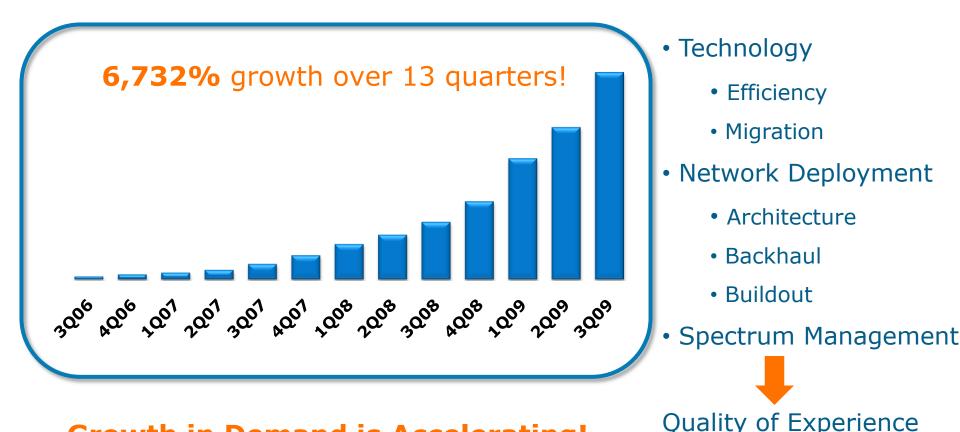


Addressing Current and Future Wireless Demand

Dave Wolter Executive Director – Radio Technology AT&T Architecture and Planning

Rising Demand and The Need to Innovate in the Network



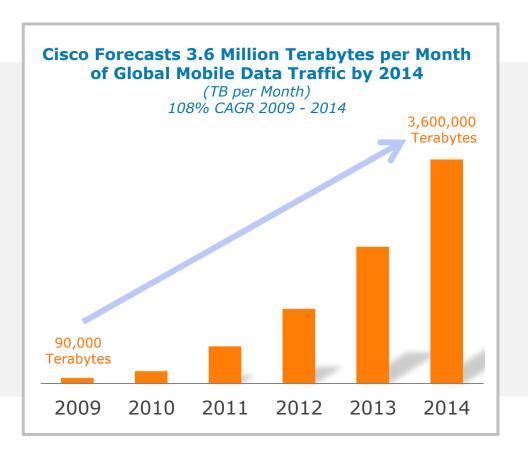
Growth in Demand is Accelerating!

Technology, Spectrum, Deployment and Quality are interrelated in a complex way and must be carefully planned and managed.



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It Won't Just be AT&T Customer Demand is Surging



^{*}Source: Cisco, VNI Mobile, 2010

Mobile broadband growth outpaces every other platform**

Pew estimates that by 2020, mobile devices will be the primary Internet devices for most people in the world ***

The average smartphone user generates 10 times the amount of traffic generated by the average non-smartphone user*

Source: CTIA, Written Ex Parte to FCC, Sept. 29, 2009 *Source: Pew Internet & American Life Project, Dec. 2008



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Factors for Data Growth

27.0%

4008

1009

2009

22.3%

3008

18.0%

2008

15.7%

1008



- Apps using increasing levels of network communication
- Higher use of email, VPN and web access on the go



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4009

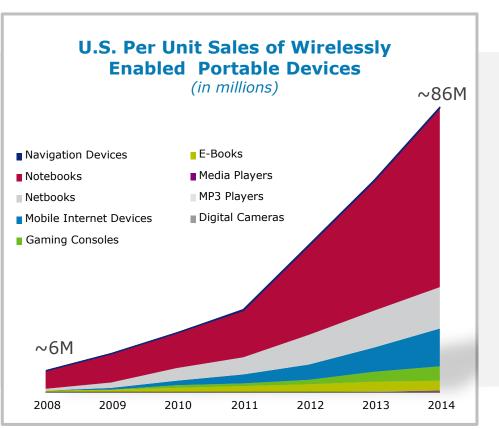
3009

A New Generation of Connected Devices





Emerging Devices Taking Off and Expected to Maintain Growth



^{*}Source: Strategy Analytics, U.S. Connected Device Forecast, Jan. 2010

By 2014:

