

IEEE Membership Development Conference Call / Web Cast

15 May 2010





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Today's Edition ...

Preview Topic

mylEEE Release 1.8, myDesktop by Nick Lehotzky

Business Cycle Spotlight

- IEEE Society Outreach Discussion/Presentation
 - Communications Society (ComSoc) by Ting Qian and John Pape
 - Nuclear and Plasma Sciences Society (NPSS) by Vernon Price
 - Society on Social Implications in Technology (SSIT) by Emily Anesta and Terry Burns

Membership Statistics and Goals Update – John Day

Updates / Wrap-Up / Direction – Tom Habetler

Open Floor Q&A

Subject Appendix: SAMIEEE and Arrears Recovery, Step by Step







Vernon Price

Nuclear and Plasma

John DayMembership Development

Today's Speakers

John Pape
Communications Society



Ting Qian
Communications Society



Emily Anesta
Society on Social Implications of Technology



Sciences Society

Nick Lehotzky

Membership Development





Terry Burns
IEEE Product Data and
Promotion



Web Cast Notes

Webcast presentation available on MD virtual community at https://www.ieeecommunities.org/ieee.md.net in the files section

Attendee lines are muted, except for speakers. To un-mute your phone during the Q&A portion, press *6. To mute your phone again, press *6.

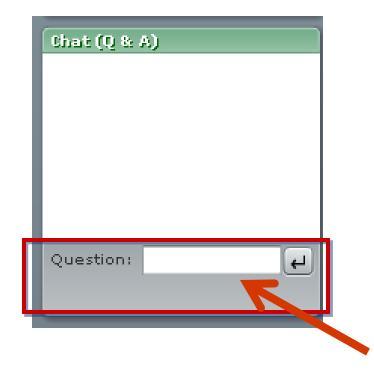
Please ask topical questions using the chat box

For technical-assistance, e-mail to web-conf@ieee.org any time during webcast

This webcast is recorded. Presentation and audio will be available as an "on-demand" resource – URL and announcement to be posted in the MD Virtual community







Web Cast Attendance Roll Call

Use the Chat box.

Please type in your name/ title/location





Preview Topic

mylEEETM 1.8

myDesktop



Nick Lehotzky
Member Benefits
Marketing Mgr.
n.lehotzky@ieee.org







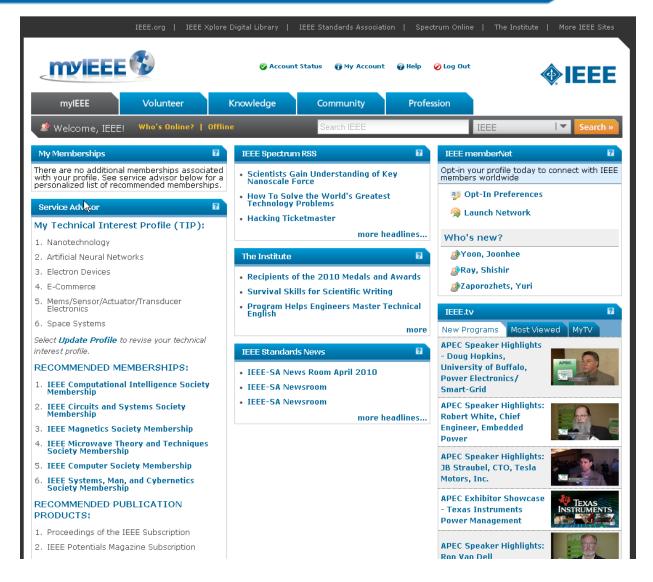


Major Items - myIEEE 1.8 Introduction of "myDesktop" (2.1)

- Create customizable area to replace the mylEEE tab on the current site with a default view
- Ability for users to customize their myDesktop via an embedded application within the site for adding content, editing themes, selecting layouts or importing RSS feeds
- Create a tool to allow for IEEE staff to create/add/manage available themes
- Improved header/mast head usability



mylEEE 1.7 Previous State

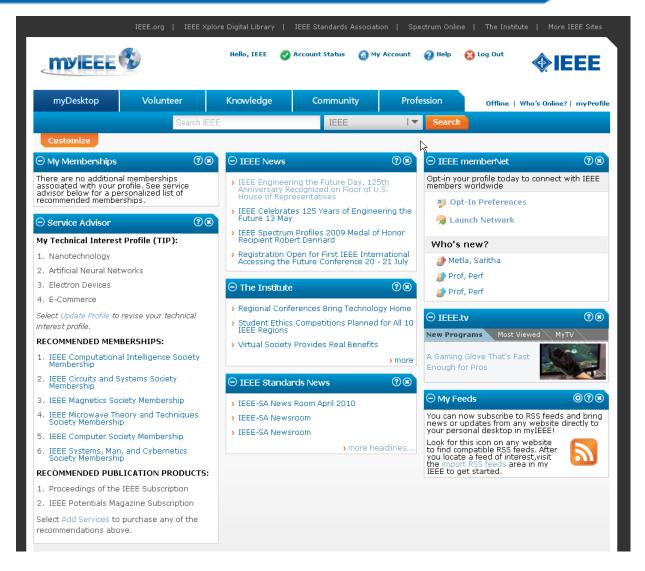






MyIEEE 1.8 New State 4/27/2010

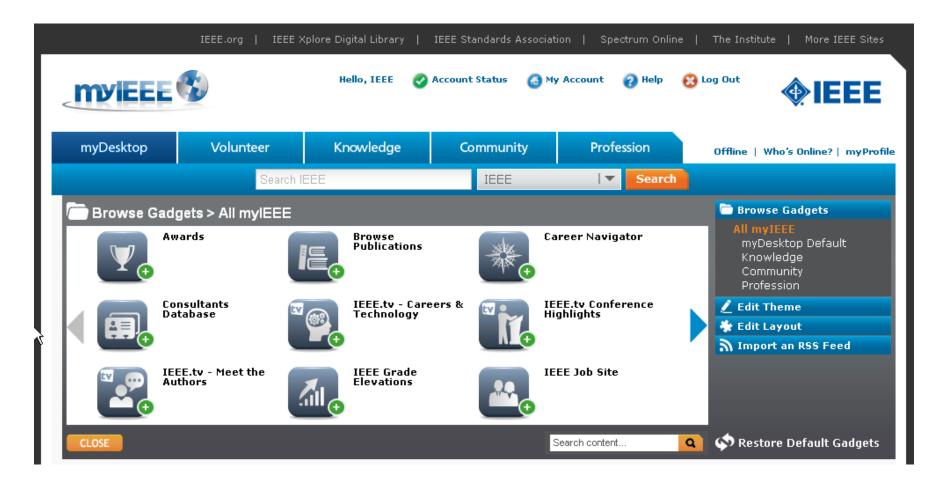
Header Improved and customize button added







