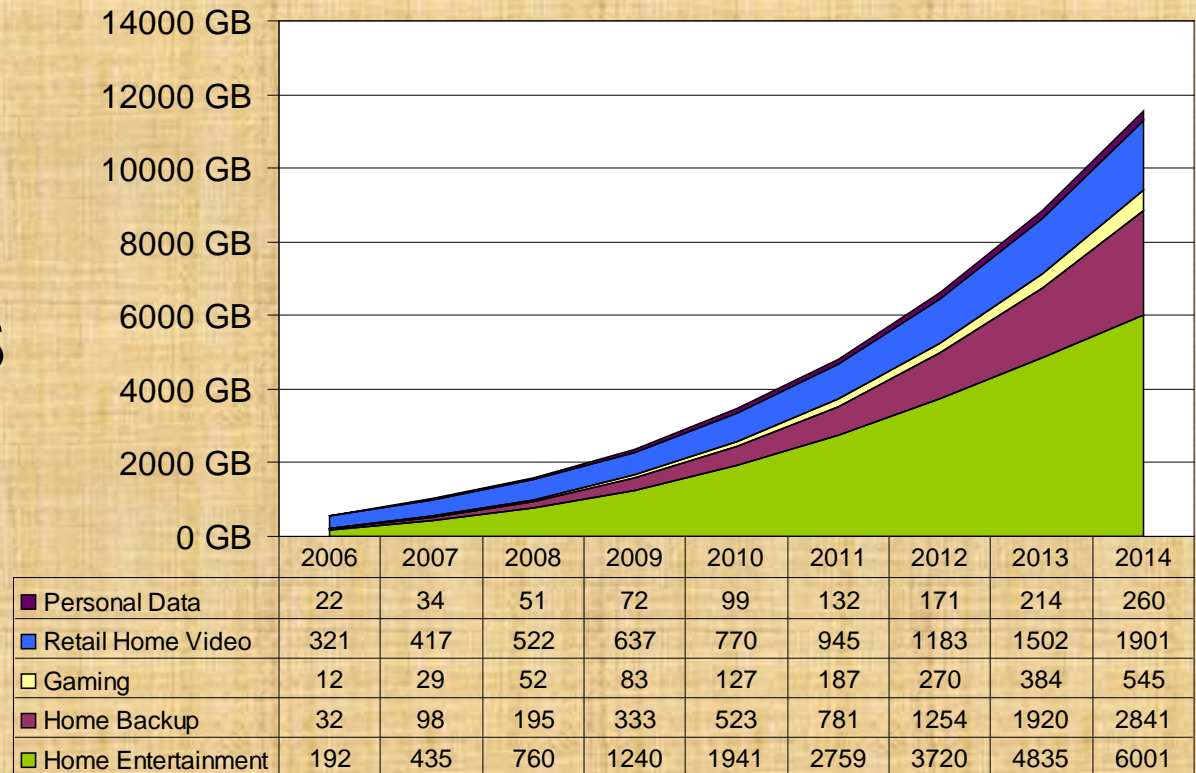


# Storage and streaming bandwidth for music and video formats

<i><b>Format</b></i>	<i><b>Bandwidth (Mbps)</b></i>	<i><b>Storage Capacity/Hour (GB)</b></i>
<b>MUSIC FORMATS</b>		
MP3	~0.128	~0.057
CD Quality	1.400	0.630
DVD Audio	9.600 (max)	4.320
<b>VIDEO FORMATS</b>		
iPOD (MPEG-4)	~0.750	~0.337
DVD (MPEG-2)	11.080	2.700
SD TV	~8.000	~2.000
HD TV	~19.300	~8.890
Blu-ray Disc	36.550	~12.500
Ultra-HDTV (8K X 4K)	~195.000	~133.000



# Accumulated Digital Content Per Average US Household



• **Consumer Survey on Digital Storage in Consumer Electronics** (Coughlin Associates, 2008)

- Assume 100 M American Households, each with an average of 11.8 TB of storage
- This is 1.8 B TB of storage or 1,800 Exabytes of storage in US households by 2014
- Of this amount ~26 Exabytes are user generated content





# Drivers of Consumer Digital Storage

- Ease of content viewing/capture/creation: Being built into many modern consumer devices e.g. cameras, digital recorders—
- Growth of User Generated Content (UGC)
- Content Sharing: Easy to multiple digital content 1,000 or more through on-line sharing.
- New methods of creating metadata automatically so content can be used easier.
- New ways to share and coordinate data around the home.
- Multitasking

IEEE Spectrum, 10/09



# Estimated growth of personal and commercial content in CE devices

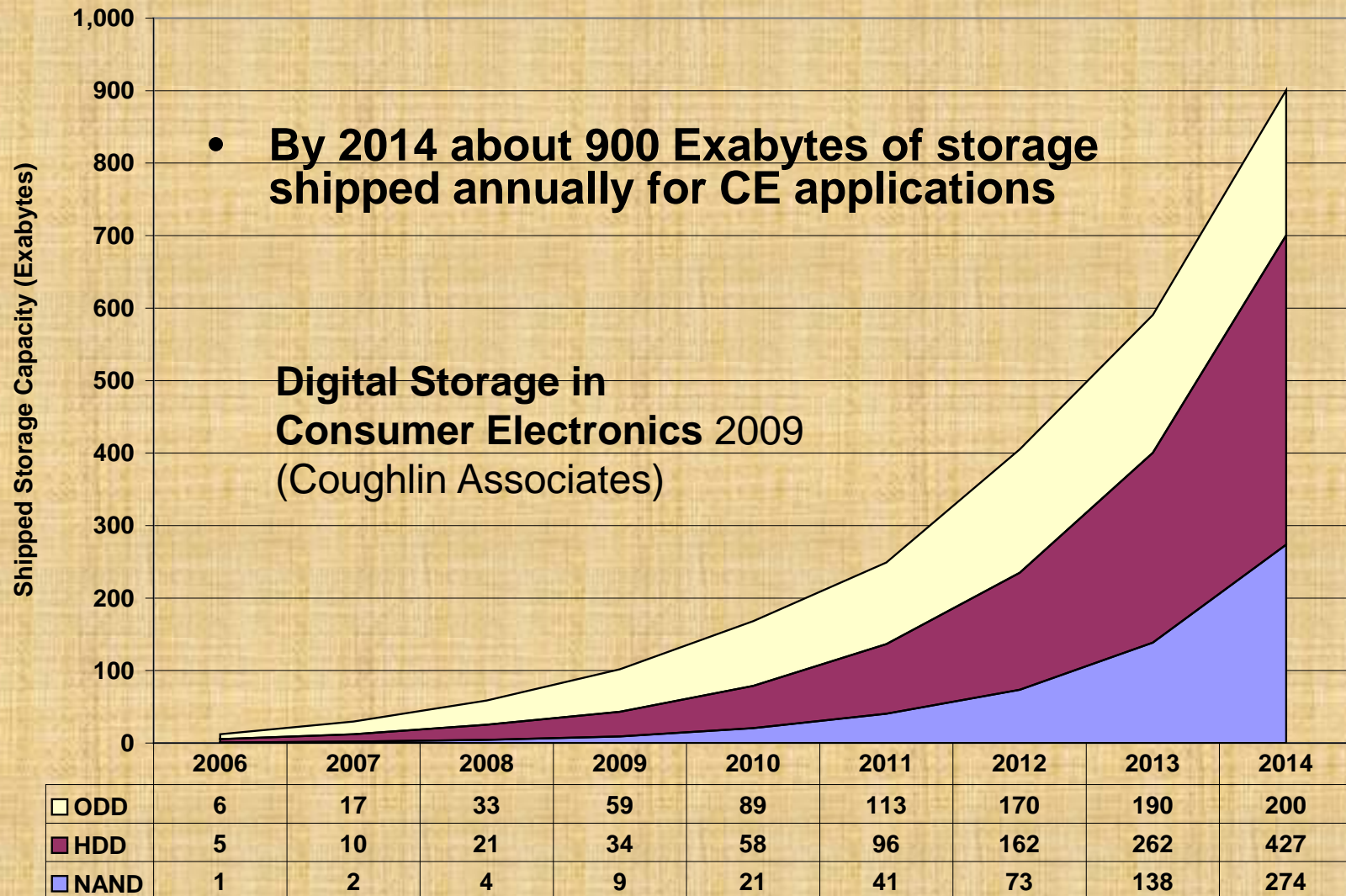
(storage units in exabytes)