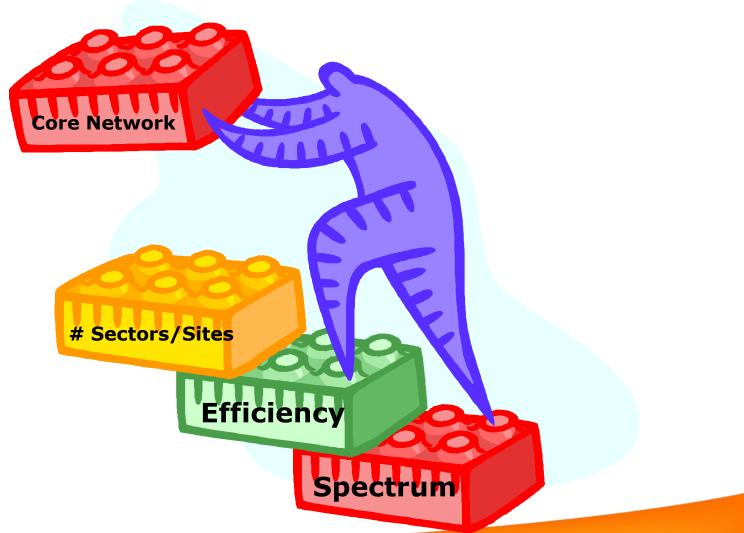
- About 86 million devices
- More than a quarter of emerging devices in the world projected to be in U.S.**
- Annual U.S. retail market value of wirelessly enabled consumer devices estimated to be \$39B*

In 4Q09, U.S. led the world in e-book downloads.***

 ** Source: Strategy Analytics, U.S. Connected Device Forecast, Jan. 2010 and Strategy Analytics, Wireless Consumer Electronics Global Market Forecast May 2009
***Source: Wattpad, Global 4Q09 Ebook Metrics Reports, Dec. 2009



The Building Blocks of Capacity





How Do We Address This Growth

Coverage and Propagation

- Aggressively adding cell sites
- Acquisitions to improve coverage
- Addition of new UMTS channels in 850 MHz

Capacity and throughput - Technology Upgrades

- Aggressive 3G build-out plans, upgrade to HSPA 7.2
- Deployment of additional HSPA carriers
- Enhanced backhaul (fiber based Ethernet)
- Continued evolution of RAN technology

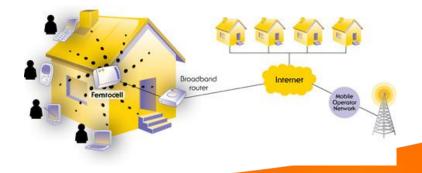
UMTS/HSPA Evolved HSPA ITE LTE Advanced

Additional Spectrum

- 700 MHz spectrum
- AWS spectrum (1.7 GHz/2.1 GHz)

Offload Data – Heterogeneous Networks

- Femtocells
- WiFi
- Cellular/Wi-Fi Integration





LTE Deployment

AT&T 700 MHz Spectrum

Used **exclusively** for LTE

Excellent propagation characteristics

Covers 100% of top 200 markets

Covers 87% of U.S. population

AT&T AWS Spectrum

Used for LTE in addition to 700 MHz

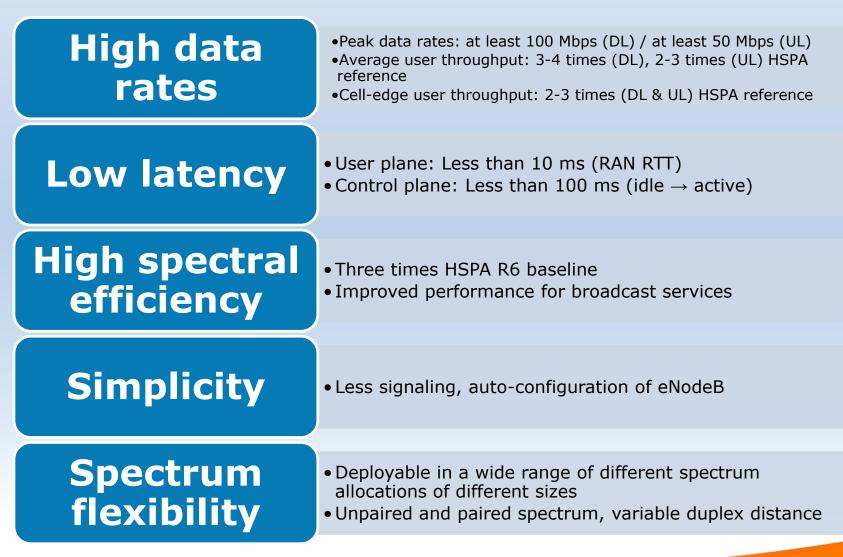




- Initial focus is for data services
- CSFB to UMTS for voice
- VoIP over LTE in future
- Moving to an IMS architecture