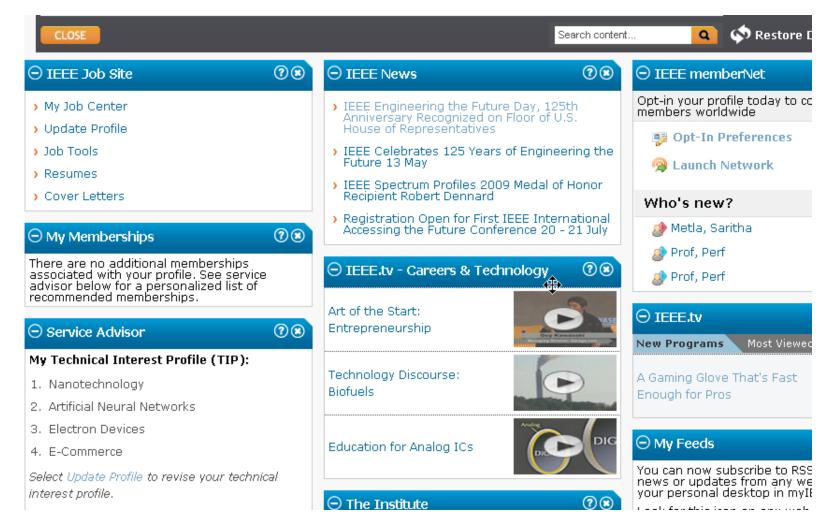
myDesktop Customize – Browse Gadgets







myDesktop Customize – Browse Gadgets







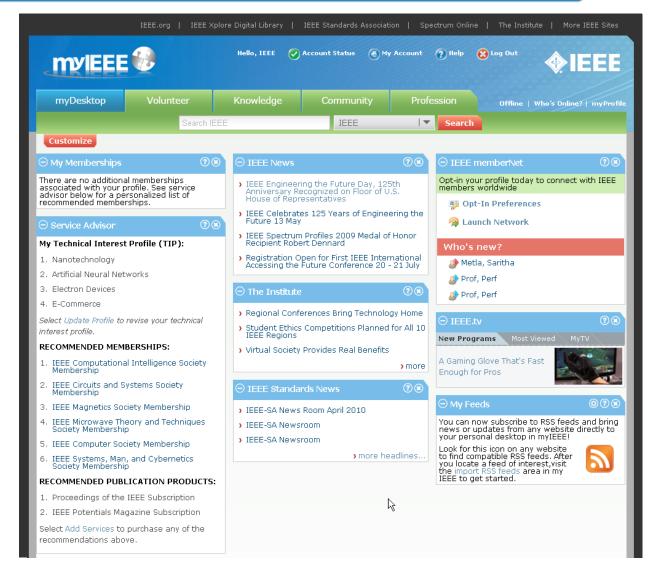
myDesktop Customize - Edit Theme







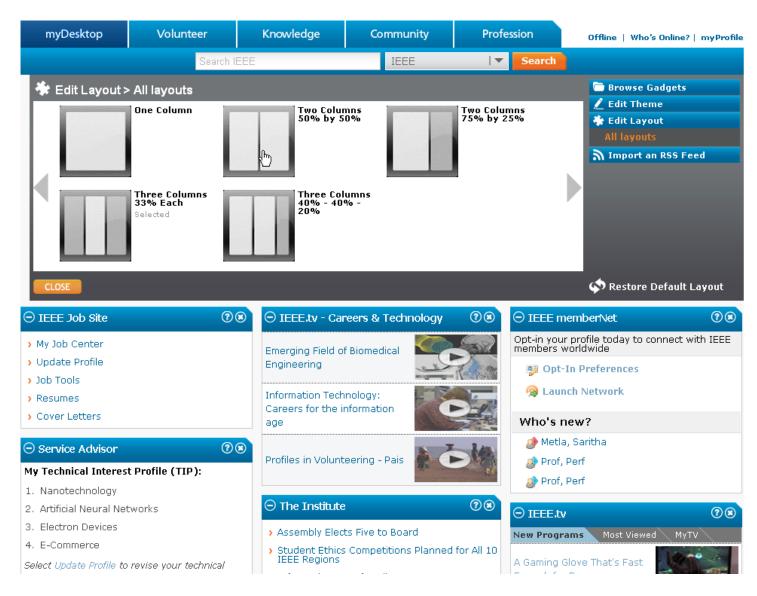
Theme **Examples**







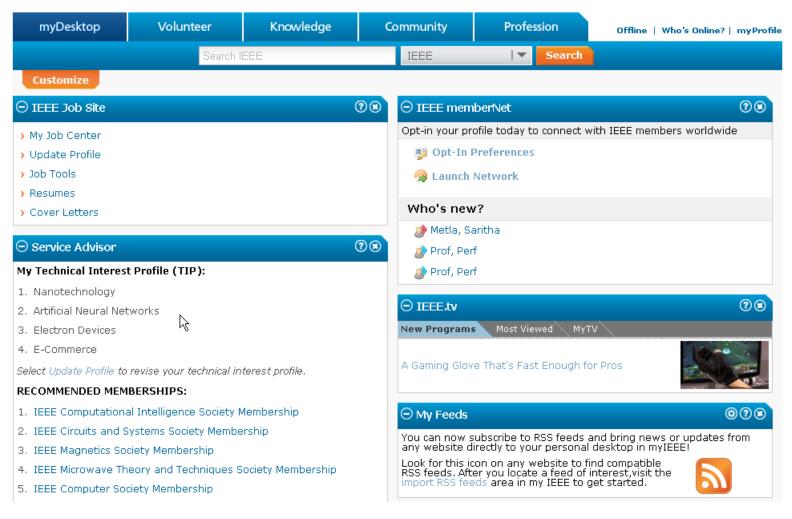
myDesktop Customize - Edit Layout







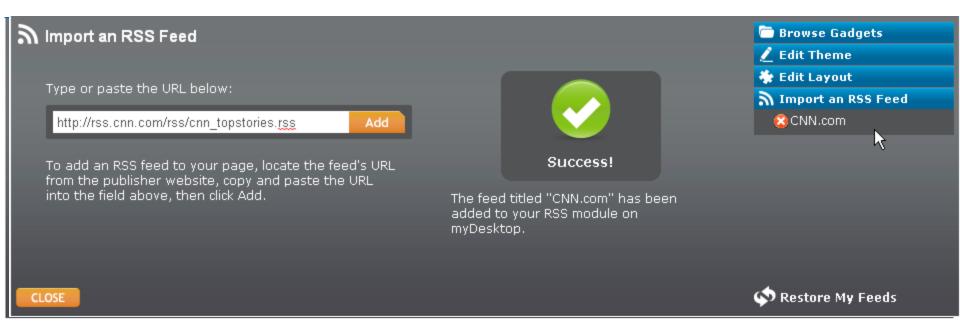
myDesktop Customize - Edit Layout







myDesktop Customize – Import RSS Feeds

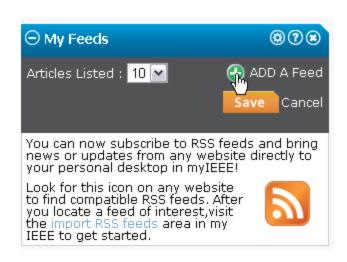


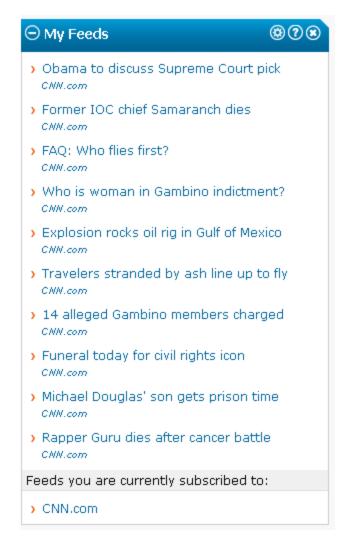




myDesktop Customize – Import RSS Feeds



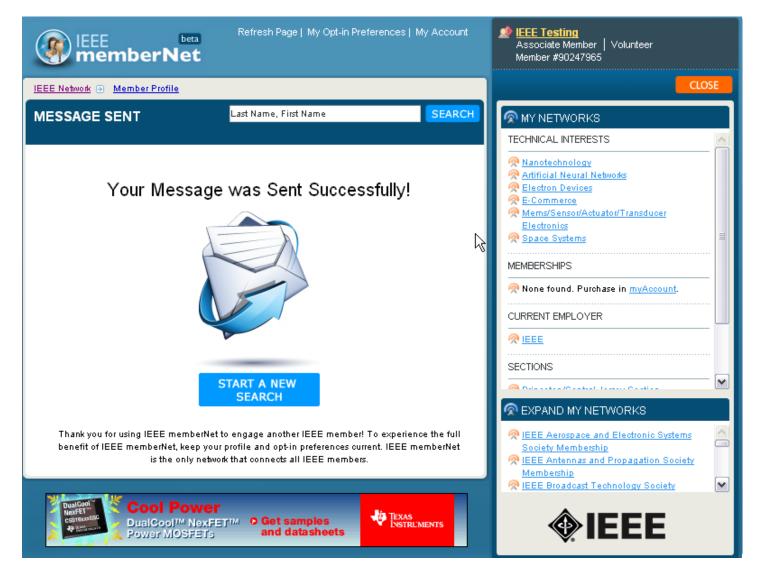








IEEE Member Net - Messaging







Contacts for MyIEEE and memberNet

Business Development
Mark David
m.david@ieee.org



Product Management
Brian Pratz <u>b.pratz@ieee.org</u>



Marketing
Nick Lehotzky
n.lehotzky@ieee.org





Questions/Comments/Feedback?

Thank you!!!









Business Cycle Spotlight

IEEE Communications Society Outreach

Free ComSoc membership to selected IEEE members



Senior Project Manager, Communications Society t.gian @ieee.org



Director, Marketing, Communications Society j.pape@ieee.org





What's this membership campaign about?

Free ComSoc Society membership to selected IEEE members



One of the longest running ComSoc campaigns that significantly boosts membership every year

Why? Who? When? How? Results





Perspective

1998 – First ComSoc Free Membership Campaign launch

Why new members from IEEE?

- ComSoc Awareness
- Stretch ComSoc Membership Goals
- Keep Advertising Circulation Competitive
- Additional potential ComSoc members

Original goal: increase membership by 5,000 new members

Substantial Assistance from IEEE Membership Department





Target Audience

Selected profile – Not a ComSoc member within the past 3 years.



- Technical profile
- Employment profile
- Subject interests
- Subscribers
- Buying pattern
- Community profile
- The uninitiated

Campaign Season: March - July





How we did it?













messages

Program Implementation

The ways of implementing the program have changed over the years.

- Direct Mail
- Manual processing
- Bar codes
- Direct Mail and E-mail
- E-mail and Direct mail
- IEEE Web Accounts
- Text message becomes HTML message
- New IEEE members becomes separate campaign
- E-Mail only
- BMS campaigns
- Digital Delivery of Communications
 Magazine
- Targeting those without an IEEE Society membership





Evolution of Campaign Responses Years 1998 – 2010

- Responses from DM only
- DM & Email (2004)
- DM & Email & Web Acct (2006)
- Email & Web Acct (2008)
- Web Acct + Email (2009)
- Web responses only (2010)



Results & Renewal Analysis

Years	1998	1999	2000	2001	2002	2003
Target	61,496	74,088	69,668	86,640	86,973	79,441
Response	10,756	11,063	9,423	10,419	10,020	9,676
Renews Next yr	4,643	4,286	3,938	3,649	2,086	2,289
%	43.2%	29.9%	32.1%	23.3%	21.8%	16.8%
Years	2004	2005	2006	2007	2008	2009
Target	122,083	93,160	92,852	91,690	98,518	120,879
Response	14,335	11,255	10,829	na	9,398	10,780
Renews Next yr	2,352				1,829	2,001
%	11.0%				19.5%	18.6%

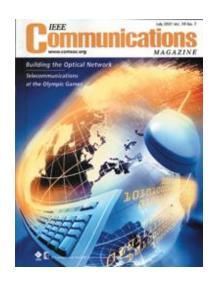




Advancing Technology for Humanity

1998





Direct Mail Only

Print Version of Magazine delivered via Post

2010



eCampaign Coordinated with IEEE Campaign team



Digital Delivery of Magazine





On direct costs ...

Saving of ~\$70K









Lessons Learned



- Teamwork makes it happen
- Targeted approach best
- Student memberships least likely to renew
- Viable because of advertising revenue
- Expense shrunk with e-mail & ComMag digital delivery
- Success of program distorts ComSoc renewal data
- Launch early to generate most success



Thank You!

Q & A

IEEE Communications Society

www.comsoc.org







Business Cycle Spotlight

IEEE Society Outreach Efforts:

IEEE Recruiting at Nuclear and Plasma Sciences Society Conferences



Vernon Price

SAMIEEE Recipient, IEEE Nuclear & Plasma Sciences Society Assistant to Uwe Bratzler, NPS Society MD Chair v.price @ieee.org





IEEE Recruiting at NPSS Conferences

Society Composition:

With only about 2900 members at each year's start in September, NPSS is one of the smaller of the IEEE societies.

- That population has remained almost constant for over 20 years.
- At the Terminator in February about 600 people or about 20% of our members fall into arrears, a percentage that is similar to that in other societies.
- These must be replaced or recovered to retain our near constant strength.

Only about half of those arrears in the NPSS fall-offs will have been recruited at earlier conferences.

- Thus, each year we have needed to recruit or recover about 300 people.
- To achieve this goal has required consistent recruiting at each of the several yearly conferences sponsored by NPSS.
- This goal in conference recruiting has been aided by having a manned NPSS booth near the registration areas of each of the annual or biennial conferences sponsored by NPSS.





IEEE Recruiting at NPSS Conferences (Cont'd.)

Society Composition:

- In earlier years, that booth consisted only of a table and a few brochures.
- In 2002, Peter Clout, the NPSS Communications Chair provided a more respectful booth that was shippable to the conference site and provided expertly created brochures for handouts.
- In addition, these items were stuffed into each attendees bag
- With this, recruiting began to improve







NPSS Demographics

- Our Society is composed mainly of PhD level physicists, engineers and some medical people working in academia, government and commercial labs.
- About 1/3 of NPSS members live outside of the United States.
- About 10% of our members are students or GSMs. Most students are PhD candidates.
- About 10% of our members are 'Lifers" (Member, Senior and Fellow,) and the balance typically are Member or Senior.
- We have about 50 Affiliates.
- The mid age range of our members is about 45 years. They are typical to those in attendance at our conferences.





Conference Recruiting Opportunities

At NPSS conferences, about half of the attendees are current members of IEEE. As such, they benefit by a substantial reduction in the conference registration fees. Of those attending IEEE members, however, only about half of them also belong to NPSS while others may belong to other IEEE societies. Our goal in recruiting is not only to acquire members of IEEE, but, more importantly, to acquire members in our society.

The attractions that we offer try to meet both objectives. The success of our efforts can be measured by the fraction of the non-members of NPSS at each conference who can be persuaded to join both IEEE and NPSS. Sometimes, that is difficult to do because many of the mid-age attendees already belong to other societies in United States and in other parts of the world.





Specific Approaches for Attracting New Members

- For the summer conferences, NPSS offers recruits a paid-for introductory membership in IEEE (with campaign funds for the regular members' membership in NPSS).
- 2. For the Fall conference, NPSS offers a \$50 reduction in dues for regular members and full membership for students. The registration desk acts as a temporary 'bank' to accept the recruit payment.
- 3. Each recruit is given an IEEE tag and an NPSS tag for attachment to his/her conference attendance badge. It is valuable for esteem.
- 4. An attractive slide-show (about 5-6 slides) is presented at each intermission for attendee viewing. The conference chairs remind the audience of IEEE and the conference brochure alerts people of IEEE.





Specific Approaches for Attracting New Members (Cont'd.)

- 5. Often, 3 people are available at the IEEE booth, two are in the room at coffee breaks to petition people to join. The booth is fitted with attractive advertizing and brochures.
- 6. GOLD Chair Christoph Ilgner provides an ad hoc meeting of GOLD attendees including new ones for a short presentation from 5 speakers representing Academia, Govt labs, Commercial Labs, etc. Refreshments are included in this 'stand-up' session.
- 7. Craig Woody, the NPSS President sends (via IEEE HQ) a welcoming letter outlining specific NPSS opportunities
- 8. Uwe Bratzler, the NPSS Membership Chair responds to recruit membership problems

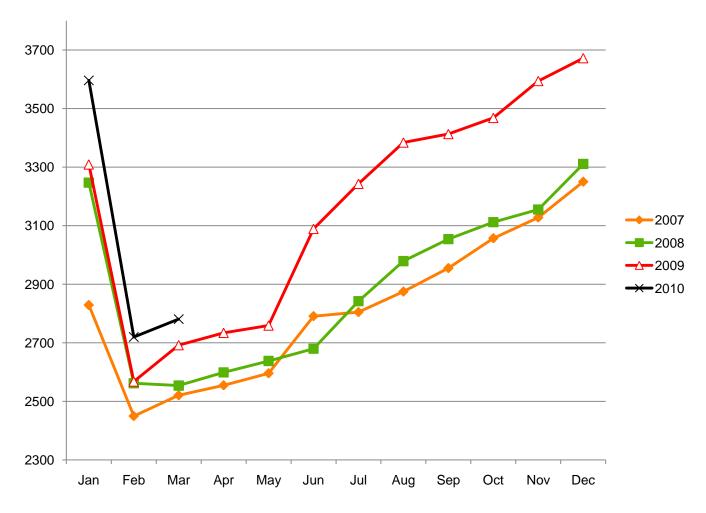


Now, what can we see for results of this effort?





NPSS Active Membership Over Time







<u>Conference</u>	Regulars	Students	Add-Ons	<u>Totals</u>
PAC-09	186	60	3	249
RT -09	25	16	1	42
ICOPS-09	77		1	78
SFE-09	42		1	43
ANIMMA-09	13		3	16
Pulsed P-09	90	15	1	106
NSREC-09 21	5	26		
NNS-MIC-09	28	68	21	117
Totals>	482	159	36	677

Conference	Renewed	Pct Renew
PAC-09	62	25%
RT-09	10	24%
ICOPS/SFE-09	34	28%
ANIMMA-09	4	25%
PPC-09	25	24%
NSREC-09	16	62%
NSS-MIC-09	117	100%

Total Renewed = 268 by 31 December 2009





Conclusions

- 1. The increase in new member recruiting during 2009 has benefited by an increase in the number of NPSS conferences at which a membership desk has been set up.
- 2. The increase has also greatly benefited by greater personal, active recruiting approaches instituted by Dr Uwe Bratzler. He mingles closely with attendees expounding the benefits of IEEE membership.
- 3. The communications chair, Dr. Peter Clout has provided an improved booth along with attractive new brochure handouts for the attendees.
- 4. The GOLD meeting proved successful in advertizing the benefits in IEEE membership to young IEEE members.



Conclusions: Numbers

- ✓ The effort this year attracted more than usual new members, the fall-off at the Terminator was larger than hoped for.
- ✓ The NPSS membership level in August 2009 was 3364.
- ✓ At the end of February 2010, the level was 2761, a loss of 835 members or 25% of the beginning level.
- ✓ More than half of those had been recruited or were drop-offs from earlier years (including some old-timers who had passed away).
- ✓ The value of 25% is high but is not out of range with that of some other societies.





Thank you! Any Questions?