Year	Commercial Content	Self Generated Personal Content	Personal Cloud Shared Personal Content	Total
2006	4	5	0	9
2007	8	9	0	17
2008	16	13	0	29
2009	30	24	1	55
2010	48	35	3	86
2011	69	113	7	189
2012	93	274	17	384
2013	120	603	39	762
2014	150	1,279	88	1,517
2015	184	2,664	194	3,041

*Digital Storage in Consumer Electronics*, Thomas Coughlin, Newnes, March 2008



# Exabytes Shipped for Consumer (OPTICAL DISK, HDD AND FLASH MEMORY)



# Threats to long-term assets

- Large-scale disaster
- Human error
- Media faults

Long-term content suffers from more threats than short-term content

- Component faults
- Economic faults
- Attack
- Organizational faults

➤ Media/hardware obsolescence

➤ Software/format obsolescence

➤ Lost context/metadata 12



Sam Fineberg, HP, Digital Forgetfulness, SV 2010

© 2010 Coughlin Associates



# The CE Storage Hierarchy

ДМИТРІЙ ІВАНОВИЧЪ  
МЕНДЕЛѢЕВЪ



# Storage Devices Used in CE

- Hard disk drives
  - Capacity drives (SATA)
- Optical Discs
  - CD, DVD, Blu-ray
- Flash Memory
  - Card formats
  - SSDs



# Hard Disk Drives



Fujitsu



Seagate

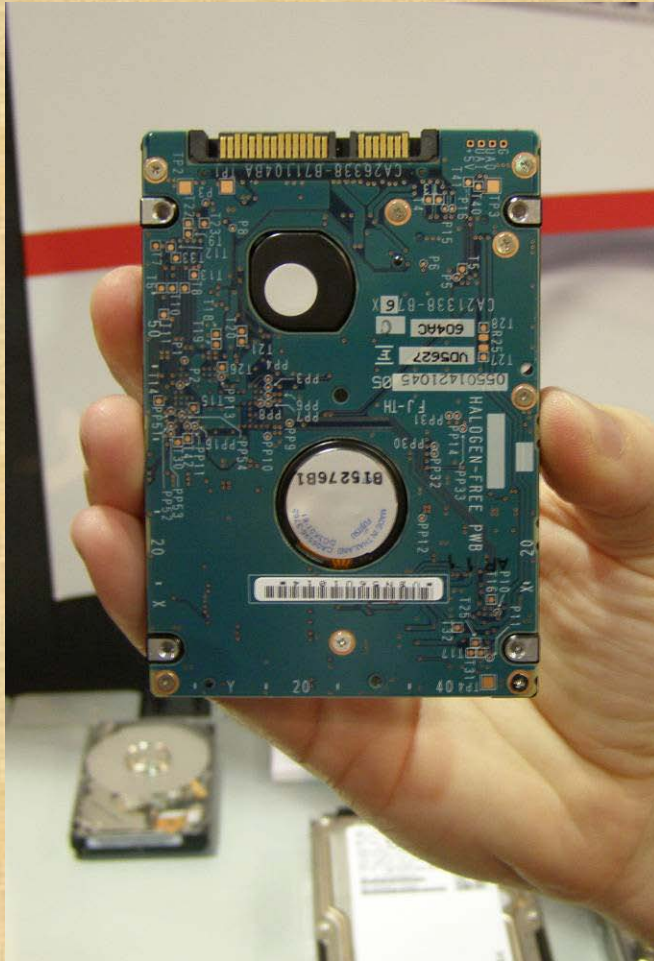


Toshiba





# HDD Advances



- 1.5 TB 2.5-inch drive introduced by Seagate (not notebook format)
- Toshiba introduced a 320 GB 1.8-inch drive
- Hitachi, Seagate, Western Digital and Samsung producing 3 TB 3.5-inch drives (over 4 TB in 2011?)