LTE Targets

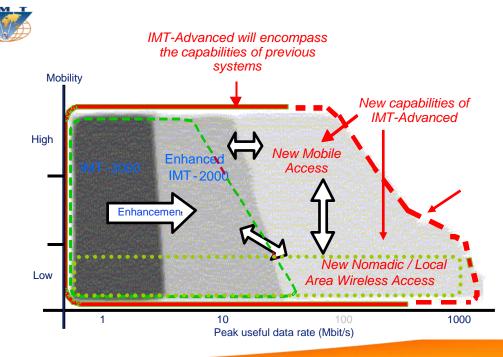




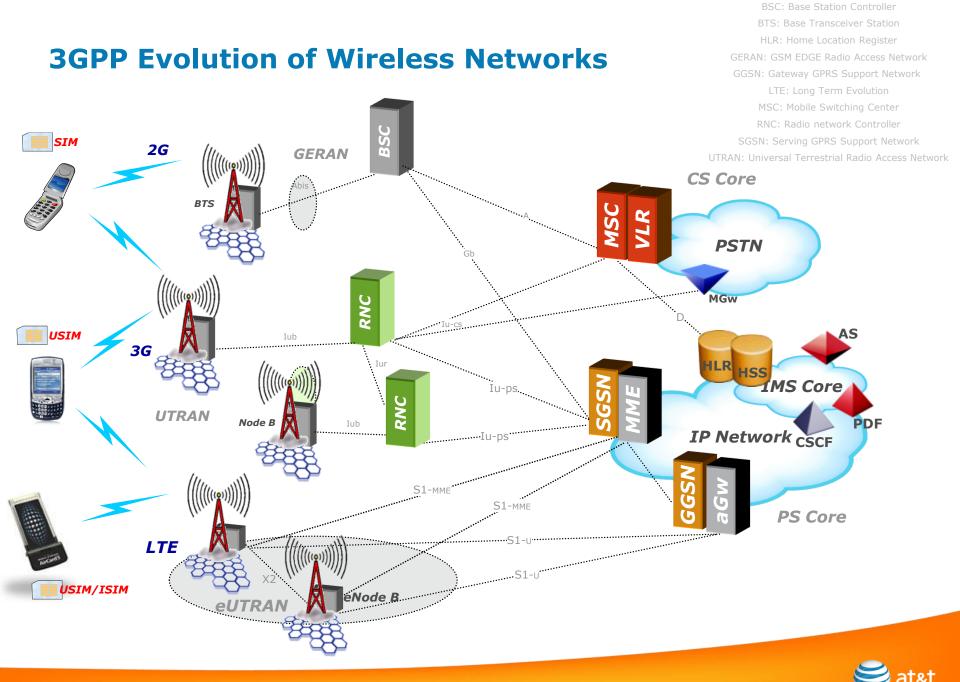
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LTE-Advanced (likely 2014 or later)

- Relays
- Advanced Interference Management
- CoMP
- Carrier aggregation
- Higher order MIMO up to 8x8, UL MIMO
- Multi-User MIMO
- Performance goals
 - Wider bandwidth
 - Up to 1 Gbps DL
 - Reduced latency
 - More spectrally efficient

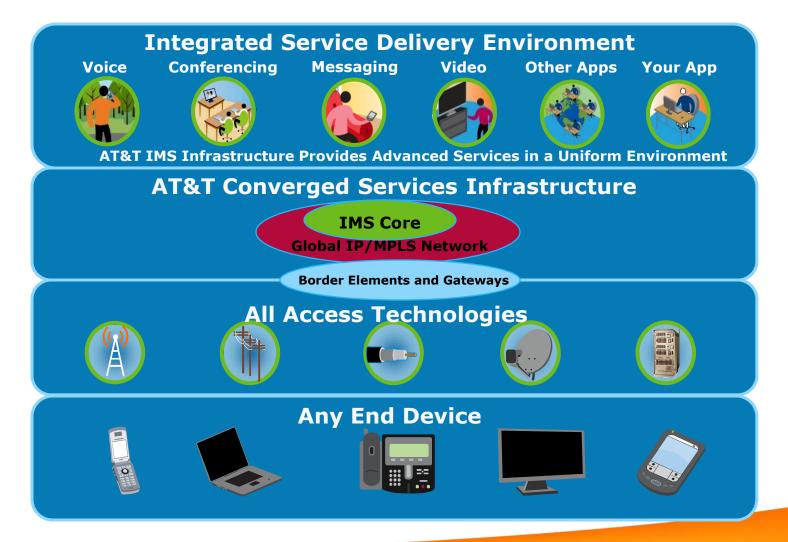






Evolving the Core: AT&T Services

Over IP Strategy: Layered Architecture





Connect people to their world, everywhere they live and work, and do it better than anyone else.