Questions/Comments, please contact: v.price@ieee.org





Business Cycle Spotlight

IEEE Society Outreach Efforts:

The Project: SSIT 2010 Membership Drive



Emily AnestaSSIT Board of Governors, Interim Membership Chair SSIT eanesta @ieee.org



Terry BurnsSenior Manager, Product Data and Promotion
IEEE BDRS - Products, Promotions, Campaigns
t.burns@ieee.org



The Project

SSIT 2010 MEMBERSHIP DRIVE





SSIT's Motivation

- Small society (~1,500 members)
- "Social Implications of Technology" has broad appeal
- Raise awareness of our society among IEEE members and demonstrate value through trial membership
- Idea: free half-year membership offer to IEEE members with relevant interests



Advancing Technology for Humanity

SSIT Membership Drive 2010

SSIT original goal:

Increase membership by offering free half-year membership via e-mail campaign to those w/SSIT-related Technical Interest Profile (TIPs). The Board approved \$5,000 to provide free SSIT half year membership (i.e., budget to gain approximately 350 new joins at US\$14)

The partnership:

- Volunteer: Society on Social Implications of Technology (SSIT)
- Staff: Technical Activities, MGA, BDRS (Business & Data Related Services)

Original vision:

- Target active IEEE members (never SSIT member) with primary SSIT TIP (2030)
- Invite these prospects to join SSIT at no charge
- This became CAMPAIGN ONE

How things shifted:

 Based on experience, staff advised SSIT to try two other campaigns to meet their objective (increase membership)



Project summary: SSIT Membership Development Campaign 2010

- Based on experience, the team shared that
 - Free offers do net members, but retention is poor
 - At half year, there is already a "discount" offer to prospects
 - Targeting "lapsed" members is an effective technique
- Three outreaches were designed:
 - 1. Free membership offer to a highly targeted group
 - 2. Membership offer at half year rate (less targeted audience)
 - 3. Come back offer inviting lapsed members to "come back" to the Society (also at half year rate).
- We'll look at the details, but the bottom line was a 12.6% increase in membership for the Society





SSIT Campaign 1: Free Half-Year

- "Social Implications of Technology" anywhere in Technical Interest Profile list (TIPs)
- Highly-targeted group for free offer

Subject line: IEEE SSIT Free Half-year Membership Offer

IEEE Society on Social Implications of Technology





Dear Mary Curtis,

Based on the technical interests you selected in your IEEE profile, we would like to offer you free 2010 half-year membership in the IEEE Society on Social Implications of Technology (SSIT). Hurry! This offer is limited to the first 350 respondents. To take advantage of this offer, simply login with your IEEE Web Account. The free membership will be in the cart after you login.

SSIT is an active, dynamic, and welcoming group of people deeply concerned with how technology shapes the world. Our perspective is critical to IEEE and to society as a whole. We are one of the smaller technical societies of the IEEE, with an impressive and illustrious history of examining and calling attention to social, environmental, economic, political, and other global impacts of technology. SSIT also supports and participates in work related to the history of technology, women in engineering, engineering education, and much more. We invite you to join us in understanding and shaping technology's impacts in the 21st century.



Simple user experience

Introduction to Society

Specific benefits of Society membership





SSIT Campaign 2: Half-Year for \$14

- Any of 31 relevant topics anywhere in TIPs,
 (http://www.ieee.org/about/volunteers/tab/tab_tip_codes.html)
- Less targeted group

Subject line: Join IEEE SSIT at the Half-year Rate

IEEE Society on Social Implications of Technology





Dear Mary Curtis,

Based on the technical interests you selected in your IEEE profile, we would like to offer you 2010 half-year membership in the IEEE Society on Social Implications of Technology (SSIT). For just US\$14, you will be a member of an active and dynami society – engaging with others who share your concern about how technology impacts the world. Simply login with your IEEE Web Account to take advantage of offer. The membership will already be in your cart.

SSIT is an active, dynamic, and welcoming group of people deeply concerned with how technology shapes the world. Our perspective is critical to IEEE and to societ a whole. We are one of the smaller technical societies of IEEE, with an impressive illustrious history of examining and calling attention to social, environmental, economic, political, and other global impacts of technology, SSIT also supports an participates in work related to the history of technology, women in engineering, engineering education, and much more. We invite you to join us in understanding a shaping technology's impact in the 21st century.

As an SSIT member, you will receive our award-winning print publication, <u>Technolo and Society Magazine</u>, with both refereed and non-refereed articles, access to our online community with forums on a variety of social implications topics, the opportunity to participate in, or start-up, a local chapter, and more. SSIT currently has active local chapters in Boston, Philadelphia, Pittsburgh, Long Island, Washingt DC, Los Angeles, Ottawa, Toronto, Switzerland, UKRI, W. Puerto Rico, Colombia, Australia, and Japan. New chapters are forming in Mexico, Argentina, Italy, France



Introduction to Society

Specific benefits of Society membership





SSIT Campaign 3: Come Back

- Former SSIT Members invited back at half-year rate (\$14)
- Highly-targeted group of people already familiar with society

Subject line: Come Back to SSIT at the Half-year Rate!

IEEE Society on Social Implications of Technology





Dear Mary Curtis,

Come back to the IEEE Society on Social Implications of Technology (SSIT) and see what we've been doing. You can return to SSIT for a 2010 half-year membership at the reduced rate of US\$14. Simply login with your IEEE Web Account to take advantage of this offer. The membership will be in the cart after you login.

There is lots going on at SSIT! Since you left, SSIT has formed new chapters, grown its online forum, added new features in our award-winning print magazine, <u>Technology</u> and <u>Society Magazine</u>, and more.

As you know, SSIT is an active, dynamic, and welcoming group of people deeply concerned with how technology shapes the world. Our perspective is critical to IEEE and to society as a whole. We are one of the smaller technical societies of IEEE, with an impressive and illustrious history of examining and calling attention to social, environmental, economic, political, and other global impacts of technology. SSIT also supports and participates in work related to the history of technology, women in engineering, engineering education, and much more. We invite you to rejoin us in understanding and shaping technology's impact in the 21st century.



Reminder of benefits of Society membership

Information about new developments in Society



Advancing Technology



SSIT Membership Drive 2010

THE RESULTS





Campaign Results

Campaign 1	
Target/offer	Free SSIT membership to active IEEE members with primary SSIT TIP
Universe	1,069
% return	7.1%
Membership cost to Society	\$1,064
New members*	76

Campaign 2	
Target/offer	\$14 half year SSIT membership to active IEEE members with secondary SSIT TIP
Universe	40,876
% return	.02%
Membership cost to Society	\$0
New members*	10

Campaign 3	
Target/offer	\$14 half year SSIT membership to former SSIT members (active IEEE) .
Universe	3,596
% return	3%
Membership cost to Society	\$0
New members*	125

* Source: BMS Analytics 28 April 2010





Reports and Analysis

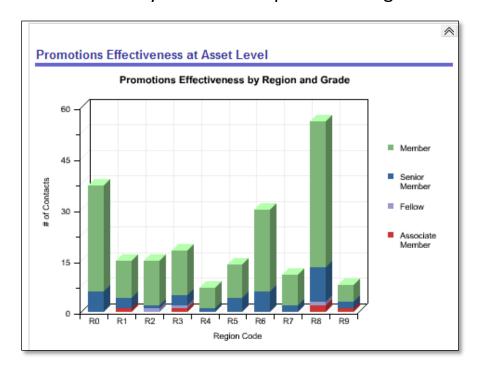
AVAILABLE



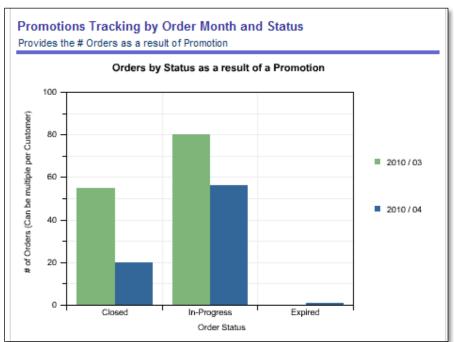


Promotion Effectiveness Report via Siebel BMS

Breakdown by Grade Description and Region



Breakdown by Month



NOTE: These are standard reports





Promotion Effectiveness Report via Siebel

Breakdown by Grade Description and Region

Promo Code	Region Code	IEEE Current Grade Description	# of Customers with Asset
	R0	Member	10
	RU	Senior Member	3
	R1	Member	8
		<u>Member</u>	5
	R2	Senior Member	1
		Fellow	1
		Member	3
	R3	Senior Member	1
	R3	Fellow	1
		Associate Member	1
SSITFREE10	R4	Member	2
SSIIFREETU	R5	Member	4
	R5	Senior Member	1
	R6	Member	9
		Senior Member	1
	R7	Member	5
	R/	Senior Member	1
		Member	14
	R8	Senior Member	2
		Fellow	1
	R9	Member	1
	R3	Associate Member	1
SSITFREE10 T	Total		76
	R0	Member	5
	R2	Member	1
SSITPAST10	DC.	Member	2
	R6	Senior Member	1
	R8	Member	1
SSITPAST10	Total		10

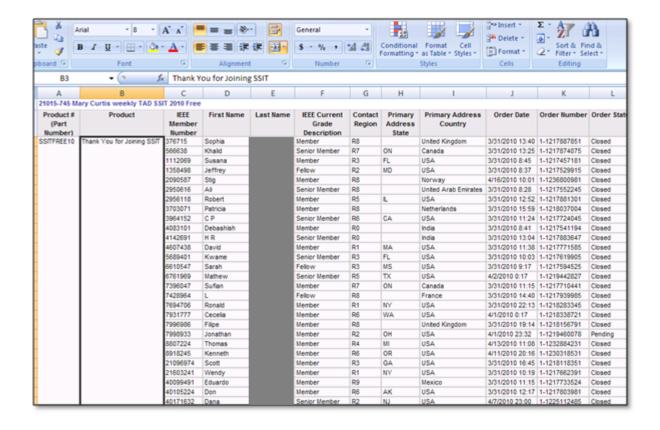
SSITPAST1	0 Total		10
	R0	Member	16
	KU	Senior Member	3
		Member	3
	R1	Senior Member	3
		Associate Member	1
	R2	Member	7
	R3	Member	10
	Ko	Senior Member	2
	R4	Member	4
		Senior Member	1
SSITTIP10	R5	Member	6
		Senior Member	3
	R6	Member	13
	NO	Senior Member	4
	R7	Member	4
	IK/	Senior Member	1
		Member	28
	R8	Senior Member	8
		Associate Member	2
	R9	Member	4
	K5	Senior Member	2
SSITTIP10 T	otal		125
		Grand Total	211

NOTE: This is a standard report.





Weekly promotion Effectiveness Report sent via e-mail



Note: All reports can be opened in MS Excel for easy sorting and further data manipulation.





The bottom line

- SSIT year end 2009 membership: 1670
- New members tracked to this campaign: 211
- 12.6% increase!

Source: IEEE Report of the Secretary/2009

Source: BMS Analytics 28 April 2010





SSIT Membership Drive 2010

IEEE STAFF SUPPORT





Partnership

- Gathered appropriate, key IEEE staffers at the table (TAD, MGA, BDRS)
- Provided guidance and recommendation for two additional campaigns
- Created project plan (road map)
- Designed user experience for all campaigns
- Provided editorial and content review, promotion codes and list selections
- Coordinated with IEEE Contact Center (provided information and knowledge transfer)
- Created e-mail versions of content (text, html); e-mail campaign

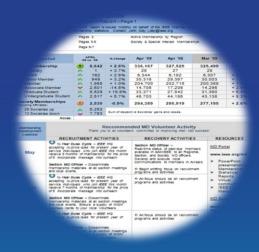


Thank you Questions?