# External Storage and Backup



Clickfree Backup



Wireless USB Drive



HP Media Server, V2



iVDR external storage



Plug Computer: Any storage device becomes networked storage

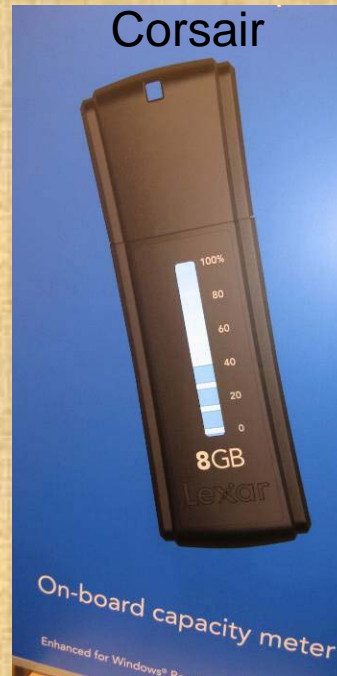




# Flash Memory



Sandisk Ducati



Corsair



Inexpensive PCs



Intel Z-P140



SanDisk



Samsung





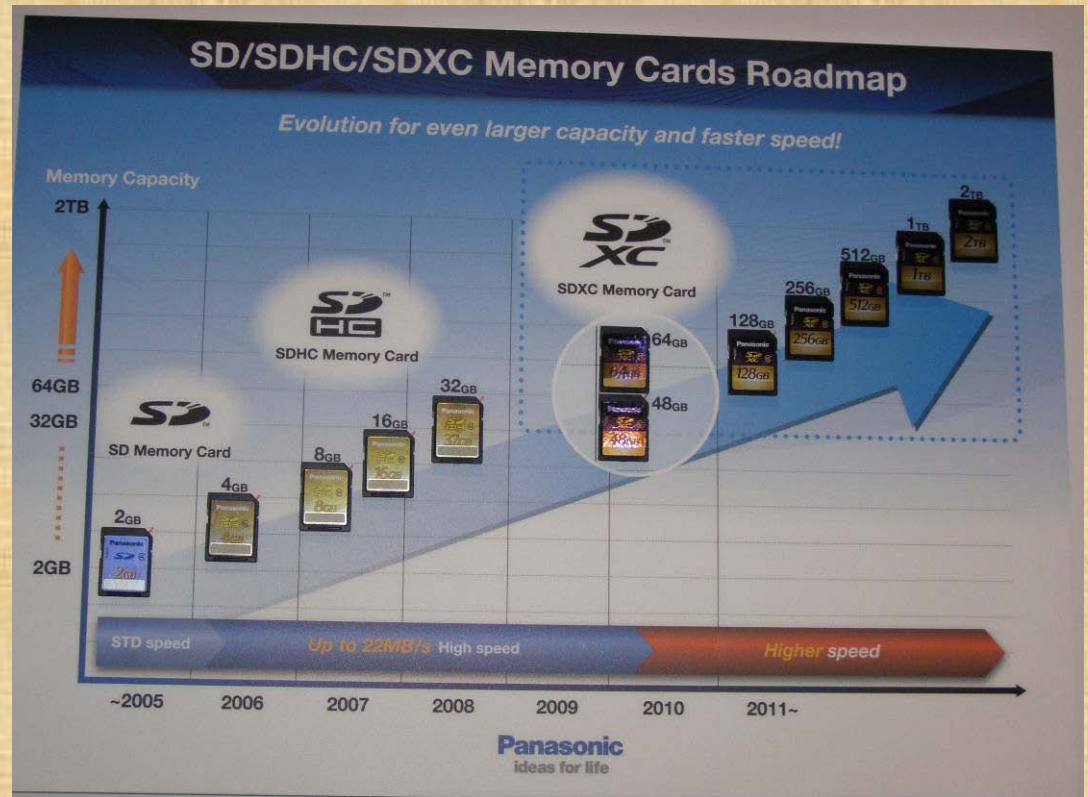
# Increasing Flash Storage Density



- Line width reductions with semiconductor process development
- Multi-level cells increase storage capacity
  - However wear out faster with MLCs by a factor of 10X per doubling of per cell capacity
  - Smart flash controllers with wear leveling can hide most of this wear from the user (gradual degradation rather than catastrophic failure)
- Flash can also be stacked allowing denser volumetric storage



# Higher Capacity, Higher Speed SD Cards



- In 2009 the SD card association announced the SDHC format (up to 2 TB and 300 MB/s)
- In 2010 Toshiba was showing product
- CE Devices using this available by 2011





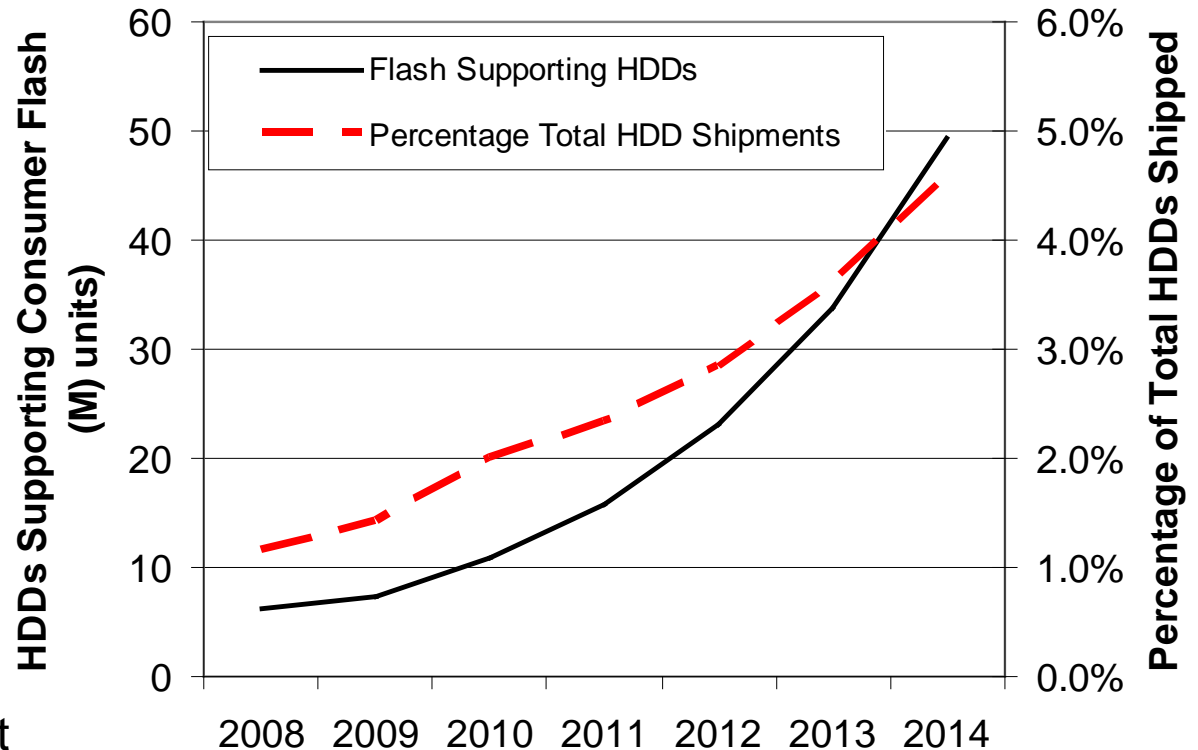
# Flash Memory for Content Distribution

- Optical discs are disappearing from laptop computers—content distribution on-line or with flash devices such as USB drives or cards
- Will flash memory displace optical media for physical content distribution?



# Symbiotic Relationship Flash and HDDS

- Almost all consumer flash applications require HDDs
  - Music and video players
  - Cameras
- Consumer flash applications have created greater demand for HDDs
  - Downloads
  - Uploading photos and videos
  - Backup of Consumer Content



White Paper: Flash and HDD: Symbiosis or Survival of the Fittest? (Coughlin Associates & Objective Analysis)



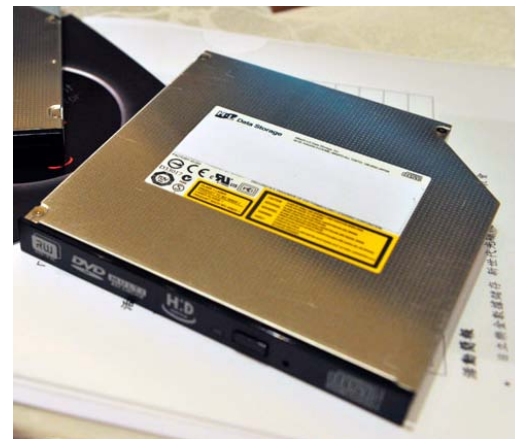
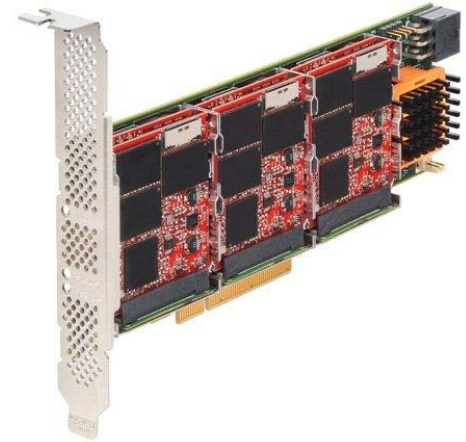
# Dual Drive and Hybrid HDD Approaches

- Dual Drive/Storage Tiering

- Marvell HyperHDD
- Hitachi-LG HyDrive
- Intel dual drive
- Other companies potential dual storage products

- Hybrid solid state HDD

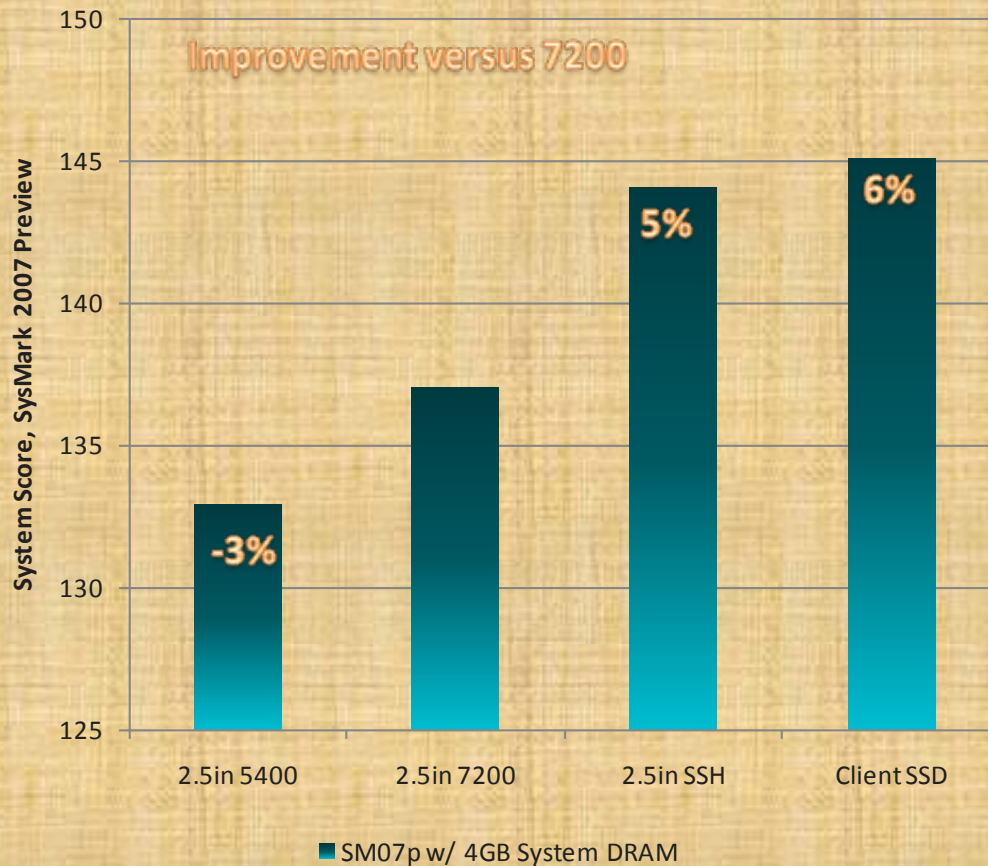
- Seagate Momentus XT





# Hybrid Flash Memory/HDD (Seagate's Momentus XT)

## SYSmark 2007 Testing



- Adaptive Memory™
  - Algorithms monitor data access transactions
  - Qualified data is placed in the SSD
  - Maintains frequently used data vs. not used data
- Dynamically improves response time and application load times based on usage
- Customizes system performance to the user
- Maximizes the performance and minimizes the amount required

Seagate Momentus XT Introduction Presentation, 2010



# Optical Discs





# Developments in Blu-ray Package Media

Blu-ray Developed by Panasonic, Sony, Philips, Fox, Disney ...



## Panasonic Blu-ray R&D

### High Value Added Products



### Key Component OEM Products



### Infrastructure



Panasonic ideas for life





# Optical Disc Storage Development



Maxell Writable  
Blu-ray Media



Ritek Writable  
Blu-ray Media

System Concept and Parameters (2)

	Blu-ray Disc (BD)	4 <sup>th</sup> -gen. optical disc
Disc diameter [cm]	12	12   3
Storage capacity [GB] (single layer)	25	100   5
Storage density [Gbit/inch <sup>2</sup> ]	18	70
Min. mark length [nm]	150	~50
Track pitch [nm]	320	< 280
Laser wavelength [nm]	405	405
Spot Ø on data layer [nm]	286	286/305
Numerical aperture (NA)	0.85	0.85/0.8
Sampling speed [m/s]	4.92/7.38	2...8
Useful bit rate [Mbit/s]	36/54	20... 100
Channel data rate [Mbit/s]	66	t.b.d.
Channel : useful data rates	1.835:1	<≈ BD

Jan. 2009 | 4th-Generation Optical Disc – D. Hepper et al. THOMSON images & beyond

- 100 GB Blu-ray Disc with SuperRENS
- Holographic storage: 1 TB/disc (???)





A serene sunset scene over a body of water. The sun is low on the horizon, creating a bright, shimmering reflection that stretches across the water's surface. In the background, a range of mountains is visible under a soft, orange-hued sky. A small, dark object, possibly a boat or a buoy, is visible in the lower right foreground. The overall mood is calm and peaceful.