Membership Statistics & Goals Update

April 2010





Presented by:

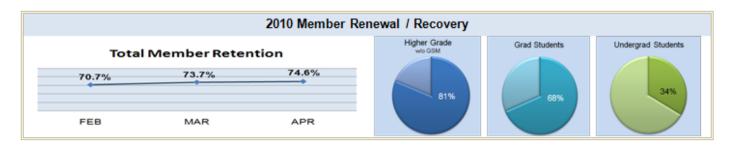
John Day

Director, Membership Development
j.day@ieee.org



April 2010 Dashboard

Snapshot	4	April 0 vs. '09	% Change	Apr '10	Apr '09	Mar '10	% Change Mar '10 - Apr '10			
IEEE Membership	•	11,516	+ 3.4%	347,683	336,167	336,237	+ 3.4%			
 Honorary 	^	1	+ 3.6%	29	28	29	-			
 Fellow 	^	172	+ 2.7%	6,516	6,344	6,490	+ 0.4%			
 Senior Member 	^	906	+ 3.0%	31,222	30,316	30,700	+ 1.7%			
Member	lember ^ 2,788		+ 1.4%	207,488	204,700	203,624	+ 1.9%			
 Associate Member 	~	(2,125)	(14.5%)	12,580	14,705	12,127	+ 3.7%			
 Graduate Student 	^	5,384	+ 16.1%	38,755	33,371	36,332	+ 6.7%			
 Undergraduate Student 	^	4,390	+ 9.4%	51,093	46,703	46,935	+ 8.9%			
Society Memberships	•	12,271	+ 3.4%	296,660	284,389	283,650	+ 4.6%			
 20 Societies up > 1% 	^	13,380	Societies Not	e: Sum of respec	tive gains and loss	ses, with all counts i	nduding Affiliates			
 8 Societies +/- 1% 		(58)	Societies Note: Sum of respective gains and losses, with all counts including Affiliate: Without Affiliates, total Society memberships are up year-over-year by 11,346, or							
10 Societies down > 1%	~	(1,051)	+4.2%							

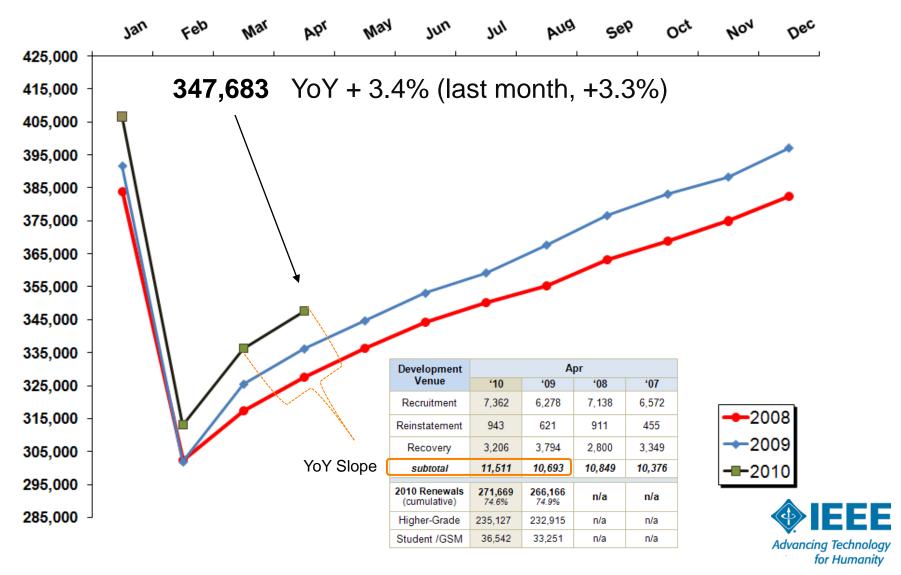




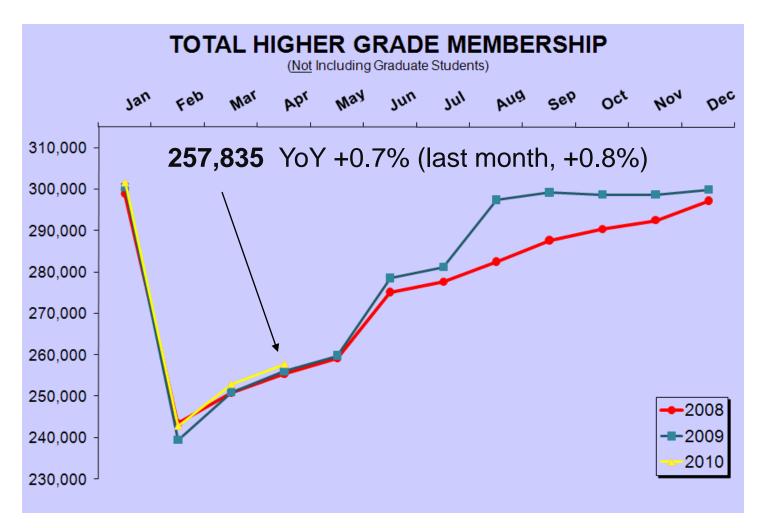


Year-over-Year Monthly Growth – Total Membership

TOTAL IEEE MEMBERSHIP



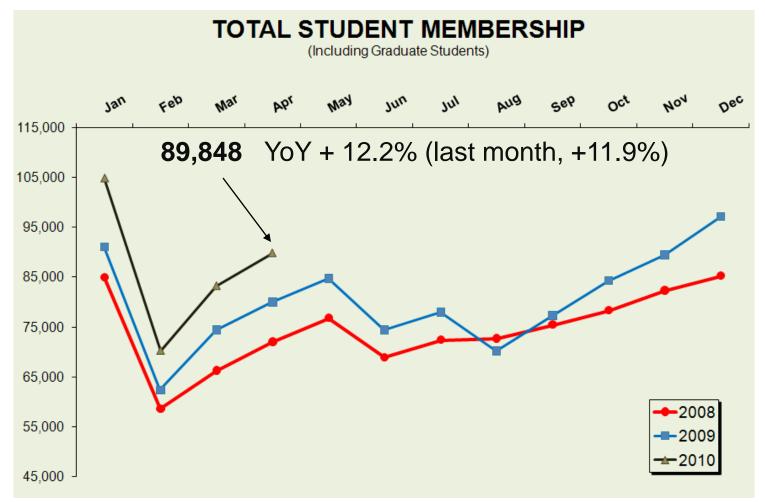
Year-over-Year Monthly Growth – Higher-Grade Membership (including GSM)







Year-over-Year Monthly Growth – Student-Grade Membership (including GSM)







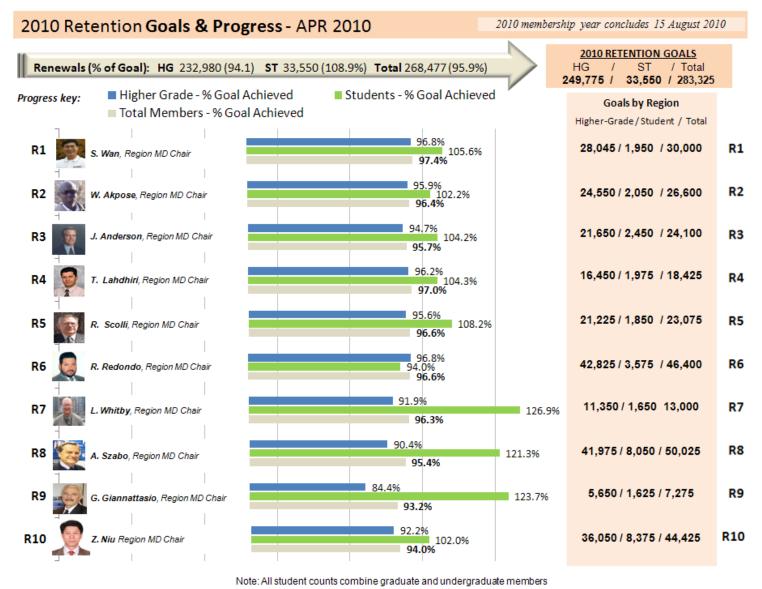
Active Membership by Region

	Geographic IEEE Membership Summary - April 2010															
REGION	G	RADUATE	STUDENT	ſS	UNDE	RGRADUA	ATE STUD	ENTS		TOTAL	MEMBERS					
REGION	2010	2009	Cha	nge	2010	2009	Cha	inge	2010	2009	Change		2010	2009	2009 Change	
1	28,845	29,517	-672	-2.3%	2,168	1,818	350	19.3%	2,153	1,854	299	16.1%	33,166	33,189	-23	-0.1%
2	25,270	25,454	-184	-0.7%	2,048	1,760	288	16.4%	2,218	1,964	254	12.9%	29,536	29,178	358	1.2%
3	22,100	22,246	-146	-0.7%	2,683	2,244	439	19.6%	2,852	2,771	81	2.9%	27,635	27,261	374	1.4%
4	16,810	17,029	-219	-1.3%	2,060	1,736	324	18.7%	2,239	1,979	260	13.1%	21,109	20,744	365	1.8%
5	21,899	22,007	-108	-0.5%	2,101	1,638	463	28.3%	2,486	2,194	292	13.3%	26,486	25,839	647	2.5%
6	44,662	45,616	-954	-2.1%	3,442	3,020	422	14.0%	3,532	3,025	507	16.8%	51,636	51,661	-25	0.0%
R 1-6	159,586	161,869	-2,283	-1.4%	14,502	12,216	2,286	18.7%	15,480	13,787	1,693	12.3%	189,568	187,872	1,696	0.9%
7	11,267	11,228	39	0.3%	2,074	1,841	233	12.7%	1,703	1,578	125	7.9%	15,044	14,647	397	2.7%
8	42,318	40,980	1,338	3.3%	10,871	9,682	1,189	12.3%	8,563	8,418	145	1.7%	61,752	59,080	2,672	4.5%
9	5,830	5,461	369	6.8%	1,410	1,136	274	24.1%	4,320	4,042	278	6.9%	11,560	10,639	921	8.7%
10	38,834	36,555	2,279	6.2%	9,898	8,496	1,402	16.5%	21,027	18,878	2,149	11.4%	69,759	63,929	5,830	9.1%
R 7-10	98,249	94,224	4,025	4.3%	24,253	21,155	3,098	14.6%	35,613	32,916	2,697	8.2%	158,115	148,295	9,820	6.6%
TOTAL	257,835	256,093	1,742	0.7%	38,755	33,371	5,384	16.1%	51,093	46,703	4,390	9.4%	347,683	336,167	11,516	3.4%
% R1-6	62%	63%		_	37%	37%		_	30%	30%			55%	56%		
% R7-10	38%	37%			63%	63%			70%	70%			45%	44%		





2010 Retention Challenge: +0.5% higher-grade, +1.0% student







2010 Renewals

	IEEE Membership Renewal / Retention - April 2010													
		GRADE w/	o GSM	GRADI	JATE STUD	ENTS	UNDERGRADUATE STUDENTS			T01	TAL MEMBE	RS		
REGION	Opportunity	Renewal		Opportunity		ewal	Opportunity	Renewal		-Opportunity	Renewal		Monthly Gains /	
,,	оррогини	#	%	Opportunity	#	%	Opportunity	#	%	оррогини	#	%	Top 5	
1	31,686	27,148	85.7%	1,853	1,338	72.2%	1,481	721	48.7%	35,020	29,207	83.4%	+ 0.7%	
2	27,650	23,534	85.1%	1,715	1,253	73.1%	1,604	843	52.6%	30,969	25,631	82.8%	+ 0.8%	
3	24,687	20,503	83.1%	2,191	1,631	74.4%	1,962	921	46.9%	28,840	23,055	79.9%	+ 0.6%	
4	18,820	15,822	84.1%	1,715	1,274	74.3%	1,504	785	52.2%	22,039	17,881	81.1%	+ 0.6%	
5	24,199	20,286	83.8%	1,647	1,227	74.5%	1,611	774	48.0%	27,457	22,287	81.2%	+ 0.9%	
6	49,318	41,448	84.0%	2,959	2,149	72.6%	2,512	1,212	48.2%	54,789	44,809	81.8%	+ 0.8%	
R 1-6	176,360	148,741	84.3%	12,080	8,872	73.4%	10,674	5,256	49.2%	199,114	162,870	81.8%		
7	12,822	10,428	81.3%	1,707	1,411	82.7%	1,109	683	61.6%	15,638	12,522	80.1%	+ 0.7%	
8	48,696	37,961	78.0%	8,938	6,790	76.0%	7,333	2,976	40.6%	64,967	47,727	73.5%	+ 0.9%	
9	7,148	4,768	66.7%	1,186	841	70.9%	4,652	1,169	25.1%	12,986	6,778	52.2%	+ 1.6% 🜟 🌉	
10	44,099	33,229	75.4%	8,363	4,190	50.1%	19,199	4,354	22.7%	71,661	41,774	58.3%	+ 1.2%	
R 7-10	112,765	86,386	76.6%	20,194	13,232	65.5%	32,293	9,182	28.4%	165,252	108,801	65.8%		
TOTAL	289,125	235,127	81.3%	32,274	22,104	68.5%	42,967	14,438	33.6%	364,366	271,671	74.6%		
													•	

April Last Year > 74.9%





2010 Renewals - First-Year Members

first-year retention improvements often drove total retention gains

	First-Year Member Renewal / Retention - April 2010												
		GRADE w/	o GSM	GRADI	JATE STUD	ENTS	UNDERGRADUATE STUDENTS		T01	AL MEMBE			
REGION	Opportunity		ewal	Opportunity	Ren	ewal	Opportunity		ewal	Opportunity	Ren	ewal	Monthly G Top 5
1.	Opportunity	#	%	opportunity	#	%	-Opportunity	#	%	Оррогини	#	%	τορ σ
1	2,079	796	38.3%	735	381	51.8%	1,014	404	39.8%	3,828	1,581	41.3%	+ 0.9%
2	2,040	770	37.7%	614	330	53.7%	1,123	505	45.0%	3,777	1,605	42.5%	+ 1.1% 🥶
3	2,124	730	34.4%	794	446	56.2%	1,394	522	37.4%	4,312	1,698	39.4%	+ 1.0%
4	1,561	642	41.1%	680	382	56.2%	1,088	484	44.5%	3,329	1,508	45.3%	+ 1.2% 🥶
5	2,089	836	40.0%	637	342	53.7%	1,183	481	40.7%	3,909	1,659	42.4%	+ 1.1%
6	3,468	1,315	37.9%	1,066	551	51.7%	1,791	702	39.2%	6,325	2,568	40.6%	+ 1.2% 🥶
R 1-6	13,361	5,089	38.1%	4,526	2,432	53.7%	7,593	3,098	40.8%	25,480	10,619	41.7%	
7	1,376	580	42.2%	569	399	70.1%	700	373	53.3%	2,645	1,352	51.1%	+ 1.0%
8	6,944	2,703	38.9%	3,913	2,448	62.6%	5,343	1,535	28.7%	16,200	6,686	41.3%	+ 1.1%
9	1,388	343	24.7%	473	270	57.1%	3,682	698	19.0%	5,543	1,311	23.7%	+ 1.7%
10	7,639	2,697	35.3%	5,299	1,821	34.4%	16,254	3,087	19.0%	29,192	7,605	26.1%	+ 1.2%
R 7-10	17,347	6,323	36.5%	10,254	4,938	48.2%	25,979	5,693	21.9%	53,580	16,954	31.6%	
TOTAL	30,708	11,412	37.2%	14,780	7,370	49.9%	33,572	8,791	26.2%	79,060	27,573	34.9%	