# New and Emerging Digital Storage Applications

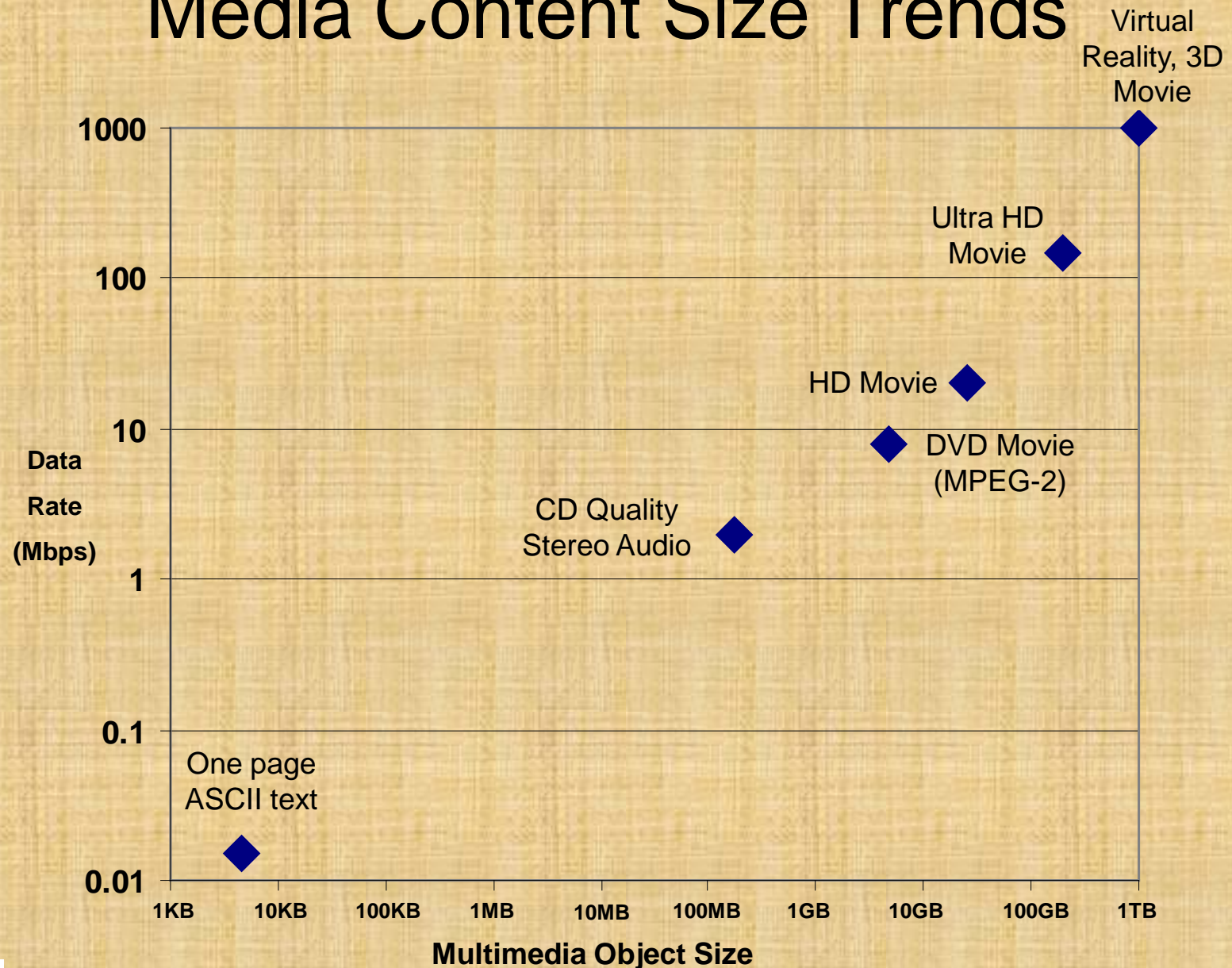


# Technology Enablers

- Longer lasting batteries, easier recharging or power sources, e.g. as fuel cells
  - Microprojectors (even HD content)
  - Constant connectivity
  - Continuous content capture
- Lower power and flexible displays
  - Use products longer and in more places
- More immersive experiences (displays, sound and other senses)
  - Drives demand for richer content—which requires greater storage capacity (and greater bandwidth requirements)
- Greater access to data both locally and on-line
  - Larger (or smaller) built-in storage
  - More content from the cloud
  - Faster direct attached interfaces and internet BW (such as USB 3.0)

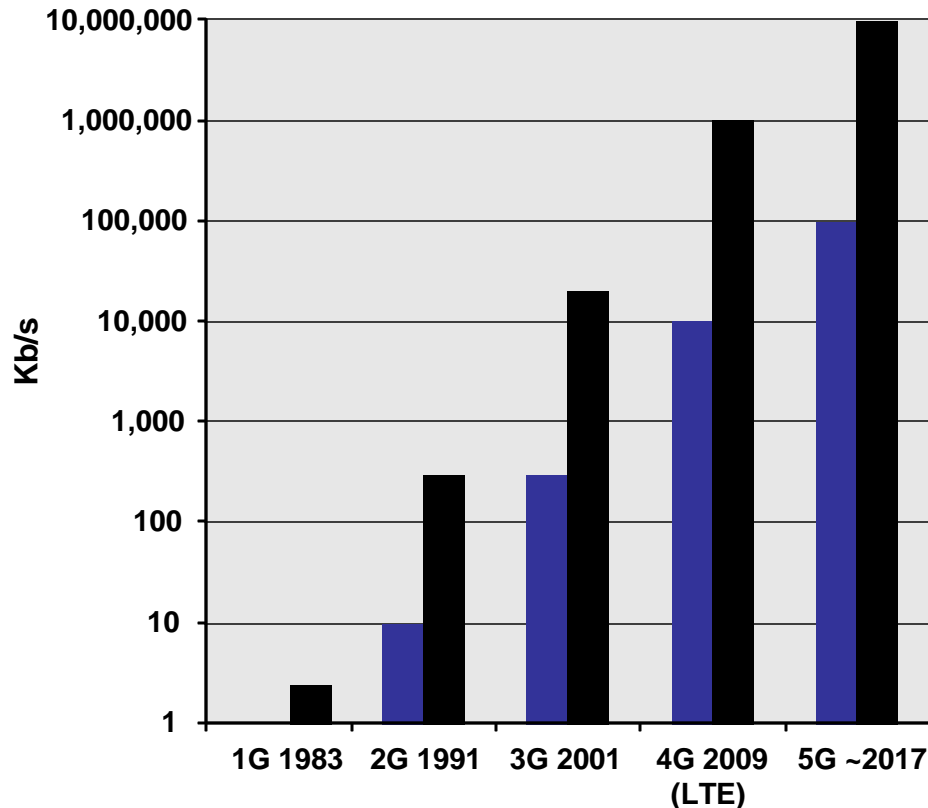


# Media Content Size Trends



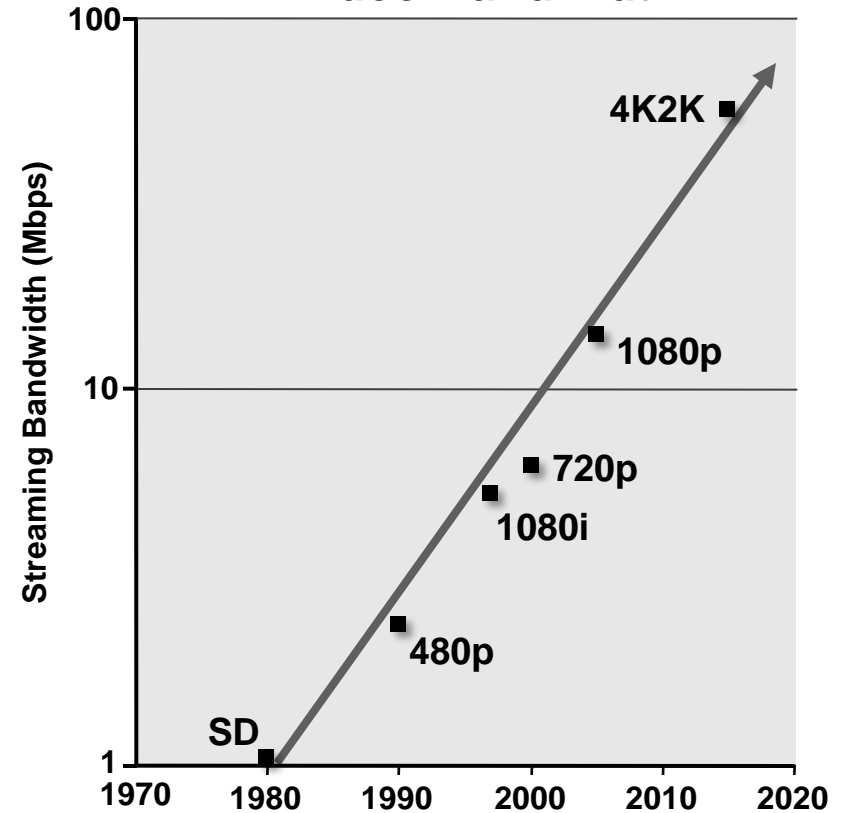
# Driving Factors—Mobility and Video

## Mobile Bandwidth



■ Minimum Bandwidth ■ Maximum Bandwidth

## Video Bandwidth



2010 Designcon Keynote, Vincent Hu, Altera

© 2010 Coughlin Associates





# Metadata

- Metadata--information about a file or data object that allows easier search and use of the content
- Currently most metadata is entered manually
- Automated generation of metadata using content robots and sensors
- With inexpensive storage, metadata could become unlimited,



# Metadata Layer Model

Meaning Levels	Contextual Layer	
	Semantic Layer	
	Textural Layer	
Basic Data Levels	Operational Layer	
	Dimensional Extent	
	Physiological Filter	Psychological Filter
	Physical Layer	

- We need a consumer metadata standard that obeys 4 criteria:
  - Flexible
  - Scalable
  - Upgradable
  - Simple
- Plus something that can also integrate the professional standards

T. M. Coughlin and S. L. Linfoot, a *Novel Taxonomy for Consumer Metadata*, Presented at 2010 ICCE Conference



# Our children will be capturing their lives on digital storage

- My kids text their friends all the time.
- They also send pictures to each other
- They watch YouTube Videos
- It's only a matter of time before we have the technology for them to record what they do every day
- When it is available I know that they will use it and share their daily experiences
- This will use a lot of storage and combined with other user generated and commercial content will result in petabyte homes in the next decade

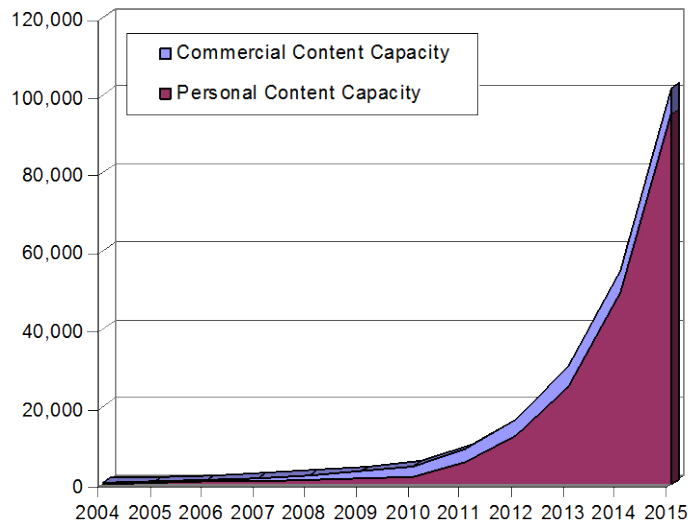




# Total Recall!



Capacity (GB)



## PEN VIDEO CAMERA FOR FUN, TO SPY, TO WRITE!

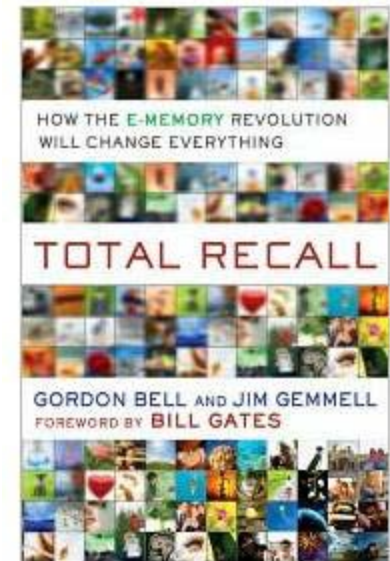
A pen with all the works. Why stop at writing, when you can record, replay and reuse? Leave the load at home. The MP9 is the latest in pen camera technology that offers all the benefits of a pen without carrying a camcorder around. Fully functional, portable, and well priced, the pen camera does not weigh down your pocket or your wallet.



1GB	2GB	4GB	8GB	
\$24.99	\$29.99	\$34.99	\$39.99	<a href="#">Add to cart</a>



Publish Date  
September  
2009



# Everything a Recording Device



# Personal Cloud Storage

- Much of the content consumers will access in the future will come from the Internet and other remote sources (the Cloud)
  - According to In-Stat by 2014 US On-Demand Revenues will be great than \$10 B
- Some of this content will stay on the cloud with access through streaming or temporary buffering
- Many consumer devices are play only and are limited on local storage—these rely on cloud storage
- Other consumer devices create content—e.g. cameras and thus require larger local storage (User Generated Content--UGC)
- Some of this UGC may end up in the cloud but how much and would this really be the only copy?

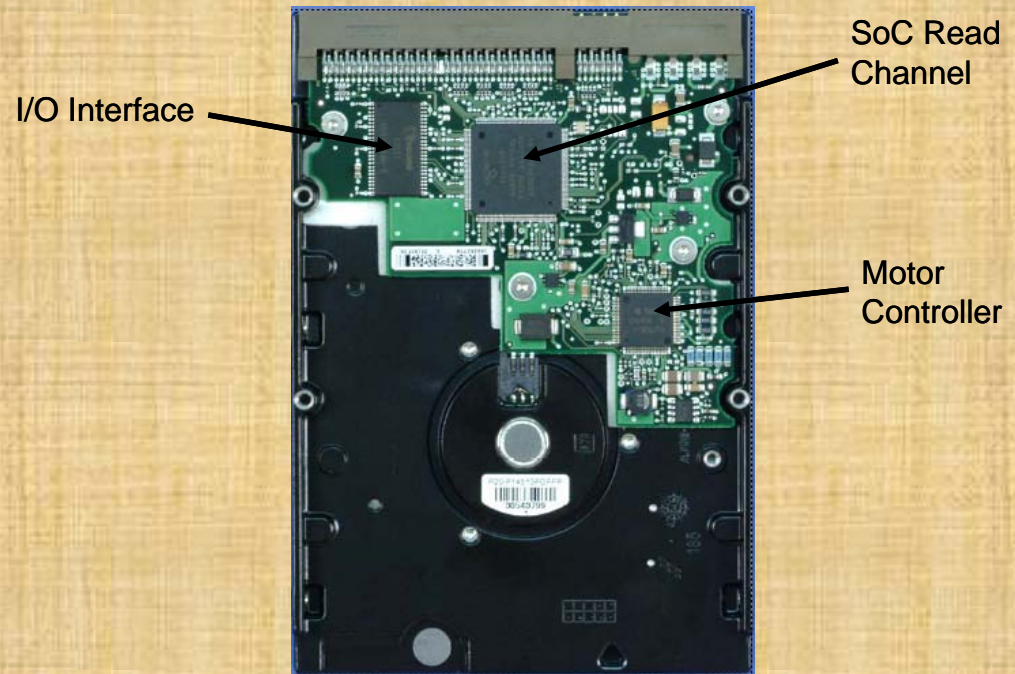


A close-up photograph of a white marble statue of a woman, likely a classical figure. Her right arm is raised high, and her head is tilted back, looking upwards. The background is a light-colored, vertically-ribbed wall. The text is overlaid on the statue's face and upper body.