Gains /













Total Retention

81.3%

68.5%

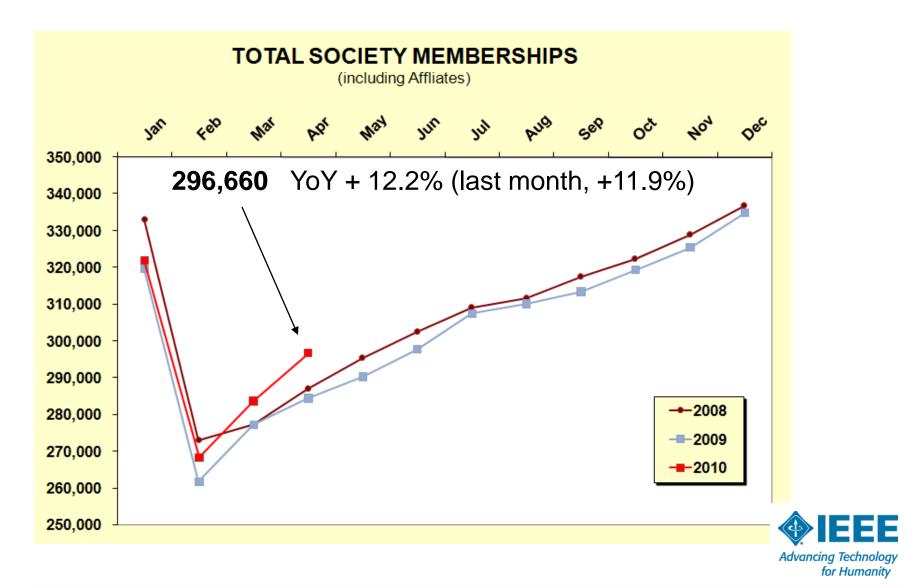
33.6%

74.6%

Advancing Technology for Humanity



Year-over-Year Membership Growth – Society Memberships (including Affiliates)



Society Memberships Dashboard

Society MD Disposition	Respective Sum Totals	Influence of Large Societies
Aggregate Total Memberships Across 38 Societies	+ 12,271	77% of the gains
Growth > 1%: 20 Societies	+ 13,380	Computer + 2,021 Communications + 6,075 Power & Energy + 2,270
+ / - 1%: 8 Societies	(58)	
Decline > 1%: 10 Societies	(1,051)	

Double-Digit Percentage Gains

Society Top Gains	YoY	Gains
Society Top Gains	Percent	Count
Communications	19.4%	6,075
Product Safety Eng.	17.3%	105
Industrial Electronics	13.8%	562
Social Implications of Tech.	12.8%	196
Power & Energy	10.3%	2,270





Year-over-Year Society Membership, Detail

							IEEE Soci	iety Memb	bership	Totals a	s of A	pril 2010								
SOCIETY / DIVISION	Mem	her Grade nbers ng GSMs)		ange	IEEE St Memi	Student nbers	Char	nge	Soci Affilia	ciety iates	Ch	nange	Society (with aff	y Totals ffiliates)	Cha	ange	Society (without a	y Totals affiliates)	Cha	ange
IEEE Societies	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%
DIVISION I																				
Circuits & Systems	8,635	8,686	-51	-0.6%	409	401	8	2.0%	42	40	2	5.0%	9,086	9,127	-41	-0.4%	9,044	9,087	-43	-0.5%
Electron Devices	9,060	9,157	-97	-1.1%	271	292	-21	-7.2%	42	47	-5	-10.6%	9,373	9,496	-123	-1.3%	9,331	9,449	-118	-1.2%
Solid-State Circuits	9,140	9,500	-360	-3.8%	199	223	-24	-10.8%	65	64	1	1.6%	9,404	9,787	-383	-3.9%	9,339	9,723	-384	-3.9%
Div I Subtotal	26,835	27,343	-508	-1.9%	879	916	-37	-4.0%	149	151	-2	-1.3%	27,863	28,410	-547	-1.9%	27,714	28,259	-545	-1.9%
DIVISION II																				
Components, Packaging & Mfg Tech	2,232	2,281	-49	-2.1%	52	57	-5	-8.8%	15	15	0	0.0%	2,299	2,353	-54	-2.3%	2,284	2,338	-54	-2.3%
Dielectrics & Electrical Insulation	1,865	1,839	26	1.4%	39	42	-3	-7.1%	29	19	10	52.6%	1,933	1,900	33	1.7%	1,904	1,881	23	1.2%
Industry Applications	8,968	8,957	11	0.1%	146	121	25	20.7%	41	32	9	28.1%	9,155	9,110	45	0.5%	9,114	9,078	36	0.4%
Instrumentation & Measurements	3,873	4,091	-218	-5.3%	94	111	-17	-15.3%	19	19	0	0.0%	3,986	4,221	-235	-5.6%	3,967	4,202	-235	-5.6%
Power Electronics	5,998	5,774	224	3.9%	229	249	-20	-8.0%	42	36	6	16.7%	6,269	6,059	210	3.5%	6,227	6,023	204	3.4%
Ultrasonics, Ferroelectrics, Freq Ctrl	1,943	1,965	-22	-1.1%	43	58	-15	-25.9%	29	28	1	3.6%	2,015	2,051	-36	-1.8%	1,986	2,023	-37	-1.8%
Div II Subtotal	24,879	24,907	-28	-0.1%	603	638	-35	-5.5%	175	149	26	17.4%	25,657	25,694	-37	-0.1%	25,482	25,545	-63	-0.2%
DIVISION III																				
Communications	33,417	29,384	4,033	13.7%	3,671	1,645	2,026	123.2%	365	349	16	4.6%	37,453	31,378	6,075	19.4%	37,088	31,029	6,059	19.5%





Year-over-Year Society Membership, Detail (cont.)

							IEEE Socie	ety Mem	bership	Totals a	s of Ar	pril 2010								
SOCIETY / DIVISION	IEEE High Memi	nbers	Cha	ange		Student nbers	Char		Soci Affilia	ciety		nange	Society (with aff	-	Cha	ange	Society (without a	y Totals affiliates)	Cha	ange
IEEE Societies	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%
DIVISION IV																				
Antennas & Propagation	7,337	7,265	72	1.0%	270	242	28	11.6%	50	49	1	2.0%	7,657	7,556	101	1.3%	7,607	7,507	100	1.3%
Broadcast Technology	1,751	1,729	22	1.3%	73	61	12	19.7%	27	28	-1	-3.6%	1,851	1,818	33	1.8%	1,824	1,790	34	1.9%
Consumer Electronics	2,705	2,646	59	2.2%	152	153	-1	-0.7%	28	37	-9	-24.3%	2,885	2,836	49	1.7%	2,857	2,799	58	2.1%
Electromagnetic Compatibility	3,684	3,696	-12	-0.3%	63	76	-13	-17.1%	29	26	3	11.5%	3,776	3,798	-22	-0.6%	3,747	3,772	-25	-0.7%
Magnetics	2,689	2,751	-62	-2.3%	76	77	-1	-1.3%	55	49	6	12.2%	2,820	2,877	-57	-2.0%	2,765	2,828	-63	-2.2%
Microwave Theory & Techniques	10,480	10,555	-75	-0.7%	390	381	9	2.4%	41	44	-3	-6.8%	10,911	10,980	-69	-0.6%	10,870	10,936	-66	-0.6%
Nuclear & Plasma Sciences	2,724	2,621	103	3.9%	54	68	-14	-20.6%	54	45	9	20.0%	2,832	2,734	98	3.6%	2,778	2,689	89	3.3%
Div IV Subtotal	31,370	31,263	107	0.3%	1,078	1,058	20	1.9%	284	278	6	2.2%	32,732	32,599	133	0.4%	32,448	32,321	127	0.4%
DIVISION V/VIII																				
Computer	47,468	47,339	129	0.3%	4,112	3,019	1,093	36.2%	14,793	13,994	799	5.7%	66,373	64,352	2,021	3.1%	51,580	50,358	1,222	2.4%
DIVISION VI																				
Education	2,995	2,962	33	1.1%	60	79	-19	-24.1%	29	31	-2	-6.5%	3,084	3,072	12	0.4%	3,055	3,041	14	0.5%
Industrial Electronics	4,396	3,866	530	13.7%	197	180	17	9.4%	32	17	15	88.2%	4,625	4,063	562	13.8%	4,593	4,046	547	13.5%
Product Safety Engineering	687	594	93	15.7%	8	8	0	0.0%	16	4	12	300.0%	711	606	105	17.3%	695	602	93	15.4%
Professional Communication	871	902	-31	-3.4%	47	58	-11	-19.0%	85	92	-7	-7.6%	1,003	1,052	-49	-4.7%	918	960	-42	-4.4%
Reliability	1,647	1,673	-26	-1.6%	38	29	9	31.0%	16	17	-1	-5.9%	1,701	1,719	-18	-1.0%	1,685	1,702	-17	-1.0%
Social Implications of Technology	1,659	1,469	190	12.9%	48	46	2	4.3%	22	18	4	22.2%	1,729	1,533	196	12.8%	1,707	1,515	192	12.7%
Div VI Subtotal	12,255	11,466	789	6.9%	398	400	-2	-0.5%	200	179	21	11.7%	12,853	12,045	808	6.7%	12,653	11,866	787	6.6%
DIVISION VII																				
Power & Energy	22,702	21,137	1,565	7.4%	1,291	643	648	100.8%	232	175	57	32.6%	24,225	21,955	2,270	10.3%	23,993	21,780	2,213	10.2%





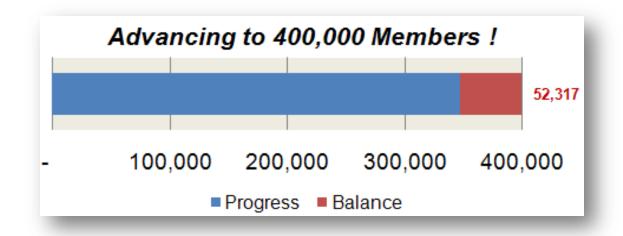
Year-over-Year Society Membership, Detail (cont.)

							IEEE Soci	ety Memi	bership	Totals a	s of Ap	oril 2010								
SOCIETY / DIVISION	IEEE Highe Memi (including	bers	Cha	ange	IEEE St Mem	tudent	Chai		Soc Affilia	iety		ange	Society (with aff		Cha	inge	Society (without	r Totals affiliates)	Cha	inge
IEEE Societies	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%	2010	2009	#	%
DIVISION IX																				
Aerospace & Electronic Systems	4,290	4,404	-114	-2.6%	205	171	34	19.9%	33	32	1	3.1%	4,528	4,607	-79	-1.7%	4,495	4,575	-80	-1.7%
Geoscience & Remote Sensing	2,590	2,487	103	4.1%	142	119	23	19.3%	183	243	-60	-24.7%	2,915	2,849	66	2.3%	2,732	2,606	126	4.8%
Information Theory	3,119	3,070	49	1.6%	112	144	-32	-22.2%	27	21	6	28.6%	3,258	3,235	23	0.7%	3,231	3,214	17	0.5%
Intelligent Transportation Systems	915	930	-15	-1.6%	30	31	-1	-3.2%	16	17	-1	-5.9%	961	978	-17	-1.7%	945	961	-16	-1.7%
Oceanic Engineering	1,509	1,465	44	3.0%	49	49	0	0.0%	20	14	6	42.9%	1,578	1,528	50	3.3%	1,558	1,514	44	2.9%
Signal Processing	13,269	12,756	513	4.0%	419	490	-71	-14.5%	112	82	30	36.6%	13,800	13,328	472	3.5%	13,688	13,246	442	3.3%
Vehicular Technology	3,722	3,739	-17	-0.5%	115	130	-15	-11.5%	19	17	2	11.8%	3,856	3,886	-30	-0.8%	3,837	3,869	-32	-0.8%
Div IX Subtotal	29,414	28,851	563	2.0%	1,072	1,134	-62	-5.5%	410	426	-16	-3.8%	30,896	30,411	485	1.6%	30,486	29,985	501	1.7%
DIVISION X																				
Computational Intelligence	5,380	5,168	212	4.1%	332	383	-51	-13.3%	109	107	2	1.9%	5,821	5,658	163	2.9%	5,712	5,551	161	2.9%
Control Systems	7,435	7,352	83	1.1%	354	363	-9	-2.5%	64	57	7	12.3%	7,853	7,772	81	1.0%	7,789	7,715	74	1.0%
Engineering in Medicine & Biology	7,403	7,091	312	4.4%	426	536	-110	-20.5%	142	141	1	0.7%	7,971	7,768	203	2.6%	7,829	7,627	202	2.6%
Photonics	5,970	5,820	150	2.6%	367	494	-127	-25.7%	90	89	1	1.1%	6,427	6,403	24	0.4%	6,337	6,314	23	0.4%
Robotics & Automation	5,740	5,377	363	6.8%	692	614	78	12.7%	80	70	10	14.3%	6,512	6,061	451	7.4%	6,432	5,991	441	7.4%
Systems, Man & Cybernetics	3,836	3,666	170	4.6%	153	179	-26	-14.5%	35	38	-3	-7.9%	4,024	3,883	141	3.6%	3,989	3,845	144	3.7%
Div X Subtotal	35,764	34,474	1,290	3.7%	2,324	2,569	-245	-9.5%	520	502	18	3.6%	38,608	37,545	1,063	2.8%	38,088	37,043	1,045	2.8%
TOTAL	264,104	256,164	7,940	3.1%	15,428	12,022	3,406	28.3%	17,128	16,203	925	5.7%	296,660	284,389	12,271	4.3%	279,532	268,186	11,346	4.2%





Looking Ahead ...



- Member retention, ergo member engagement, is the most effective (and efficient) way to grow membership—first-year members need our help
- Our success is determined by serving the member, not the statistics

Growth: May - Aug

- ➤ Determined by the months' year-over-year results in (1) Recruitment, (2) Recovery and (3) Reinstatement
- April Forecast:
 346,500 348,500 total
 (actual, 347,683)

May Forecast: 356,500 – 358,500 total

Growth: Sep - Dec

➤ Determined by the months' year-over-year results in (1) Recruitment, and (2) Reinstatement





thank you questions?





Updates & Reminders / Direction



Presented by:
Thomas G. Habetler
Chair, IEEE MRRC





Call for Case Studies – IEEE Societies

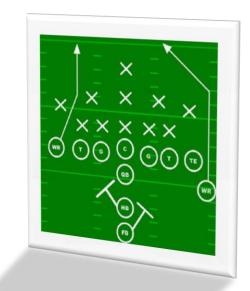
- IEEE Societies call to action!
- Bring forward your success stories or best practices
- We want to highlight what societies are doing to inspire others
- Today's MD Webcast is the first group to present
- Consider when your society is next





Wrap Up / Direction – MD Prioritization

- January through April
 - 85% effort Retention / Arrears Recovery
 - 15% effort Recruitment
- May through August (switching gears)
 - 10% effort Arrears Recovery
 - 90% effort Recruitment
- September through December
 - 85% Recruitment
 - 15% Renewal monitoring



All the while ... MD Staff support:

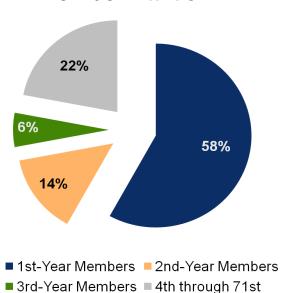
- Retention / arrears recovery campaigns, electronic and print (through August)
- Recruitment / incomplete applications / reinstatement campaigns (monthly)
- Recruitment / authors outreach (May timeframe)





Sustaining our accomplishments ...





2009 membership accomplishments



2010
membership year

Volunteer / Peer-to-Peer

Interactive Products

first-year member experience strategy Implementation





New! SAMIEEE Training Modules

- Four new, short training modules have been created covering:
 - An overview of SAMIEEE Module 1
 - A walk through the Analytics Tool Module 2
 - Using Predefined Queries Module 3
 - Building an Ad hoc Query Module 4
- Learn about SAMIEEE if you are new, or pick up tips on areas you want to focus on
- SAMIEEE web site: http://www.ieee.org/samieee
- Questions? Contact Helen Shiminsky at h.shiminsky@ieee.org





IEEE.tv Live Event

IEEE.tv features live streaming coverage of IEEE MTT International Microwave Symposium's Plenary Session on Tuesday, May 25th, at 10:10 AM PDT.



The plenary will feature the Honorable Zachary J. Lemnios, Director of Defense Research and Engineering (DDR&E) for the United States Department of Defense as the keynote speaker.







Future MD Webcast Topics & Speakers – Tentative Schedule

JUNE

- Student Elevation & Opportunities
- Region 1 MD Strategy

JULY

- GOLD Strategy Update
- Recruitment Campaigns and MGM Program







Wrap Up / Direction – Next Webcast

Saturday, 19 JUNE 2010

January	February	March
April	May	June
July	August	September
October	November	December





Thank you!





Open Floor Q&A





APPENDIX





Appendix Field Team Resources



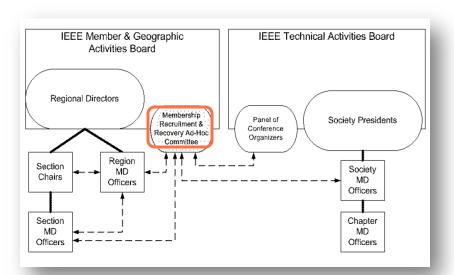
Presented by:
Thomas G. Habetler
Chair, IEEE MRRC





MRR Team Development – Engagement

- Alignment with the new MGA mission and values
- Volunteer & Staff partnership
- MD position vacancies
- Regional Training
- Partnering across IEEE
- MD Portal & Virtual Community



If the MGA is Successful ...

IEEE member satisfaction & relevance is growing and reflected in improved retention and total membership

The MGA is a data-driven organization that proactively anticipates and reacts to the needs of the member and the profession

The MGA facilitates recruitment, training, development of IEEE volunteer leaders

The MGA facilitates successful regions, sections, chapters, and affinity groups

The MGA is responsible for all aspects of member and membership activities with the IEEE

The MGA ensures a "home(s)" for every member

Technology professionals will understand IEEE membership's importance in their careers

The MGA will develop sections, and regions and reward them based on their measured success

The MGA facilitates communications and engagement opportunities for IEEE members in multiple ways

IEEE and its members' achievements are universally recognized



The Regional "Field Team" (2010)





R1 – Gim Soon Wan





R6 - Randall G. Redondo



R2 - Wole Akpose





R7 - Lawrence Whitby



R3 - Jim Anderson



R8 - Aleksandar Szabo



R4 - Tarek Lahdhiri





R9 - Gustavo Giannattasio





R5 - Robert Scolli



R10 - Zhisheng Niu



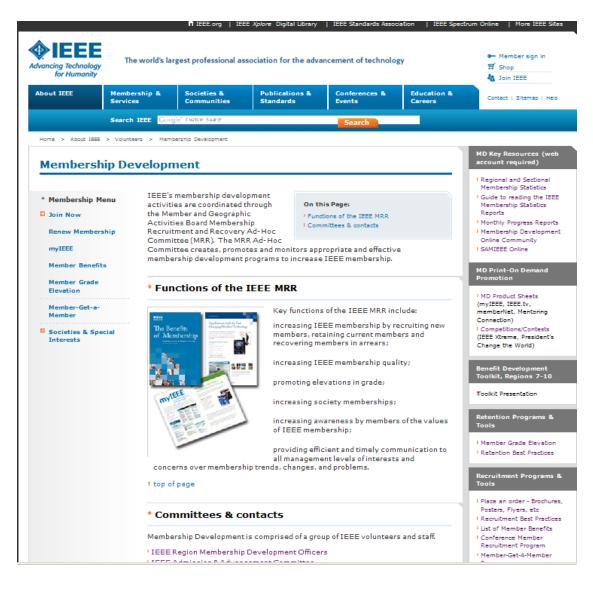
The Regional "Field Team"

Thomas G. Habetler	IEEE MGA	t.habetler@ieee.org
Gim Soon Wan	R1	gimsoon@ieee.org
Wole Akpose	R2	wole@ieee.org
James M. Anderson	R3	jim.anderson@ieee.org
Tarek Lahdhiri	R4	lahdhiri@ieee.org
Robert Scolli	R5	r.scolli@ieee.org
Randall G. Redondo	R6	rredondo@ieee.org
Lawrence Whitby	R7	lwhitby@ieee.org
Aleksandar Szabo	R8	a.szabo@ieee.org
Gustavo A. Giannatta	asio R9	gianna@ieee.org
Zhisheng Niu	R10	niuzhs@tsinghua.edu.cn
Cathy Downer	IEEE Staff	c.downer@ieee.org
John Day	IEEE Staff	j.day@ieee.org





Membership Development Portal – www.ieee.org/md

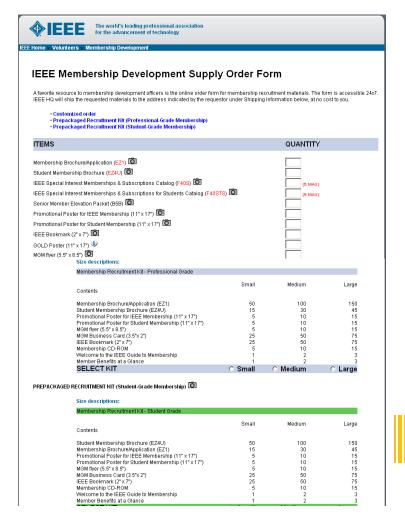


- Membership Reports
- MD Virtual Community
- SAMIEEE access
- MembershipDevelopment Manual
- Member benefits at a glance
- Recruitment programs and tools
- MD Kits online order form
- Benefit Development Toolkit: Regions 7-10





Online Order Form – www.ieee.org/mdsupplies







Online MD Resources

- The web page to join the IEEE
- The web page for MD volunteers
- The web page for IEEE benefits
 - www.ieee.org/benefits
- Your Region web page
- Your Section web page
- Your Chapter web page
- Your Conference web page
- Your Student Branch web page

www.ieee.org/join www.ieee.org/md

www.ieee.org/?? www.ieee.org/?? www.ieee.org/?? www.ieee.org/??



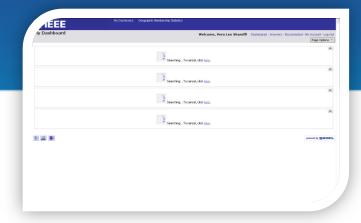
Appendix

The SAMIEE / MD Dashboard -**Step-by-Step Configuration**

Prepared by: Helen Shiminsky MGA Information Process Specialist Contact: h.shiminsky@ieee.org

Cathy Downer

MGA MD Manager Contact: c.downer@ieee.org





MD Dashboard Access

- Open SAMIEEE home page at www.ieee.org/samieee
- Click on "Access
 Geographical Membership
 Statistics", sign-in using your
 IEEE web account

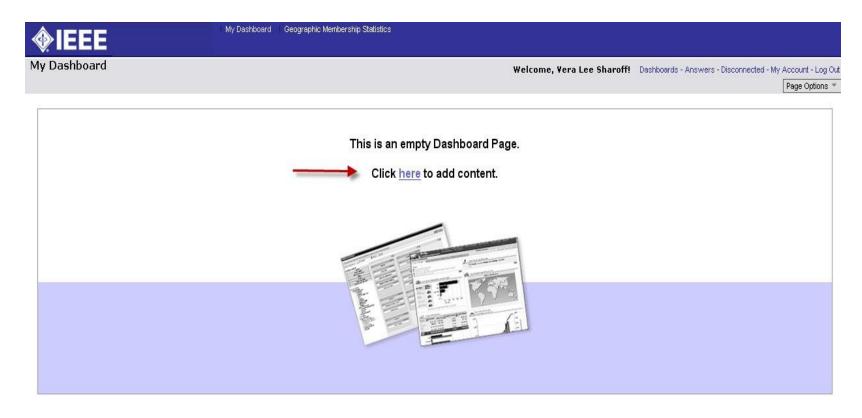


						0	IEEE O Th	e Web (Google)
About Us Membersh	Publications	Conferences	Standards	Careers	Education	Volunteers	Societies	Geographic Activit
SAMIEEE								
New Features								
A."Quick Guid through and le	arn the basic u	ses of the ne		k on the	"View Refe			
	SAMIEEE' you	agree to acc	ept the <u>ter</u>	ms of co	ndition ar	nd use		
By clicking 'Access								