# ***Intelligence in EE Storage Devices***

# Putting Applications on Storage Devices

- For many applications the digital storage device is highest cost items in the BOM
- Many CE applications are reaching a level of maturity that they could be implemented as a sequence of standard command calls in the hard drive electronics
- Reduced cost of CE products by eliminating second circuit board and integrating product test into drive test

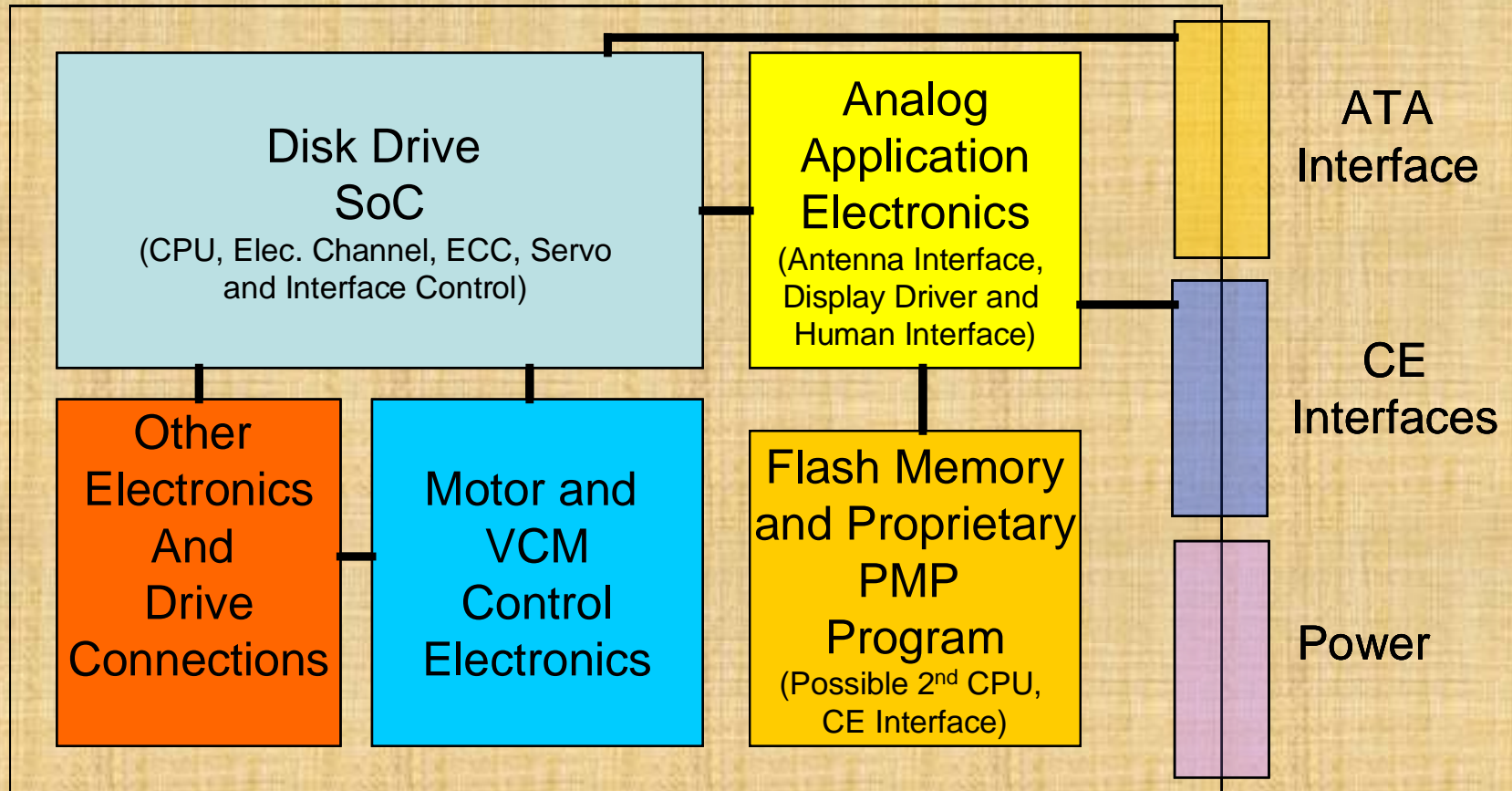


• Modern hard disk drive printed circuit assemblies (PCAs) are much smaller, typically occupying only a fraction of one side of a 3.5-inch hard disk drive.





# Example of Applications on a Hard Disk Drive



Give designers new ways to improve performance and save money!





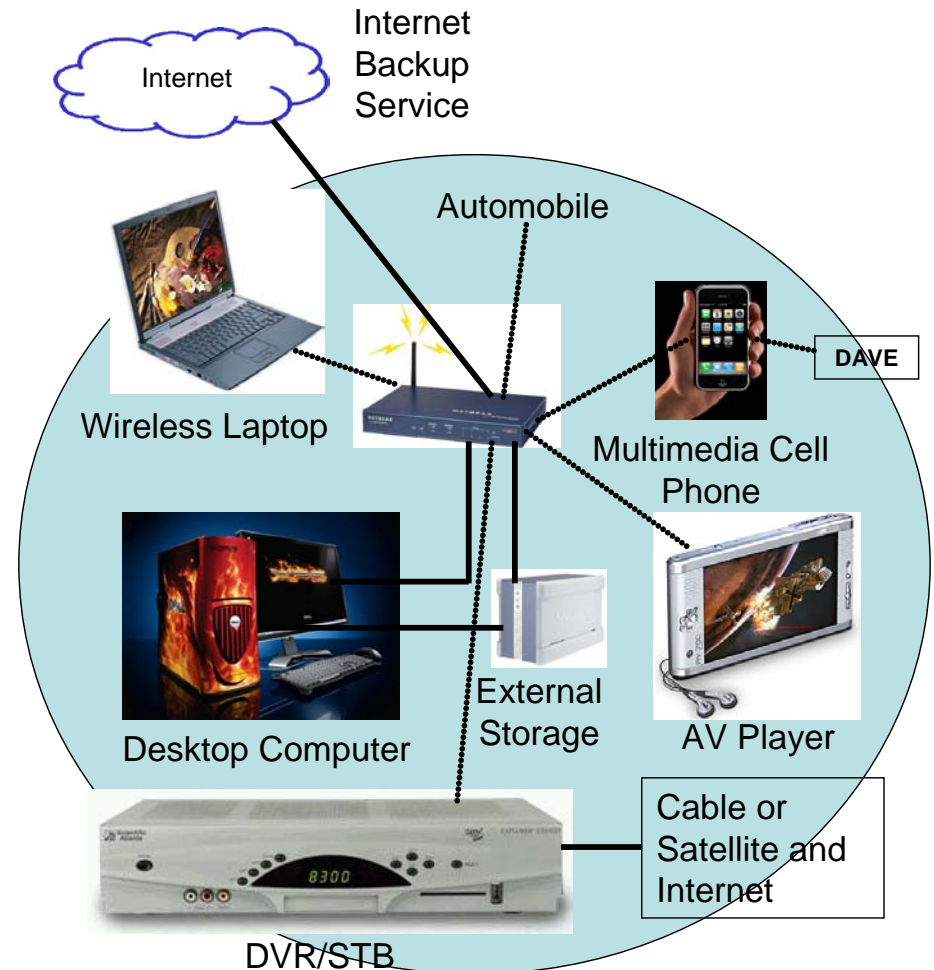
# Home Virtualization: Connecting and Managing Everything in the Home