Opening Dashboard



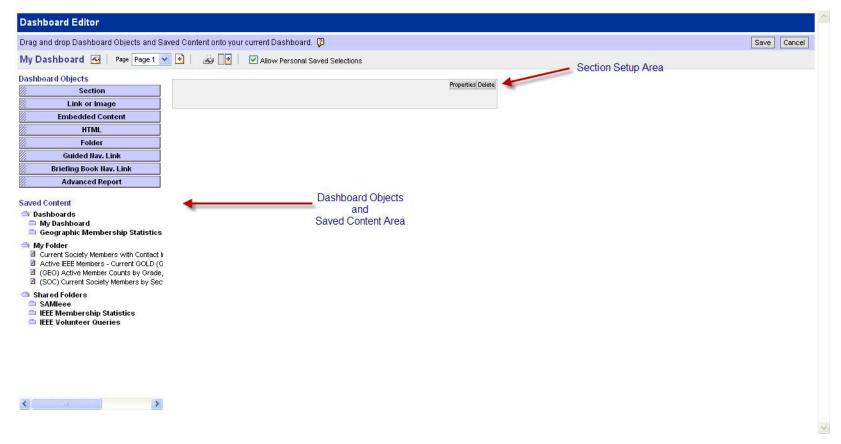
powered by SIEBEL

Click to add content at middle of screen





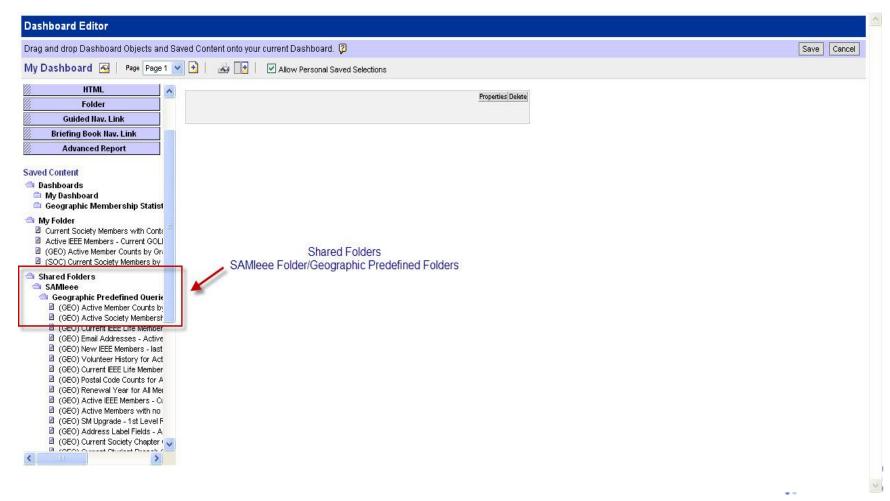
Selecting Queries available from "My Folder" or "Shared Folders" to pull into the dashboard



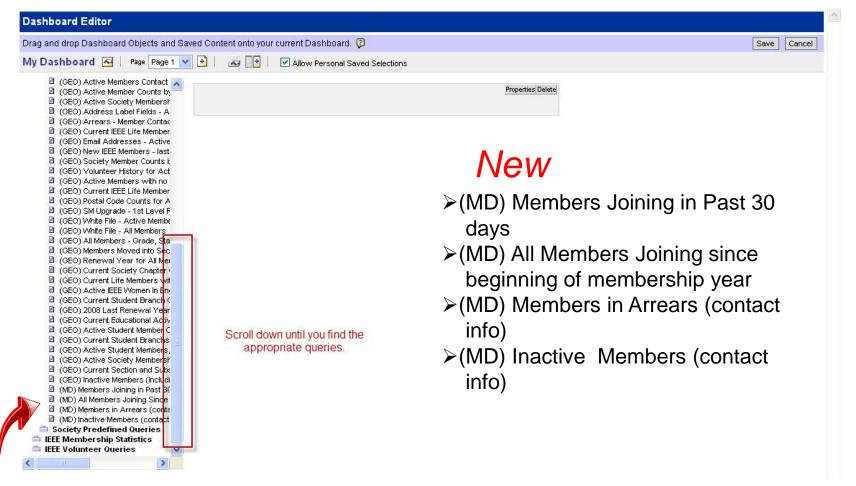




Find "Shared Folders", Click on SAMIEEE to open, Click on Subfolder "Geographic Predefined Queries"



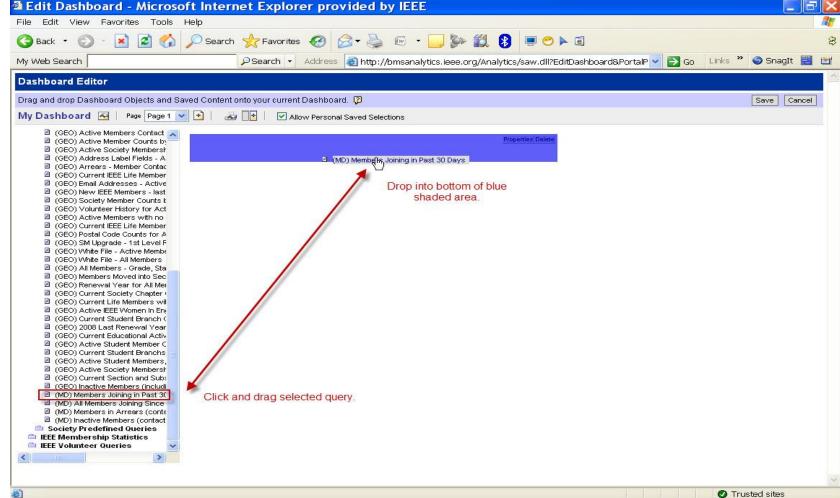
NEW Files in Predefined Queries – labeled (MD)





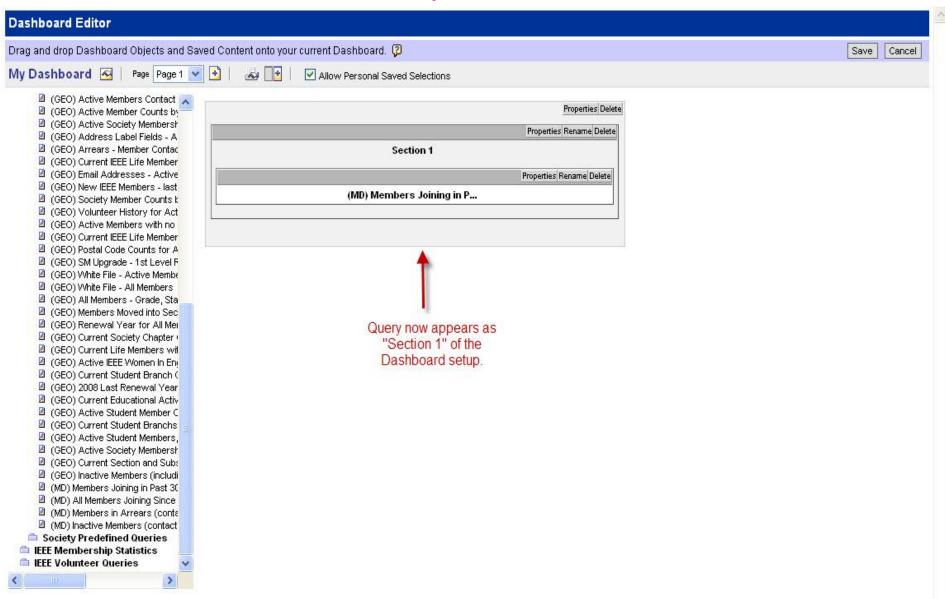


Find the document(s) you want to select. Left mouse click and drag (individually) to the blue shaded area on right and drop the file

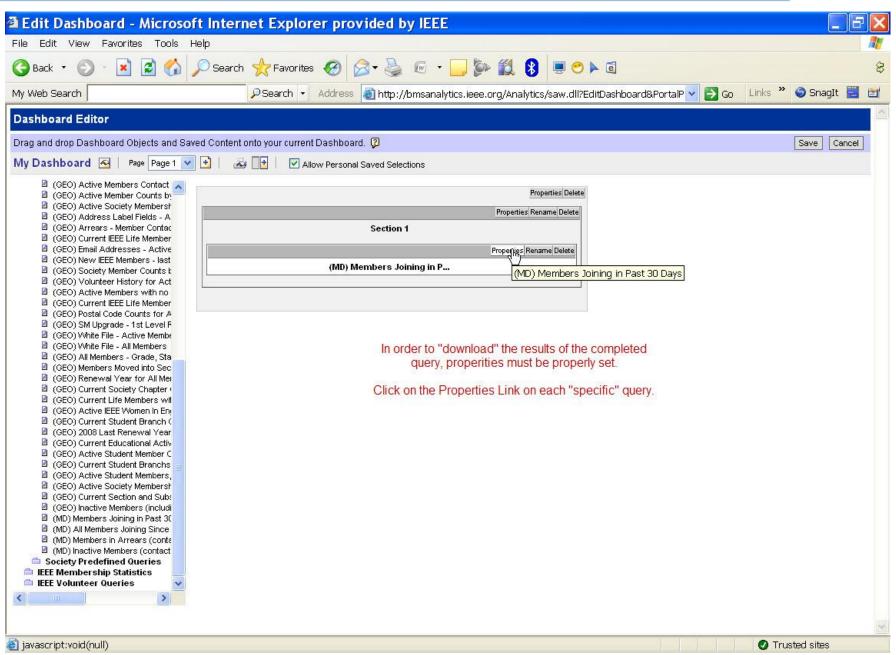




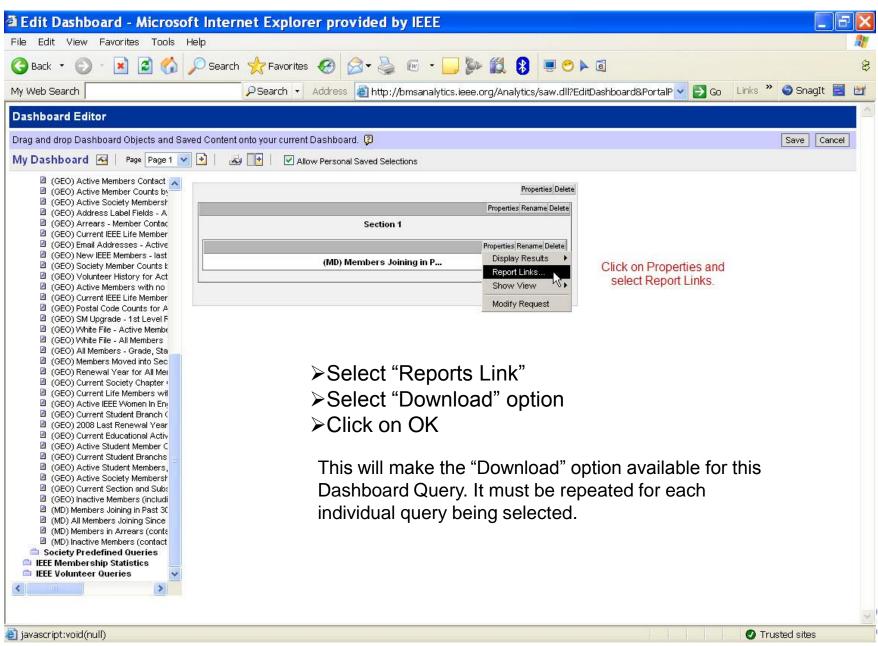
Dashboard Set up





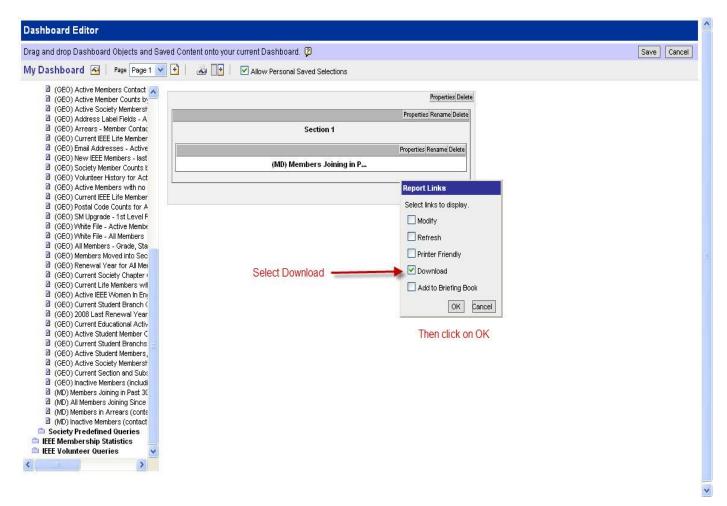








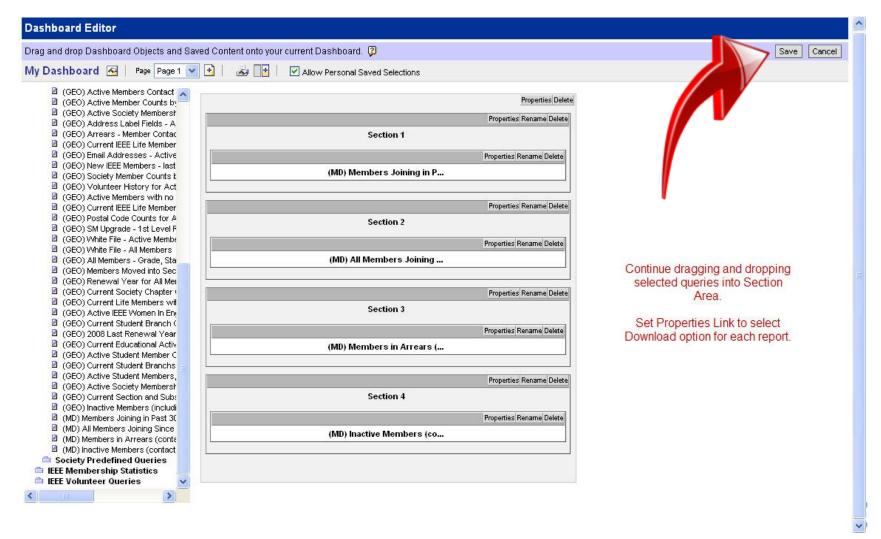
Completing the Query Download



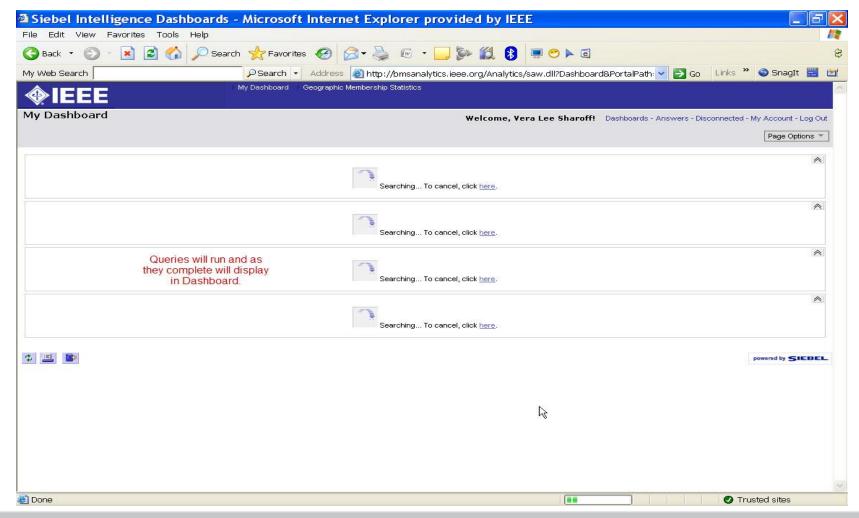




Complete the query selection and set properties, time to *SAVE!*



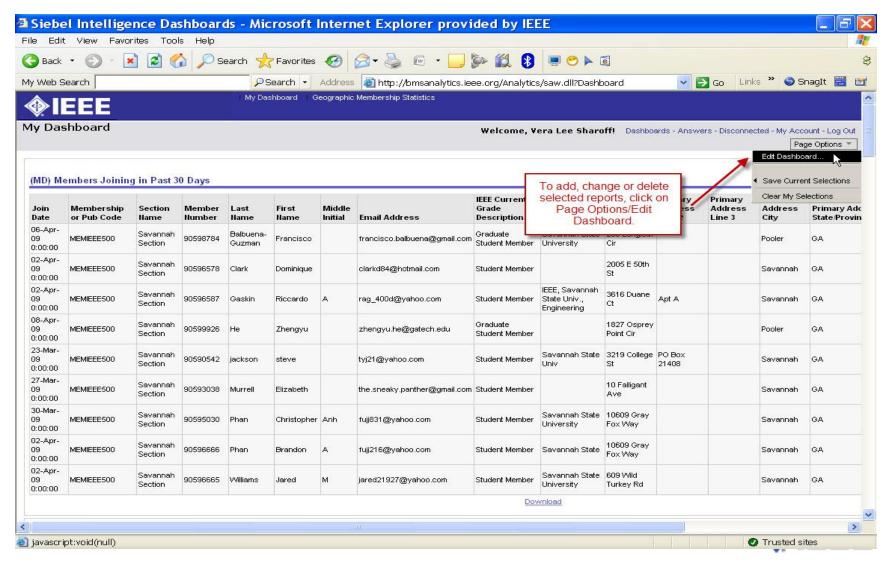
Queries will run/refresh each time you open your dashboard. Once the queries have completed pulling the data, they will all appear in your dashboard.



Join Date	Membership or Pub Code	Section Name	Member Humber	Last Name	First Name	Middle Initial	Email Address	IEEE Current Grade Description	Primary Company Or Attn	Primary Address Line 1	Primary Address Line 2	Primary Address Line 3	Primary Address City	Primary Add
06-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90598784	Balbuena- Guzman	Francisco		francisco.balbuena@gmail.com	Graduate Student Member	Savannah State University	268 Longleaf Cir			Pooler	GA
02-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90596578	Clark	Dominique		clarkd84@hotmail.com	Student Member		2005 E 50th St			Savannah	GA
02-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90596587	Gasł	When completed, each report will as 3616 Duane of the ct. Apt A								Savannah	GA
08-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90599926	He	appear, one below the other. Scroll down to view each.									GA
23-Mar- 09 0:00:00	MEMIEEE500	Savannah Section	90590542	jacks	Reports will appear with first 25 lines showing. The option of "next 25" or "full view" appears as necessary. Each report can be downloaded individually.						PO Box 21408		Savannah	GA
27-Mar- 09 0:00:00	MEMIEEE500	Savannah Section	90593038	Murr									Savannah	GA
30-Mar- 09 0:00:00	MEMIEEE500	Savannah Section	90595030	Phan									Savannah	GA
02-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90596666	Phar									Savannah	GA
02-Apr- 09 0:00:00	MEMIEEE500	Savannah Section	90596665	Willia	te 609 Wild Turkey Rd								Savannah	GA
								Dov	wnload					
MD) AI	l Members Joi	ining Since	e Beginni	ng of Mem	bership Y	ear								
Join	Membership or Pub Code	Section Name	Member		First Name	Middle Initial	Email Address	IEEE Current Grade Description	Primary Company Or Attn	Primary Address Line 1	Primary Address Line 2	Primary Address Line 3	Primary Address City	Primary Ad- State/Provin

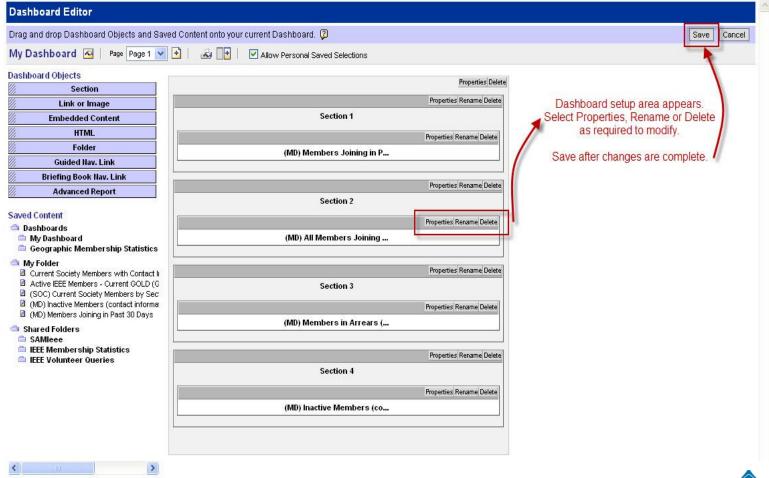


To add, change or delete selected reports





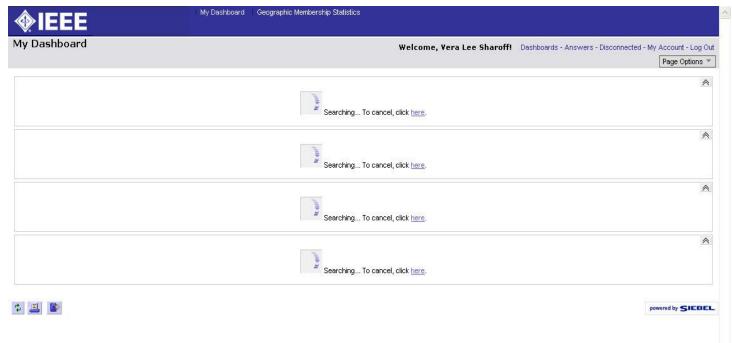
Completing changes and save







Re-entering the Dashboard



Queries will run/refresh each time you open your dashboard. Note: refresh can complete at different times for each query selected. Once the queries have completed pulling data, they will all appear in your dashboard.





Slide 115

Printing your queries

- Queries can be printed to a HTML or PDF formatted page
- To pull into Excel, user must highlight and copy each report individually and paste into an Excel spreadsheet.
- From Excel you can then sort the data and rearrange columns as you wish
- Any refining of the process to print will be forwarded



Appendix International Phone Numbers MD Webcast







Toll free US & Canada: 1-866-546-3377
Toll US & Canada: 1-719-234-7872

Local - Australia, Sydney: +61 (0) 2 8207 3481

Local - Austria, Graz: +43 (0) 316 218 875 089

Local - Austria, Vienna: +43 (0) 1 274 872 5021

Local - Belgium, Brussels: +32 (0) 2 300 1147

Local - Belgium, Liege: +32 (0) 4 244 10 39

Local - Brazil, Sao Paulo: +55 11 5582 6544

Local - Denmark,

Copenhagen:

Local - Finland, Helsinki: +358 (0) 9 2311 3376

Local - France, Lille: +33 (0) 359 81 35 02

Local - France, Lyon: +33 (0) 426 84 04 42

Local - France, Marseille: +33 (0) 488 91 55 39

Local - France, Paris: +33 (0) 1 72 69 79 27

Local - Germany, Berlin: +49 302 555 5006 **NEW** FEB 2010

+45 70 14 49 57

Local - Germany, Cologne: +49 221 988 8014 **NEW** FEB 2010

Local - Germany, Frankfurt: +49 (0) 69 12009 827

Local - Germany, Hamburg: +49 402 999 9242 **NEW** FEB 2010

Local - Germany, Munich: +49 891 436 7799 **NEW** FEB 2010

Local - Hong Kong: +852 3008 0323

Local - Ireland, Dublin: +353 (0) 1 437 0818

Local - Italy, Milan: +39 02 897 819 55







Local - Italy, Rome: +39 06 833 604 29

Local - Italy, Turin: +39 011 2173 449

Local - Japan, Tokyo: +81 (0) 3 4455 1494

Local - Netherlands, Amsterdam: +31 (0) 20 262 9512

Local - Netherlands, Rotterdam: +31 (0) 10 742 01 29

Local - Norway, Oslo: +47 21 54 70 94

Local - Scotland, Glasgow: +44 (0) 141 404 9909

Local - Singapore: +65 6517 0632

Local - Spain, Barcelona: +34 93 802 0297

Local - Spain, Madrid: +34 91 829 8573

Local - Spain, Valencia: +34 96 314 6027

Local - Sweden, Stockholm: +46 (0) 8 5205 4929

Local - Switzerland, Geneva: +41 (0) 22 555 0208

Local - Switzerland, Zurich: +41 (0) 44 556 8420

Local - UK, Birmingham: +44 (0) 121 260 4885

Local - UK, Leeds: +44 (0) 113 322 2679

Local - UK, Liverpool: +44 (0) 151 203 9907

Local - UK, London: +44 (0) 20 7078 9148

Local - UK, Manchester: +44 (0) 161 250 8004







International toll free - Argentina: 0800 222 0019
International toll free - Australia: 1 800 059 489
International toll free - Austria: 0800 295 592
International toll free - Belgium: 0 800 76 384
International toll free - Chile: 123 0020 9212

International toll free - China,

Northern Region:

International toll free - China,

Southern Region:

International toll free - Colombia: 01 800 518 1029

International toll free - Czech

Republic:

International toll free - Denmark: 80 889 806

International toll free - Dominican

Republic:

Republic.
International toll free - Ecuador: 1 800 020 314

International toll free - France: 0 800 915 011

International toll free - Germany: 0 800 181 6388

International toll free - Greece: 00 800 161 2205 9029

International toll free - Hong Kong: 800 930 332

International toll free - Hungary: 06 800 168 92

International toll free - India: 000 800 1007 431





10 800 140 1338

10 800 714 1335

800 700 493

1 888 751 4719



International toll free - Indonesia: 001 803 017 9029

International toll free - Ireland: 1 800 949 042

International toll free - Israel: 1 80 925 9029

International toll free - Italy: 800 873 857

International toll free - Japan: 00531 16 0959

International toll free - Latvia: 8000 3326

International toll free - Lithuania: 8 800 3 08 34

International toll free - Luxembourg: 800 2 7158

International toll free - Malaysia: 1 800 814 391

International toll free - Mexico: 001 800 514 9029

International toll free - Monaco: 800 93 556

International toll free - Netherlands: 0 800 022 9387

International toll free - New

Zealand: 0 800 449 692

International toll free - Norway: 800 107 00

International toll free - Panama: 00 800 226 9029

International toll free - Poland: 00 800 112 40 84

International toll free - Portugal: 800 827 501

International toll free - Russia: 810 800 2853 1012

International toll free - Singapore: 800 101 2176

International toll free - Slovenia: 0 800 80375

International toll free - South Africa: 0 800 981 808







International toll free - South Korea: 003 0813 2261

International toll free - Spain: 900 937 613

International toll free - Sweden: 02 079 9651

International toll free - Switzerland: 0 800 893 453

International toll free - Thailand: 001 800 156 205 9029

International toll free - Trinidad-

Tabaga: 1 800 205 9029

Tobago:

International toll free - UK: 0 808 101 3382

International toll free - Uruguay: 0004 019 0305

International toll free - Venezuela: 0 800 100 8373