© 2010

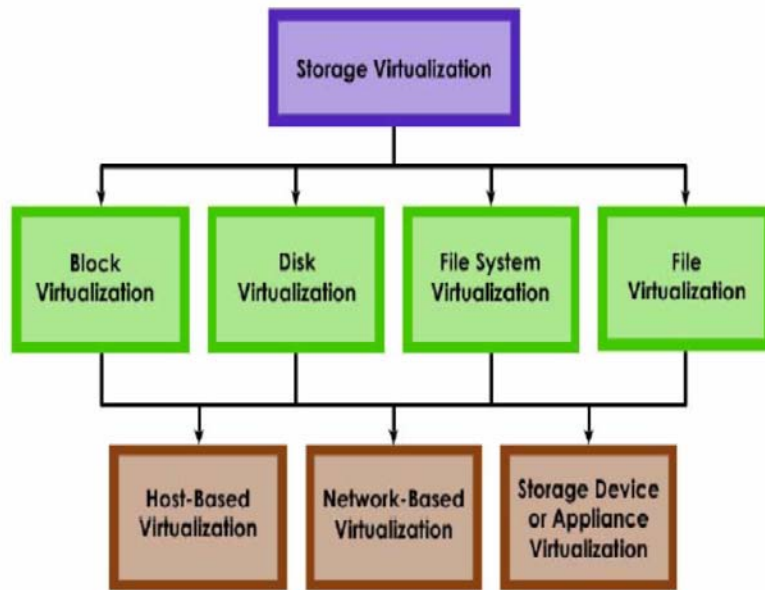
# Home Storage Utility

- Things won't look like they do now
- Everything will be connected
- Content and storage will be shared and there will be many copies—storage is cheap and capacities are large
- Content is managed, indexed and automatically backed up



# Home storage virtualization (user freed from storage devices)

The home storage utility should provide the following basic functions:



- content backup and deduplication in the home
- content backup outside the home (in the cloud, to provide home disaster recovery)
- content sharing in and around the home with optimal use of network resources
- indexing and organizing home content
- synchronization of content as needed
- Automatic management and control of storage and network resources





# In the next decade

- A terabyte in your pocket
- A petabyte in your home
- Exabytes in datacenters
- Zetabytes in the world





# Conclusions



- The demand for storage for CE applications is very elastic—if people have more storage they will use it!
- The modern storage hierarchy is more complex than in the past and includes more storage options depending upon performance and storage economics.
- Digital storage enables new applications for mobile and home devices that should make managing, organizing, preserving and using content easier.
- With the growth in personal content and content sharing through social networking, the growth of digital storage for consumer applications is virtually unlimited.
- It remains to be seen what the ultimate balance of on-line vs. local storage will be in CE.
- Managing, organizing and protecting home content will lead to new concepts applied to virtualize and aggregate digital storage in the home.





# Sources



- **Digital Storage in Consumer Electronics: The Essential Guide**, Newnes a division of Elsevier Press (March 2008)
- **Digital Storage in Consumer Electronics Report 2009**, Coughlin Associates
- **Consumer Survey on Digital Storage in Consumer Electronics 2008**, Coughlin Associates
- **2010 Digital Storage for Media and Entertainment Report**, Coughlin Associates
- Presentations at **2007, 2008 2009 and 2010 Storage Visions Conferences** ([www.storagevisions.com](http://www.storagevisions.com)) and CES

For more information go to the tech papers section of [www.tomcoughlin.com](http://www.tomcoughlin.com)







***Thanks***



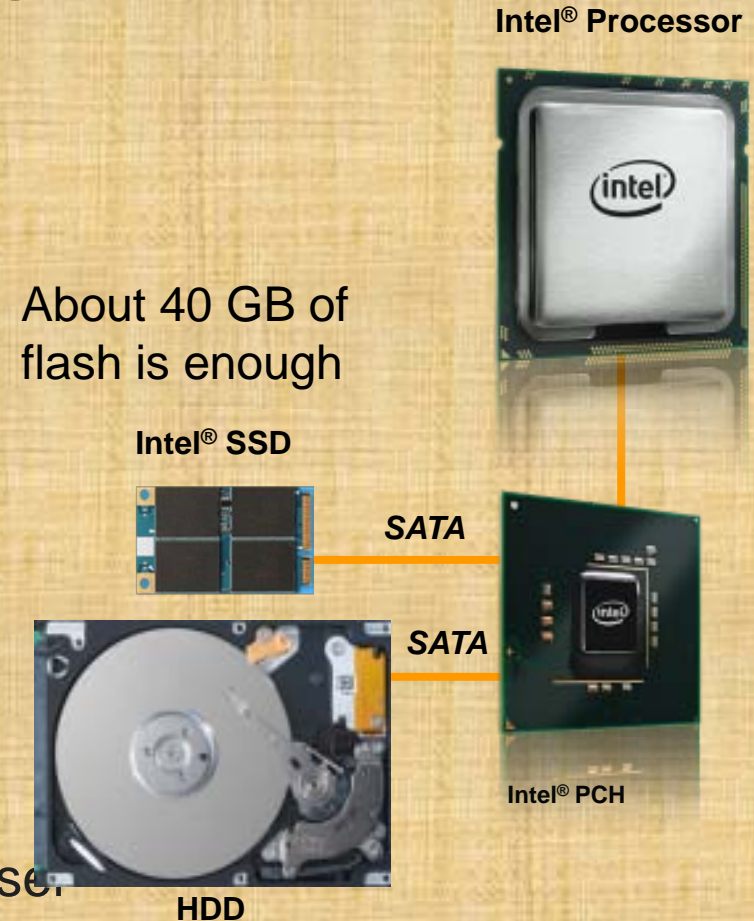
# Plug Computers

- Build networked computers into everything...
- [www.plugcomputer.org](http://www.plugcomputer.org)



# Capacity Scaling - Dual Drive

- What is Dual Drive?
  - Intel® Solid-State Drive (SSD) combined with a Hard Disk Drive (HDD)
  - Intel® SSD for performance
  - HDD for capacity
- Software Configuration
  - SSD: Operating System and key applications
  - HDD: General applications and user personal data





# USB 3.0

				
Typical File Size	1 GB	6 GB	16 GB	27 GB
USB Full-speed	22 min	2.2 hr	5.9 hr	9.3 hr
USB High-speed	<b>33 sec</b>	3.3 min	8.9 min	13.9 min
SuperSpeed USB	<b>3 sec</b>	<b>20 sec</b>	<b>53 sec</b>	<b>70 sec</b>

